

Summary of First Quarter Business Results and Financial Report / FY2017

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LINTEC Corporation

Consolidated Balance Sheets

LINTEC Corporation

	FY2017 Jun 30, 2016	FY2016 Mar 31, 2016	Inc/(Dec)	
	(A)	(B)	(A-B)	Major changes
(Millions of yen)				
Current assets	159,098	163,647	(4,549)	
Cash and deposits	63,762	65,733	(1,971)	
Trade notes and accounts receivable	60,361	62,331	(1,970)	
Inventories	31,245	31,066	178	
Other	3,729	4,516	(786)	
Non-current assets	76,777	77,072	(295)	
Property, plant and equipment	64,933	64,859	74	} capital expenditure (¥ 2,718 million) depreciation & amortization (¥ 1,791 million)
Intangible assets	2,235	2,357	(122)	
Investments and other assets	9,608	9,855	(247)	
Total assets	235,875	240,720	(4,844)	
Current liabilities	53,930	56,389	(2,458)	
Trade notes and accounts payable	40,307	39,683	624	
Short-term borrowings	1,730	1,695	35	
Other	11,892	15,010	(3,118)	
Non-current liabilities	12,364	12,228	136	
Net defined benefit liability	11,508	11,476	31	
Other	856	752	104	
Total liabilities	66,295	68,618	(2,322)	
Common stock	23,201	23,201	—	
Capital surplus	26,829	26,829	—	
Retained earnings	123,878	123,713	164	
Treasury stock, at cost	(7,712)	(7,712)	(0)	
Net unrealized holding gain on securities	579	701	(122)	
Foreign currency translation adjustments	5,256	7,812	(2,556)	
Remeasurements of defined benefit plans	(3,439)	(3,509)	69	
Share subscription rights	169	169	—	
Non-controlling interests	817	895	(77)	
Total net assets	169,579	172,101	(2,521)	
Total liabilities and net assets	235,875	240,720	(4,844)	

Consolidated Balance Sheets (Quarterly Trend)

LINTEC Corporation

(Millions of yen)	FY2016				FY2017			
	Jun 30,2015	Sep 30,2015	Dec 31,2015	Mar 31,2016	Jun 30,2016	Sep 30,2016	Dec 31,2016	Mar 31,2017
Current assets	164,388	167,419	172,312	163,647	159,098			
Cash and deposits	61,173	63,604	65,733	65,733	63,762			
Trade notes and accounts receivable	64,450	64,590	69,058	62,331	60,361			
Inventories	33,871	33,666	32,214	31,066	31,245			
Other	4,893	5,557	5,306	4,516	3,729			
Non-current assets	75,469	76,056	75,770	77,072	76,777			
Property, plant and equipment	62,420	63,104	62,597	64,859	64,933			
Intangible assets	2,483	2,550	2,417	2,357	2,235			
Investments and other assets	10,564	10,401	10,755	9,855	9,608			
Total assets	239,857	243,476	248,083	240,720	235,875			
Current liabilities	57,950	58,144	65,242	56,389	53,930			
Trade notes and accounts payable	42,309	41,701	49,048	39,683	40,307			
Short-term borrowings	1,695	1,695	1,695	1,695	1,730			
Other	13,945	14,748	14,499	15,010	11,892			
Non-current liabilities	8,752	8,737	8,776	12,228	12,364			
Net defined benefit liability	7,928	7,930	8,008	11,476	11,508			
Other	823	806	768	752	856			
Total liabilities	66,702	66,882	74,019	68,618	66,295			
Common stock	23,201	23,201	23,201	23,201	23,201			
Capital surplus	26,830	26,829	26,829	26,829	26,829			
Retained earnings	118,367	121,213	122,347	123,713	123,878			
Treasury stock, at cost	(7,741)	(7,719)	(7,720)	(7,712)	(7,712)			
Net unrealized holding gain on securities	871	747	890	701	579			
Foreign currency translation adjustments	10,904	11,346	7,588	7,812	5,256			
Remeasurements of defined benefit plans	(438)	(173)	(153)	(3,509)	(3,439)			
Share subscription rights	166	177	177	169	169			
Non-controlling interests	994	972	903	895	817			
Total net assets	173,155	176,594	174,064	172,101	169,579			
Total liabilities and net assets	239,857	243,476	248,083	240,720	235,875			

