

**Consolidated Financial Results for the Nine Months Ended December 31, 2022**  
[Japanese Standards] (Consolidated)

Member, Financial Accounting Standards Foundation

February 10, 2023

Name of listed company: LINTEC Corporation

Stock exchange listing: Tokyo Stock Exchange, Prime Market

Code number: 7966

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Scheduled filing date for quarterly report: February 13, 2023

Scheduled date for dividend payments: -

Supplemental material on quarterly results: Yes

Presentation on quarterly results: None

(Amounts less than one million yen are omitted)

**1. CONSOLIDATED BUSINESS RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2022**  
(from April 1, 2022 to December 31, 2022)

**(1) Consolidated Operating Results (cumulative)** (% represents changes over the same period in the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
Nine Months Ended December 31, 2022	216,552	13.2	13,246	(25.5)	15,237	(17.9)	11,075	(17.2)
Nine Months Ended December 31, 2021	191,245	11.3	17,770	51.9	18,558	62.0	13,373	68.5

(Note) Comprehensive income: Nine Months Ended December 31, 2022: 28,672 million yen, up 54.8%  
Nine Months Ended December 31, 2021: 18,522 million yen, up 208.5%

	Net income per share	Net income per share (diluted)
	Yen	Yen
Nine Months Ended December 31, 2022	161.29	161.19
Nine Months Ended December 31, 2021	185.34	185.22

**(2) Consolidated Financial Position**

	Total assets	Net assets	Equity ratio
	Millions of Yen	Millions of Yen	%
As of December 31, 2022	323,336	228,516	70.4
As of March 31, 2022	302,865	209,758	69.1

(Reference) Shareholders' equity: As of December 31, 2022: 227,682 million yen As of March 31, 2022: 209,212 million yen

(Note) The figures for the fiscal year ended March 31, 2022 reflect the finalization of provisional accounting for business combinations in the first quarter of the fiscal year ending March 31, 2023.

**2. DIVIDENDS**

	Cash dividends per share				
	End of first quarter	End of second quarter	End of third quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY ended March 31, 2022	—	39.00	—	49.00	88.00
FY ending March 31, 2023	—	44.00			
FY ending March 31, 2023 (forecast)			—	44.00	88.00

(Note) Revision of the latest dividend forecast announced: None

**3. FORECASTS OF CONSOLIDATED BUSINESS RESULTS FOR THE FISCAL YEAR ENDING MARCH 31, 2023 (from April 1, 2022 to March 31, 2023)**

(% represents changes over the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full year	285,000	11.0	14,500	(32.8)	16,200	(28.6)	11,500	(30.9)	168.23

(Note) Revision of the latest consolidated results forecast announced: Yes

\*Notes

- (1) Changes in status of significant subsidiaries during the quarter (changes in status of specified subsidiaries accompanying changes in consolidated range): None  
Newly consolidated subsidiaries: -  
Subsidiaries excluded: -
- (2) Application of accounting treatment specific to preparing quarterly consolidated financial statements: None
- (3) Changes in accounting principles, changes in accounting estimates, and retrospective restatements  
(a) Changes in accounting principles due to revisions to accounting standards: None  
(b) Changes other than (a): None  
(c) Changes in accounting estimates: None  
(d) Retrospective restatements: None
- (4) Number of outstanding shares (common stock):  
(a) Number of outstanding shares at period-end (including treasury stock)  
(b) Number of treasury stocks at period-end  
(c) Average number of shares during the period (cumulative total for quarterly period)

(a)	Nine Months Ended December 31, 2022	76,688,740	FY Ended March 31, 2022	76,659,440
(b)	Nine Months Ended December 31, 2022	8,329,603	FY Ended March 31, 2022	6,833,643
(c)	Nine Months Ended December 31, 2022	68,667,457	Nine Months Ended December 31, 2021	72,157,438

\*The current quarterly financial results are not subject to quarterly review procedures by certified public accountant or by auditing firm

\*Explanation relating to the appropriate use of forecasts of business results and other items of note

- The Company has revised the full year consolidated business results forecast that was published on November 10, 2022. For details, please see “(3) Explanation Regarding Information on Future Forecast, Including Forecast of Consolidated Business Results” on page 4 of the Attachment.
- The forecasts included in this document are based on the currently available information and certain assumptions that we believe reasonable. Actual results, etc. may differ from projections due to a variety of reasons.
- Supplemental materials will be posted on our website (<https://www.lintec-global.com>) in a timely manner.

