



Linking your dreams
LINTEC Corporation

Presentation for 2Q Results and Full-year Forecasts, FY2016

Nov 16, 2015

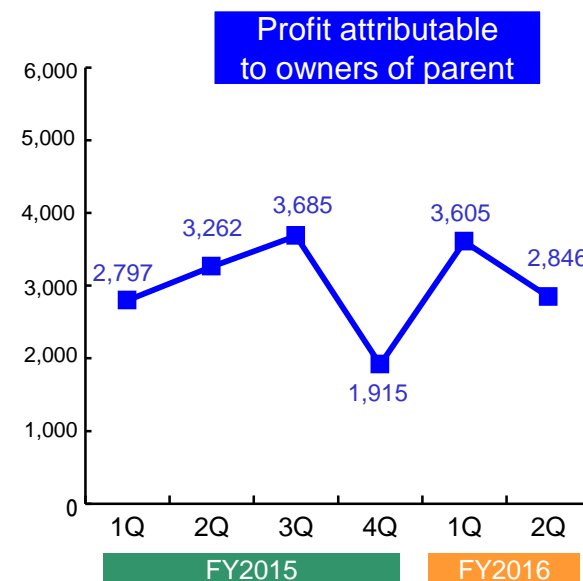
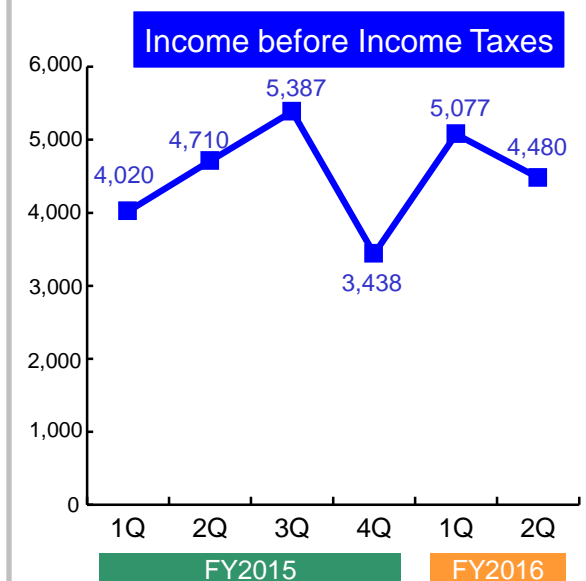
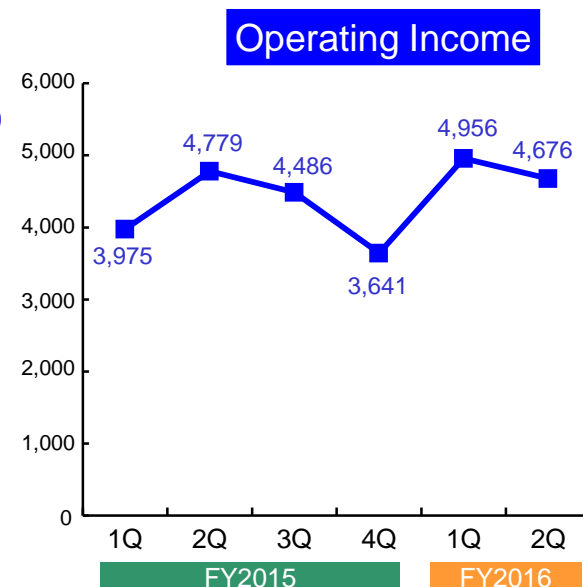
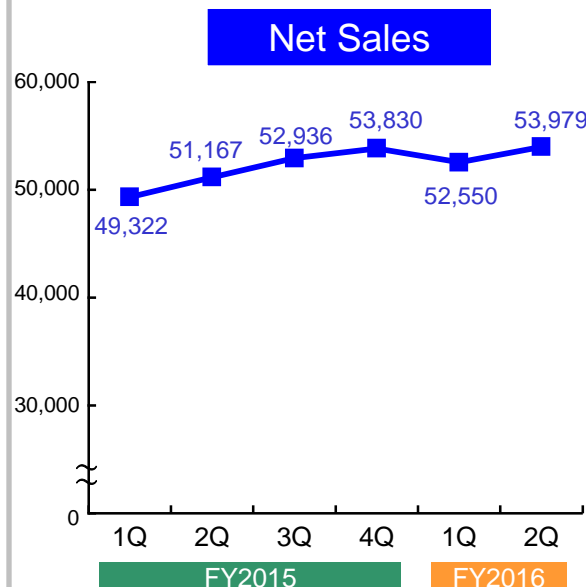
Consolidated Financial Results for the Six Months Ended Sep., 2015