Consolidated Statements of Income

LINTEC Corporation

	FY2017 (Apr'16-Jun'16) (A)		FY2016 (Apr'15-Jun'15) (B)		Increase/(Decrease) (A-B)		FY2017 (Forecast)	
	Millions of yen	% of net sales	Millions of yen	% of net sales	Millions of yen	% Change	Millions of yen	% of net sales
Net sales	48,415	100.0	52,550	100.0	(4,135)	(7.9)	215,000	100.0
Cost of sales	36,095	74.6	38,974	74.2	(2,879)	(7.4)	158,000	73.5
Gross profit	12,319	25.4	13,575	25.8	(1,255)	(9.3)	57,000	26.5
Selling, general and administrative expenses	8,598	17.7	8,619	16.4	(21)	(0.2)	37,000	17.2
Operating income	3,721	7.7	4,956	9.4	(1,234)	(24.9)	20,000	9.3
Non-operating income	332	0.7	296	0.6	35	12.1	800	0.4
Non-operating expenses	1,236	2.6	187	0.4	1,049	559.9	1,300	0.6
Ordinary income	2,817	5.8	5,065	9.6	(2,248)	(44.4)	19,500	9.1
Extraordinary gain	121	0.3	11	0.0	110	935.9	—	—
Extraordinary loss	—	—	—	—	—	—	—	—
Profit before income taxes	2,939	6.1	5,077	9.6	(2,138)	(42.1)	19,500	9.1
Income taxes	872	1.8	1,491	2.8	(619)	(41.5)	6,000	2.8
Profit	2,066	4.3	3,585	6.8	(1,518)	(42.4)	13,500	6.3
Profit (loss) attributable to non-controlling interests	(46)	(0.1)	(20)	(0.0)	(26)	—	—	—
Profit attributable to owners of parent	2,112	4.4	3,605	6.8	(1,492)	(41.4)	13,500	6.3
Earnings per share (yen)		29.28		49.98		(20.70)		187.10

Consolidated Statements of Income (Quarterly Trend)

LINTEC Corporation

(Millions of yen)

	FY2016 (Apr'15-Mar'16)				FY2017 (Apr'16-Mar'17)			
	1Q(Apr-Jun)	2Q(Jul-Sep)	3Q(Oct-Dec)	4Q(Jan-Mar)	1Q(Apr-Jun)	2Q(Jul-Sep)	3Q(Oct-Dec)	4Q(Jan-Mar)
Net sales	52,550 (6.5%)	53,979 (5.5%)	53,015 (0.1%)	50,957 (▲5.3%)	48,415 (▲7.9%)			
Cost of sales	38,974	40,228	39,350	38,325	36,095			
Gross profit	13,575	13,751	13,665	12,633	12,319			
Selling, general and administrative expenses	8,619	9,075	8,928	9,310	8,598			
Operating income	4,956 (24.7%)	4,676 (▲2.2%)	4,737 (5.6%)	3,323 (▲8.7%)	3,721 (▲24.9%)			
Non-operating income	296	172	200	84	332			
Non-operating expenses	187	116	84	433	1,236			
Ordinary income	5,065 (26.0%)	4,731 (8.0%)	4,854 (▲9.9%)	2,973 (▲27.7%)	2,817 (▲44.4%)			
Extraordinary gain	11	—	—	—	121			
Extraordinary loss	—	251	487	97	—			
Profit before income taxes	5,077 (26.3%)	4,480 (▲4.9%)	4,366 (▲19.0%)	2,876 (▲16.3%)	2,939 (▲42.1%)			
Income taxes	1,491	1,674	1,343	1,521	872			
Profit	3,585	2,806	3,023	1,355	2,066			
Profit (loss) attributable to non-controlling interests	(20)	(39)	(58)	(12)	(46)			
Profit attributable to owners of parent	3,605 (28.9%)	2,846 (▲12.8%)	3,081 (▲16.4%)	1,367 (▲28.6%)	2,112 (▲41.4%)			

※() Shows the increase/decrease rate compared with the data of the same quarter of the previous fiscal year.