**【Attachment】**

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## 1. Qualitative Information on Financial Results for the Nine Months Ended December 31, 2022

### (1) Explanation Regarding Results of Operations

During the first nine months of the fiscal year under review, net sales rose 13.2% year on year, to 216,552 million yen, reflecting the effects of an acquisition at a U.S.-based subsidiary, as well as the depreciation of the yen. On the profit side, the Group worked on full-scale cost reductions and price revisions in response to significant rises in the prices of raw materials and fuels, including pulp. Nonetheless, operating income declined 25.5% year on year, to 13,246 million yen and ordinary income fell 17.9% year on year, to 15,237 million yen. Profit attributable to owners of parent came to 11,075million yen, down 17.2% year on year.

The outline by segment was as follows:

#### [Printing and Industrial Materials Products]

	Previous third quarter	Current third quarter	year on year	
			Increase (decrease)	Changes
	Millions of yen	Millions of yen	Millions of yen	%
Net sales	98,141	129,779	31,638	32.2
Printing & Variable Information Products Operations	74,773	105,165	30,392	40.6
Industrial & Material Operations	23,368	24,614	1,245	5.3
Operating income	1,312	2,713	1,401	106.8

In this segment, net sales were 129,779 million yen (up 32.2% year on year) and operating income was 2,713 million yen (up 106.8% year on year) mainly due to a significant improvement in profit and loss at U.S.-based subsidiaries, despite a rise in various raw material prices and logistics costs. Sales by operation of this segment were as follows:

#### (Printing & Variable Information Products Operations)

Regarding adhesive products for seals and labels, in Japan, demand for use, for example, in food and beverage campaigns was weak. Even so, there was progress in the adoption of various types of environmentally friendly products. In addition, demand in the logistics and pharmaceutical industries remained firm. In overseas markets, significant growth was achieved mainly due to the effect of an acquisition in the United States, coupled with solid sales in ASEAN. As a result, sales in this operation were 105,165 million yen (up 40.6% year on year).

#### (Industrial & Material Operations)

Demand for automobile-use adhesive products remained solid in Japan. Sales of window film and automobile-use adhesive products remained firm in overseas markets, particularly the ASEAN region. As a result, sales in this operation were 24,614 million yen (up 5.3% year on year).

#### [Electronic and Optical Products]

	Previous third quarter	Current third quarter	year on year	
			Increase (decrease)	Changes
	Millions of yen	Millions of yen	Millions of yen	%
Net sales	68,509	61,782	(6,727)	(9.8)
Advanced Materials Operations	50,520	47,897	(2,622)	(5.2)
Optical Products Operations	17,989	13,885	(4,104)	(22.8)
Operating income	15,291	11,494	(3,796)	(24.8)

In this segment, net sales were 61,782 million yen (down 9.8% year on year) and operating income was 11,494 million yen (down 24.8% year on year), mainly due to sluggish demand. Sales by operation of this segment were as follows:

#### (Advanced Materials Operations)

Sales of semiconductor-related adhesive tape and semiconductor-related equipment, multilayer ceramic capacitor-related tape were weak, largely affected by sluggish demand for smartphones and personal computers from autumn. As a result, sales in this operation were 47,897 million yen (down 5.2% year on year).

#### (Optical Products Operations)

Sales of automotive touch screen products grew, but sales of optical display-related adhesive products remained weak, largely affected by sluggish demand for products used for large-screen TV units and smartphones. As a result, sales in this operation were 13,885 million yen (down 22.8% year on year).

[Paper and Converted Products]

	Previous third quarter	Current third quarter	year on year	
			Increase (decrease)	Changes
Net sales	Millions of yen 24,594	Millions of yen 24,989	Millions of yen 395	% 1.6
Fine & Specialty Paper Products Operations	11,272	11,961	689	6.1
Converted Products Operations	13,321	13,028	(293)	(2.2)
Operating income	1,120	(1,009)	(2,129)	—

In this segment, net sales were 24,989 million yen (up 1.6% year on year), and operating loss was 1,009 million yen, mainly due to the negative impact of the price rises for raw materials and fuel such as pulp. Sales by operation of this segment were as follows:

(Fine & Specialty Paper Products Operations)

Sales of color paper for envelopes remained flat from a year ago. Sales of oil- and water-resistant paper were firm chiefly due to an increase in demand for takeout. As a result, sales in this operation were 11,961 million yen (up 6.1% year on year).

(Converted Products Operations)

In casting paper for carbon fiber composite materials, demand for use in sports and leisure was firm, although demand for aircraft applications was sluggish. Sales of release paper for electronic materials and release film for optical-related products were weak due to sluggish demand from autumn. As a result, sales in this operation were 13,028 million yen (down 2.2% year on year).

(2) Explanation Regarding Financial Position

Provisional accounting for business combinations carried out towards the end of the fiscal year ended March 31, 2022 was finalized in the first quarter of the fiscal year ending March 31, 2023. For a comparison with results in the fiscal year ended March 31, 2022, amounts revised after the finalization of provisional accounting are used.