(unit: million yen)

	FY2016 2Q results	FY2015 2Q results	Increase (decrease)
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(unit : million yen)

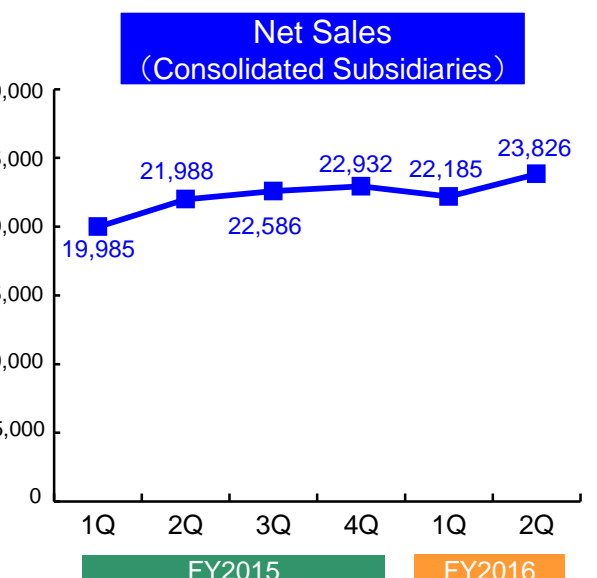
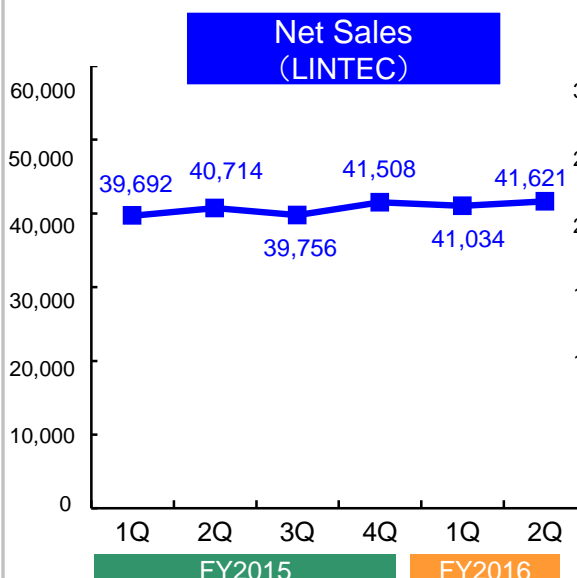
Net Sales	106,529	100,489	6,040 6.0%
Operating Income	9,632	8,754	877 10.0%
Income before Income Taxes	9,557	8,730	827 9.5%
Profit attributable to owners of parent	6,451	6,059	391 6.5%