Segment Information (sales) by Business

LINTEC Corporation

	FY2017 (Apr'16-Jun'16) (A)		FY2016 (Apr'15-Jun'15) (B)		Increase/(Decrease) (A-B)		FY2017 (Forecast)	
	Millions of yen	% of net sales	Millions of yen	% of net sales	Millions of yen	% Growth	Millions of yen	% of net sales
Net sales	48,415	100.0	52,550	100.0	(4,135)	(7.9)	215,000	100.0
Printing and Industrial Materials Products	20,530	42.4	21,690	41.3	(1,159)	(5.3)	88,400	41.1
Printing & Variable Information Products Operations	12,922	26.7	13,614	25.9	(692)	(5.1)	55,300	25.7
Industrial & Material Operations	7,608	15.7	8,075	15.4	(467)	(5.8)	33,100	15.4
Electronic and Optical Products	18,852	38.9	21,361	40.6	(2,509)	(11.7)	87,300	40.6
Advanced Materials Operations	9,349	19.3	10,697	20.3	(1,348)	(12.6)	43,800	20.4
Optical Products Operations	9,503	19.6	10,664	20.3	(1,160)	(10.9)	43,500	20.2
Paper and Converted Products	9,032	18.7	9,498	18.1	(466)	(4.9)	39,300	18.3
Fine & Specialty Paper Products Operations	4,027	8.3	4,210	8.0	(183)	(4.4)	17,400	8.1
Converted Products Operations	5,005	10.4	5,288	10.1	(283)	(5.4)	21,900	10.2
Operating Income	3,721	7.7	4,956	9.4	(1,234)	(24.9)	20,000	9.3
Printing and Industrial Materials Products	644	3.1	677	3.1	(32)	(4.8)	4,100	4.6
Electronic and Optical Products	1,952	10.4	3,036	14.2	(1,084)	(35.7)	10,200	11.7
Paper and Converted Products	1,087	12.0	1,194	12.6	(106)	(9.0)	5,700	14.5

Segment Information (sales) by Business (Quarterly Trend)

LINTEC Corporation

(Millions of yen)

	FY2016 (Apr'15-Mar'16)				FY2017 (Apr'16-Mar'17)			
	1Q(Apr-Jun)	2Q(Jul-Sep)	3Q(Oct-Dec)	4Q(Jan-Mar)	1Q(Apr-Jun)	2Q(Jul-Sep)	3Q(Oct-Dec)	4Q(Jan-Mar)
Net sales	52,550 (6.5%)	53,979 (5.5%)	53,015 (0.1%)	50,957 (▲5.3%)	48,415 (▲7.9%)			
Printing and Industrial Materials Products	21,690 (3.8%)	22,743 (4.0%)	21,813 (▲0.9%)	21,392 (▲2.8%)	20,530 (▲5.3%)			
Printing & Variable Information Products Operations	13,614 (2.7%)	13,847 (5.0%)	13,373 (▲1.1%)	13,311 (▲4.9%)	12,922 (▲5.1%)			
Industrial & Material Operations	8,075 (5.8%)	8,896 (2.5%)	8,440 (▲0.7%)	8,082 (1.1%)	7,608 (▲5.8%)			
Electronic and Optical Products	21,361 (12.3%)	22,059 (8.5%)	22,214 (1.8%)	19,788 (▲10.2%)	18,852 (▲11.7%)			
Advanced Materials Operations	10,697 (21.4%)	11,201 (5.5%)	11,479 (1.0%)	10,336 (▲6.5%)	9,349 (▲12.6%)			
Optical Products Operations	10,664 (4.4%)	10,858 (11.9%)	10,735 (2.6%)	9,452 (▲13.9%)	9,503 (▲10.9%)			
Paper and Converted Products	9,498 (0.9%)	9,177 (2.2%)	8,988 (▲1.2%)	9,777 (▲0.2%)	9,032 (▲4.9%)			
Fine & Specialty Paper Products Operations	4,210 (1.1%)	4,113 (5.5%)	4,034 (6.1%)	4,631 (2.4%)	4,027 (▲4.4%)			
Converted Products Operations	5,288 (0.8%)	5,064 (▲0.3%)	4,954 (▲6.4%)	5,146 (▲2.5%)	5,005 (▲5.4%)			
Operating Income	4,956 (24.7%)	4,676 (▲2.2%)	4,737 (5.6%)	3,323 (▲8.7%)	3,721 (▲24.9%)			
Printing and Industrial Materials Products	677 (▲19.5%)	634 (▲29.7%)	961 (24.0%)	513 (42.5%)	644 (▲4.8%)			
Electronic and Optical Products	3,036 (37.8%)	2,974 (▲0.6%)	2,875 (13.6%)	1,677 (▲28.5%)	1,952 (▲35.7%)			
Paper and Converted Products	1,194 (31.1%)	1,080 (26.0%)	920 (▲22.9%)	1,109 (7.1%)	1,087 (▲9.0%)			