(Assets)

Total assets at this consolidated quarter end were 323,336 million yen, a year-on-year increase of 20,471 million yen. Main factors of the change were as follows:

- Decrease in "Cash and deposits"	- 10,648 million yen
- Increase in "Notes and accounts receivable - trade and contract assets"	2,766 million yen
- Increase in "Inventories"	16,757 million yen
- Decrease in "Current assets-other"	- 3,617 million yen
- Increase in "Property, plant and equipment"	13,201 million yen
- Increase in "Goodwill"	1,229 million yen

(Liabilities)

Total liabilities at this consolidated quarter end were 94,819 million yen, a year-on-year increase of 1,712 million yen.

Main factors of the change were as follows:

- Increase in "Trade notes and accounts payable"	3,422 million yen
- Decrease in "Accrued income taxes"	- 3,060 million yen
- Decrease in "Provision for bonuses"	- 1,290 million yen
- Increase in "Current liabilities-other"	2,709 million yen
- Decrease in "Long-term loans payable"	- 1,468 million yen
- Increase in "Non-current liabilities-other"	1,368 million yen

(Net Assets)

Total net assets at this consolidated quarter end were 228,516 million yen, a year-on-year increase of 18,758 million yen.

Main factors of the change were as follows:

- Increase in "Retained earnings"	4,646 million yen
- Decrease in "Treasury stock"	- 3,544 million yen
- Increase in "Foreign currency translation adjustments"	17,049 million yen

(3) Explanation Regarding Information on Future Forecast, Including Forecast of Consolidated Business Results

For the fiscal year ending March 31, 2023, the Group forecasts a significant decrease in orders due to the effects of market downturns and inventory adjustments for smartphones and PCs, etc., an increase in the operating loss due to a decline in the utilization rate of production capacities, a further rise in prices of raw materials and fuels, and a fall in the sales volume at the U.S.-based subsidiary attributable to recession. Given this situation, we have revised the forecasts for the consolidated business results for the fiscal year ending March 31, 2023 that were announced on November 10, 2022 as follows:

Full-year consolidated business results forecasts for the fiscal year ending March 31, 2023 (April 1, 2022 to March 31, 2023)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Previous forecast (A)	292,000	15,500	18,500	13,500
New forecast (B)	285,000	14,500	16,200	11,500
Change (B-A)	(7,000)	(1,000)	(2,300)	(2,000)
Change (%)	(2.4)	(6.5)	(12.4)	(14.8)
(Reference) Results for the previous fiscal year (Fiscal year ended March 31, 2022)	256,836	21,584	22,698	16,641

\* The above forecasts are principally based on foreseeable economic situations, market trends and plans as of the date of announcement. Actual results may differ from those forecasts due to a variety of reasons.

## 2. Consolidated Quarterly Financial Statements and Notes

### (1) Consolidated Quarterly Balance Sheets

(Millions of yen)

	As of March 31, 2022	As of December 31, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	55,416	44,767
Notes and accounts receivable - trade and contract assets	62,545	65,311
Inventories	52,709	69,467
Other	11,677	8,059
Allowance for doubtful accounts	(123)	(181)
Total current assets	182,224	187,424
Non-current assets		
Property, plant and equipment		
Buildings and structures (net)	38,592	43,146
Machinery, equipment and vehicles (net)	30,950	34,494
Land	11,855	12,386
Construction in progress	4,129	6,948
Other (net)	4,992	6,748
Property, plant and equipment	90,521	103,723
Intangible assets		
Goodwill	16,647	17,877
Other	1,974	3,038
Intangible assets	18,622	20,916
Investments and other assets		
Other	11,589	11,362
Allowance for doubtful accounts	(93)	(90)
Total investments and other assets	11,496	11,271
Total non-current assets	120,640	135,911
Total assets	302,865	323,336

(Millions of yen)

	As of March 31, 2022	As of December 31, 2022
<b>Liabilities</b>		
Current liabilities		
Trade notes and accounts payable	44,309	47,732
Short-term loans payable	1,292	1,009
Current portion of long-term loans payable	1,346	1,592
Accrued income taxes	4,210	1,149
Provision for bonuses	2,640	1,350
Provision for directors' bonuses	72	44
Other	18,510	21,220
Total current liabilities	72,382	74,098
Non-current liabilities		
Long-term loans payable	1,468	—
Provision for environmental measures	111	111
Net defined benefit liability	15,937	16,033
Other	3,207	4,576
Total non-current liabilities	20,724	20,721
Total liabilities	93,107	94,819
Net Assets		
Shareholders' equity		
Common stock	23,320	23,355
Capital surplus	26,943	26,709
Retained earnings	166,242	170,888
Treasury stock	(14,118)	(17,662)
Total shareholders' equity	202,388	203,291
Accumulated other comprehensive income		
Net unrealized holding gain on securities	301	433
Foreign currency translation adjustments	8,936	25,985
Remeasurements of defined benefit plans	(2,414)	(2,027)
Total accumulated other comprehensive income	6,823	24,390
Share subscription rights	93	83
Non-controlling interests	451	750
Total net assets	209,758	228,516
Total liabilities and net assets	302,865	323,336