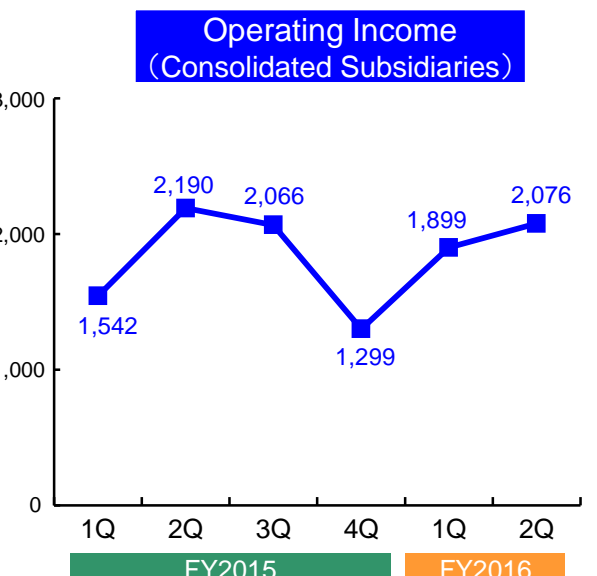
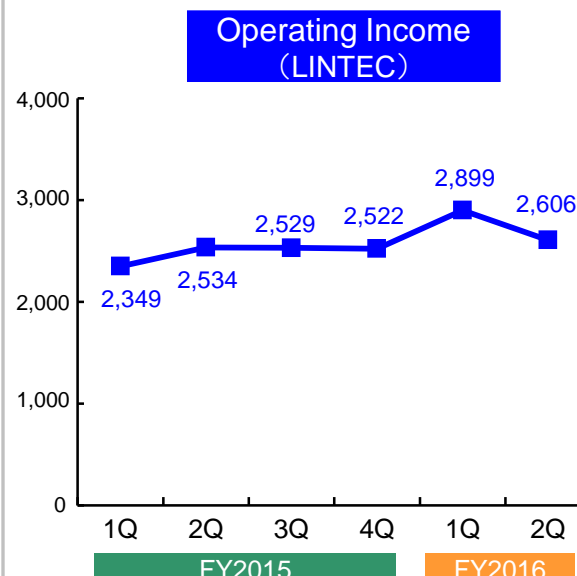
Consolidated Financial Results for the Six Months Ended Sep., 2015

(unit : million yen)

	FY2016 2Q results	FY2015 2Q results	Increase (decrease)
Net Sales			
	(unit : million yen)		
LINTEC (non-consolidated)	82,655	80,406	2,249 2.8%
Consolidated Subsidiaries	46,011	41,973	4,038 9.6%
Eliminations	(22,137)	(21,890)	(247)
Total	106,529	100,489	6,040 6.0%



	FY2016 2Q results	FY2015 2Q results	Increase (decrease)
Operating Income			
	(unit : million yen)		
LINTEC (non-consolidated)	5,505	4,883	622 12.7%
Consolidated Subsidiaries	3,975	3,732	243 6.5%
Eliminations	152	139	13
Total	9,632	8,754	877 10.0%



Consolidated Financial Results for the Six Months Ended Sep., 2015

➤ **Net Sales** / Effect of increase on a consolidated basis due to the weak yen: Approx. 4.0 billion yen

● LINTEC (Non-consolidated)

In Advanced Materials Operations, sales of semiconductor-related adhesive tapes and coated films for multilayer ceramic capacitor production grew backed by the demand effects of smartphones, etc.

In Optical Products Operations, sales of direct coating type products of polarizing films significantly increased, but those of non-carrier type products and surface coating decreased.

● Consolidated Subsidiaries

Sales in Printing and Variable Information Products Operations, and Industrial and Material Operations saw insufficient growth reflecting effects of economic slowdown in China and ASEAN region.

Sales of semiconductor-related adhesive tapes increased in Taiwan and South Korea.

LCD-related adhesive products were performing well in South Korea and Taiwan.

➤ **Operating Income** / Effect of increase on a consolidated basis due to the weak yen: Approx. 1.5 billion yen

● LINTEC (Non-consolidated)

(Income-raising factors)

- Increase in sales quantity and improved sales mix:
Approx. 1.1 billion yen
- Rising of costs of procuring of pulps but decline of procurement costs of petrochemical raw materials and fuels:
Approx. 0.2 billion yen
- Others:
Approx. 0.2 billion yen

(Income-lowering factors)

- Increasing of fixed expenses due primarily to construction of new building of Research Center: Approx. 0.9 billion yen

● Consolidated Subsidiaries

- Earnings were weak due to a sales decrease of PT. LINTEC INDONESIA, sluggish financial results of MADICO, INC. and other factors.

【Average exchange rate during the period (Results)】

	(FY2015 2Q)		(FY2016 2Q)
JPY/USD	102.23	→	120.48
JPY/EUR	139.87	→	133.83
JPY/KRW	0.0980	→	0.1098
JPY/CNY	16.56	→	19.36
JPY/TWD	3.39	→	3.89

(unit : million yen)