※() Shows the increase/decrease rate compared with the data of the same quarter of the previous fiscal year.

Business Results of Major Group Companies

LINTEC Corporation

(Millions of yen)

	LINTEC CORPORATION			
	Apr - Jun 2016	Apr - Jun 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	38,483	41,034	(2,551)	170,300
Operating income/(loss)	1,969	2,899	(930)	13,400
Profit/(loss) before taxes	1,387	2,921	(1,534)	21,100
Profit/(loss)	936	2,004	(1,068)	17,000

(Millions of yen)

	LINTEC INDUSTRIES (MALAYSIA) SDN. BHD.			
	Jan - Mar 2016	Jan - Mar 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	643	897	(254)	3,100
Operating income/(loss)	111	172	(61)	500
Profit/(loss) before taxes	140	186	(46)	500
Profit/(loss)	105	140	(35)	400

(Millions of yen)

	LINTEC SINGAPORE PRIVATE LIMITED			
	Jan - Mar 2016	Jan - Mar 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	1,832	2,147	(315)	9,500
Operating income/(loss)	180	193	(13)	600
Profit/(loss) before taxes	15	214	(199)	1,200
Profit/(loss)	5	180	(175)	1,100

(Millions of yen)

	MADICO, INC.			
	Jan - Mar 2016	Jan - Mar 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	1,620	1,993	(373)	7,900
Operating income/(loss)	(139)	(188)	49	(500)
Profit/(loss) before taxes	(141)	(190)	49	(500)
Profit/(loss)	(89)	(125)	36	(400)

(Millions of yen)

	LINTEC (SUZHOU) TECH CORPORATION, LTD.			
	Jan - Mar 2016	Jan - Mar 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	1,073	1,265	(192)	6,100
Operating income/(loss)	126	198	(72)	1,000
Profit/(loss) before taxes	108	220	(112)	1,000
Profit/(loss)	81	164	(83)	800

(Millions of yen)

	OTHER CONSOLIDATED SUBSIDIARIES (Note 1,2)			
	Apr - Jun 2016	Apr - Jun 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	12,970	13,780	(810)	55,000
Operating income/(loss)	1,285	1,389	(104)	4,200
Profit/(loss) before taxes	2,491	1,431	1,060	5,600
Profit/(loss)	2,172	1,030	1,142	4,500

(Millions of yen)

	PT. LINTEC INDONESIA			
	Jan - Mar 2016	Jan - Mar 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	474	1,144	(670)	2,500
Operating income/(loss)	(129)	(42)	(87)	(200)
Profit/(loss) before taxes	(131)	(46)	(85)	(200)
Profit/(loss)	(131)	(57)	(74)	(200)