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income  
Consolidated Quarterly Statements of Income  
Nine Months Ended December 31, 2022

(Millions of yen)

	Previous consolidated fiscal year (Nine months ended December 31, 2021)	Current consolidated fiscal year (Nine months ended December 31, 2022)
Net sales	191,245	216,552
Cost of sales	141,096	166,507
Gross profit	50,149	50,044
Selling, general and administrative expenses	32,378	36,797
Operating income	17,770	13,246
Non-operating income		
Interest income	98	174
Dividend income	267	109
Gain on sales of non-current assets	7	59
Foreign exchange gains	471	1,727
Insurance income	19	94
Other income	249	302
Total non-operating income	1,113	2,468
Non-operating expenses		
Interest expenses	87	70
Loss on sales of non-current assets	11	17
Loss on retirement of non-current assets	171	169
Compensation expenses	8	22
Other expenses	46	198
Total non-operating expenses	325	477
Ordinary income	18,558	15,237
Extraordinary gain		
Gain on sales of investment securities	13	—
Gain on bargain purchase	279	—
Total extraordinary gain	292	—
Extraordinary loss		
Loss on sales of non-current assets	—	12
Loss on valuation of shares of subsidiaries and associates	22	—
Total extraordinary losses	22	12
Profit before income taxes	18,828	15,224
Income taxes	5,221	3,813
Deferred income taxes	199	343
Total income taxes	5,421	4,156
Profit	13,407	11,068
Profit (loss) attributable to non-controlling interests	33	(6)
Profit attributable to owners of parent	13,373	11,075

Consolidated Quarterly Statements of Comprehensive Income  
 Nine Months Ended December 31, 2022

(Millions of yen)

	Previous consolidated fiscal year (Nine months ended December 31, 2021)	Current consolidated fiscal year (Nine months ended December 31, 2022)
Net income	13,407	11,068
Other comprehensive income		
Net unrealized holding gain on securities	(59)	131
Foreign currency translation adjustments	4,788	17,084
Remeasurements of defined benefit plans	384	387
Total other comprehensive income	5,114	17,603
Comprehensive income	18,522	28,672
(Comprehensive income attributable to)		
Owners of parent	18,480	28,642
Non-controlling interests	41	30

### (3) Notes to Consolidated Quarterly Financial Statements

(Notes on Going Concern)

Not applicable.

(Notes on Significant Changes in the Amount of Total Shareholders' Equity)

Not applicable.

(Segment Information, etc.)

#### I. Previous third quarter (from April 1, 2021 to December 31, 2021)

Information on sales and income or loss by reportable segment

(Millions of yen)

	Reportable Segments				Adjustment (Note 1)	Consolidated Statements of Income (Note 2)
	Printing and Industrial Materials Products	Electronic and Optical Products	Paper and Converted Products	Total		
Net sales						
Net sales to outside customers	98,141	68,509	24,594	191,245	—	191,245
Intersegment sales and transfers	55	23	9,872	9,950	(9,950)	—
Total	98,196	68,532	34,466	201,196	(9,950)	191,245
Segment income	1,312	15,291	1,120	17,724	46	17,770

Notes:

1. Segment income in each segment was adjusted by eliminating the amount of intra-segments transactions.
2. Segment income is adjusted to be recorded as operating income in the quarterly consolidated statements of income.

#### II. Current third quarter (from April 1, 2022 to December 31, 2022)

1. Information on sales and income or loss by reportable segment

(Millions of yen)

	Reportable Segments				Adjustment (Note 1)	Consolidated Statements of Income (Note 2)
	Printing and Industrial Materials Products	Electronic and Optical Products	Paper and Converted Products	Total		
Net sales						
Net sales to outside customers	129,779	61,782	24,989	216,552	—	216,552
Intersegment sales and transfers	53	20	10,578	10,653	(10,653)	—
Total	129,833	61,802	35,568	227,205	(10,653)	216,552
Segment income (loss)	2,713	11,494	(1,009)	13,199	47	13,246

Notes:

1. Segment income in each segment was adjusted by eliminating the amount of intra-segments transactions.
2. Segment income is adjusted to be recorded as operating income in the quarterly consolidated statements of income.