	FY2016 2Q results	FY2015 2Q results	Increase (decrease)
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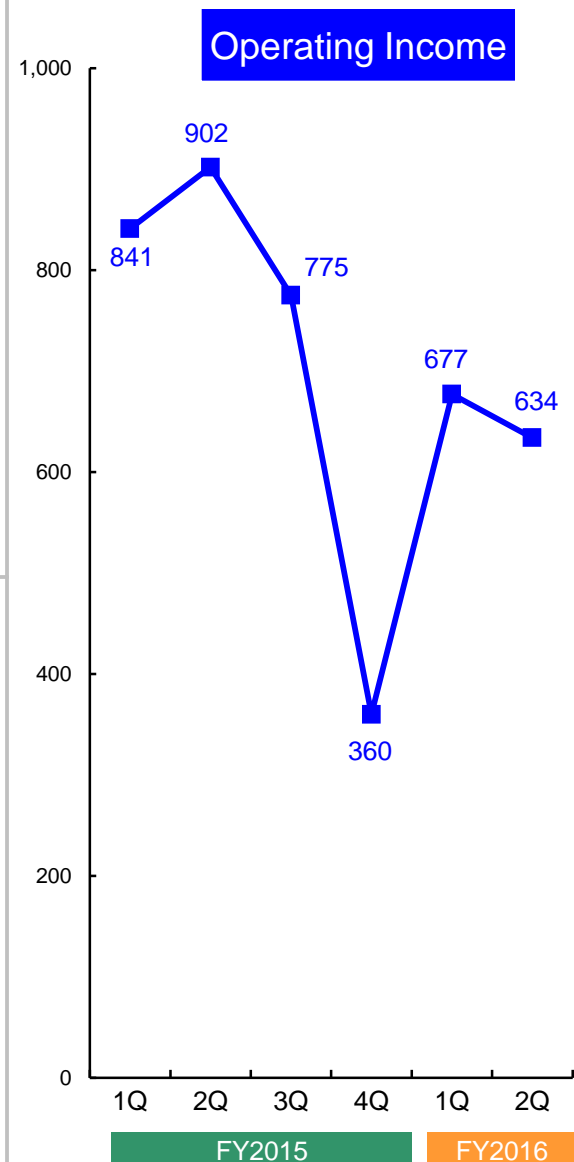
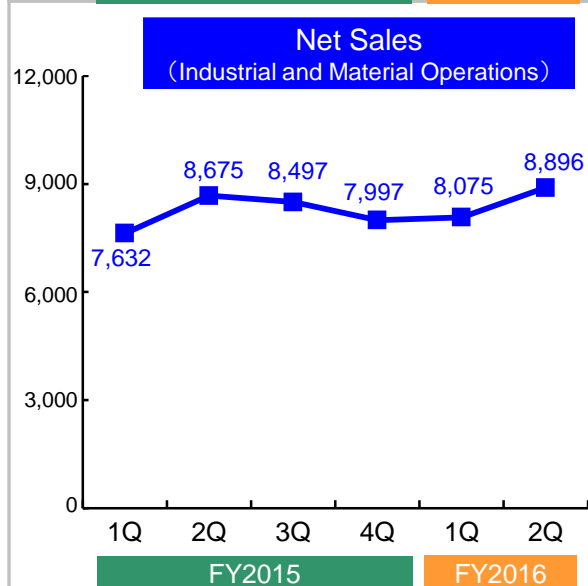
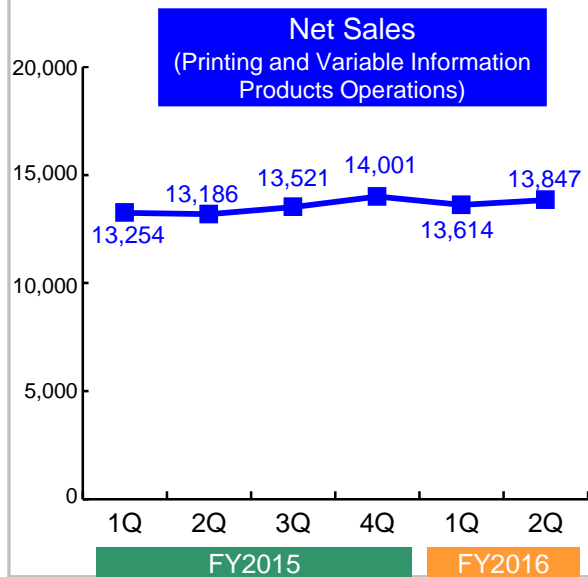
(unit : million yen)

Printing and Variable Information Products Operations	27,461	26,440	1,021 3.9%
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Industrial and Material Operations	16,971	16,307	663 4.1%
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Net Sales	44,433	42,748	1,685 3.9%
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Operating Income	1,311	1,743	(432) (24.8%)
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➤ Printing and Variable Information Products Operations

Overseas : Sales saw insufficient growth because of effects of economic downturn in China and ASEAN region.