(Millions of yen)

	LINTEC KOREA, INC.			
	Jan - Mar 2016	Jan - Mar 2015	Inc/(Dec)	FY2017 (Forecast)
Net sales	766	959	(193)	3,900
Operating income/(loss)	197	244	(47)	1,000
Profit/(loss) before taxes	217	259	(42)	1,000
Profit/(loss)	189	226	(37)	900

Note 1: Other consolidated subsidiaries include 24 foreign consolidated subsidiaries and 3 domestic consolidated subsidiaries.

Note 2: The fiscal year of 24 foreign consolidated subsidiaries runs from January 1 through December 31.

Business Results of Major Group Companies 1 (Quarterly Trend)

LINTEC Corporation

FY2016	FY2017
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【LINTEC CORPORATION】

(Millions of yen)

	1Q(4~6)	2Q(7~9)	3Q(10~12)	4Q(1~3)	1Q(4~6)	2Q(7~9)	3Q(10~12)	4Q(1~3)
Net sales	41,034	41,621	41,530	40,301	38,483			
Operating income/(loss)	2,899	2,606	2,413	2,047	1,969			
Profit/(loss) before taxes	2,921	6,612	2,646	1,649	1,387			
Profit/(loss)	2,004	5,441	1,962	1,008	936			

FY2016	FY2017
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【LINTEC INDUSTRIES (MALAYSIA) SDN. BHD.】

(Millions of yen)

	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)
Net sales	897	882	704	696	643			
Operating income/(loss)	172	171	116	136	111			
Profit/(loss) before taxes	186	260	133	280	140			
Profit/(loss)	140	217	77	277	105			

【MADICO, INC.】

(Millions of yen)

	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)
Net sales	1,993	2,434	2,010	1,298	1,620			
Operating income/(loss)	(188)	(144)	(310)	(660)	(139)			
Profit/(loss) before taxes	(190)	(401)	(733)	(682)	(141)			
Profit/(loss)	(125)	(336)	(650)	(671)	(89)			

【LINTEC (SUZHOU) TECH CORPORATION, LTD.】

(Millions of yen)

	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)
Net sales	1,265	1,501	1,942	1,660	1,073			
Operating income/(loss)	198	210	364	239	126			
Profit/(loss) before taxes	220	237	391	262	108			
Profit/(loss)	164	178	293	193	81			

【PT. LINTEC INDONESIA】

(Millions of yen)

	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)
Net sales	1,144	1,443	346	64	474			
Operating income/(loss)	(42)	(108)	(66)	42	(129)			
Profit/(loss) before taxes	(46)	(113)	(174)	(38)	(131)			
Profit/(loss)	(57)	(115)	(174)	(38)	(131)			

【LINTEC KOREA, INC.】

(Millions of yen)

	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)
Net sales	959	1,048	1,114	1,114	766			
Operating income/(loss)	244	263	304	295	197			
Profit/(loss) before taxes	259	285	356	296	217			
Profit/(loss)	226	248	314	260	189			

Business Results of Major Group Companies 2 (Quarterly Trend)

LINTEC Corporation

FY2016	FY2017
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【LINTEC SINGAPORE PRIVATE LIMITED】

(Millions of yen)

	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)	1Q(1~3)	2Q(4~6)	3Q(7~9)	4Q(10~12)
Net sales	2,147	2,297	2,287	2,175	1,832			
Operating income/(loss)	193	182	131	82	180			
Profit/(loss) before taxes	214	587	847	134	15			
Profit/(loss)	180	517	797	121	5			

【OTHER CONSOLIDATED SUBSIDIARIES (Note 1,2)】

(Millions of yen)

	1Q(4~6)	2Q(7~9)	3Q(10~12)	4Q(1~3)	1Q(4~6)	2Q(7~9)	3Q(10~12)	4Q(1~3)
Net sales	13,780	14,221	14,812	14,282	12,970			
Operating income/(loss)	1,389	1,575	1,637	1,150	1,285			
Profit/(loss) before taxes	1,431	2,126	1,837	2,483	2,491			
Profit/(loss)	1,030	1,755	1,370	2,120	2,172			

Note 1: Other consolidated subsidiaries include 24 foreign consolidated subsidiaries and 3 domestic consolidated subsidiaries.

Note 2: The fiscal year of 24 foreign consolidated subsidiaries runs from January 1 through December 31.

Consolidated Statements of Cash Flows

LINTEC Corporation

(Millions of yen)	FY2017 Apr - Jun 2016 (A)	FY2016 Apr - Jun 2015 (B)	Inc/(Dec) (A-B)
Cash flows from operating activities	5,020	2,442	2,577
Profit before income taxes	2,939	5,077	(2,138)
Depreciation and amortization	1,791	2,077	(285)
Changes in operating assets and liabilities	1,509	(587)	2,097
Other, net	(1,220)	(4,123)	2,903
Cash flows from investing activities	(6,477)	(1,388)	(5,089)
Purchase of property, plant and equipment	(3,618)	(1,251)	(2,366)
Proceeds from sales of property, plant and equipment	156	22	134
Other, net	(3,016)	(159)	(2,857)
Cash flows from financing activities	(1,953)	(1,914)	(39)
Increase (Decrease) in short-term borrowings	35	—	35
Cash dividends paid	(1,932)	(1,859)	(72)
Other, net	(55)	(54)	(1)
Effect of exchange rate change on cash and cash equivalents	(1,226)	(112)	(1,114)
Net increase (decrease) in cash and cash equivalents	(4,637)	(972)	(3,664)
Cash and cash equivalents at beginning of year	60,323	56,050	4,273
Increase in cash and cash equivalents from newly consolidated subsidiary	—	0	(0)
Cash and cash equivalents at end of year	55,686	55,078	608

Consolidated Statements of Cash Flows (Quarterly Trend)

LINTEC Corporation

(Millions of yen)	FY2016				FY2017			
	Apr - Jun 2015	Jul - Sep 2015	Oct - Dec 2015	Jan - Mar 2016	Apr - Jun 2016	Jul - Sep 2016	Oct - Dec 2016	Jan - Mar 2017
Cash flows from operating activities	2,442	5,840	7,459	4,187	5,020			
Profit before income taxes	5,077	4,480	4,366	2,876	2,939			
Depreciation and amortization	2,077	2,126	2,331	2,266	1,791			
Changes in operating assets and liabilities	(587)	(267)	2,936	(2,019)	1,509			
Other, net	(4,123)	(500)	(2,176)	1,065	(1,220)			
Cash flows from investing activities	(1,388)	(2,394)	(1,291)	(4,825)	(6,477)			
Purchase of property, plant and equipment	(1,251)	(3,204)	(1,492)	(3,863)	(3,618)			
Proceeds from sales of property, plant and equipment	22	2	1	1	156			
Other, net	(159)	807	201	(963)	(3,016)			
Cash flows from financing activities	(1,914)	(72)	(1,989)	(69)	(1,953)			
Increase (Decrease) in short-term borrowings	—	—	—	—	35			
Cash dividends paid	(1,859)	(17)	(1,935)	(13)	(1,932)			
Other, net	(54)	(55)	(54)	(56)	(55)			
Effect of exchange rate change on cash and cash equivalents	(112)	(41)	(1,414)	(145)	(1,226)			
Net increase (decrease) in cash and cash equivalents	(972)	3,332	2,764	(851)	(4,637)			
Cash and cash equivalents at beginning of year	56,050	55,078	58,411	61,175	60,323			
Increase in cash and cash equivalents from newly consolidated subsidiary	0	—	—	—	—			
Cash and cash equivalents at end of year	55,078	58,411	61,175	60,323	55,686			

Cautionary Statement with Respect to Forward-Looking Statements

This presentation contains forward-looking statements that reflect Lintec's plans. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Lintec's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.