Japan : Sales saw steady performance centering on products for beverages and medical use.

➤ Industrial and Material Operations

Window films : Sales remained weak partly reflecting economic slowdown in China.

Motorcycle- and automobile-use adhesive products : Sales performed firmly in India and ASEAN region.

(unit : million yen)

	FY2016 2Q results	FY2015 2Q results	Increase (decrease)
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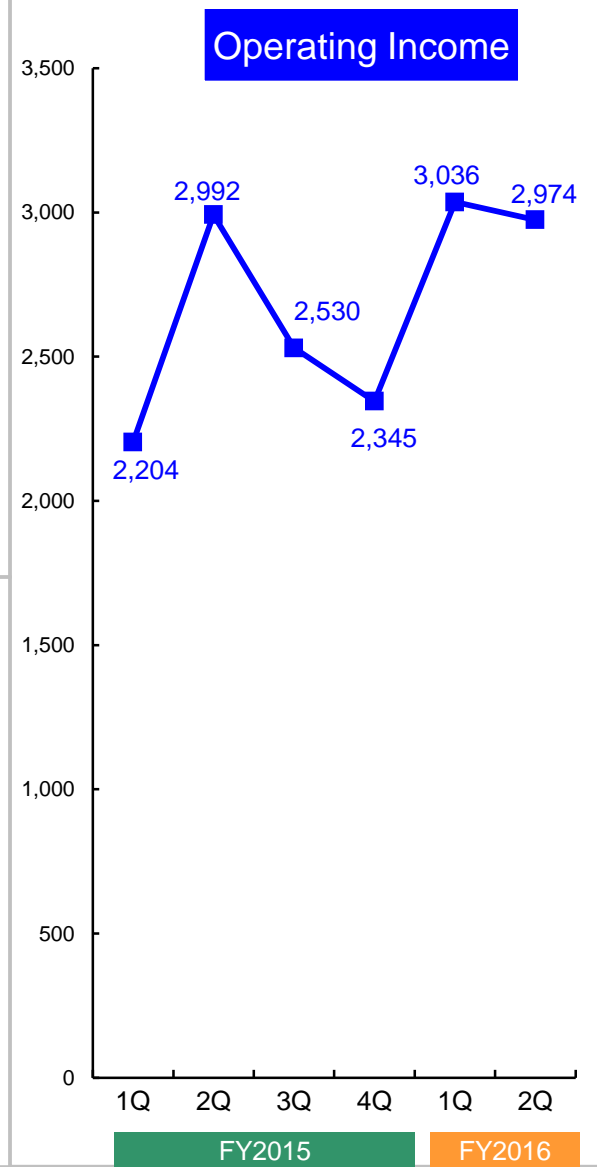
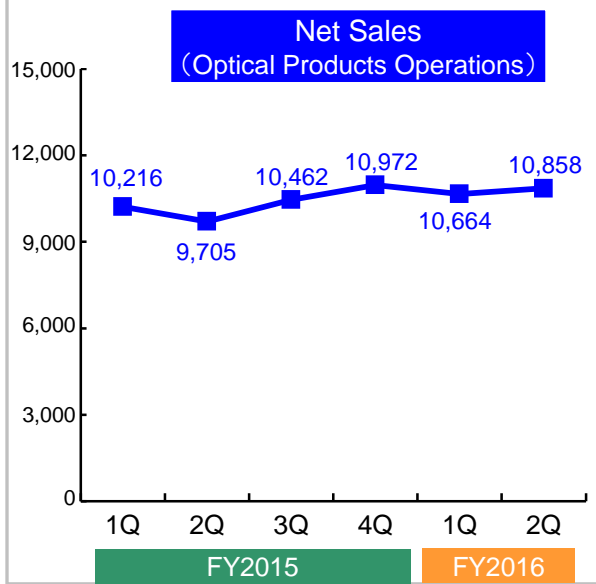
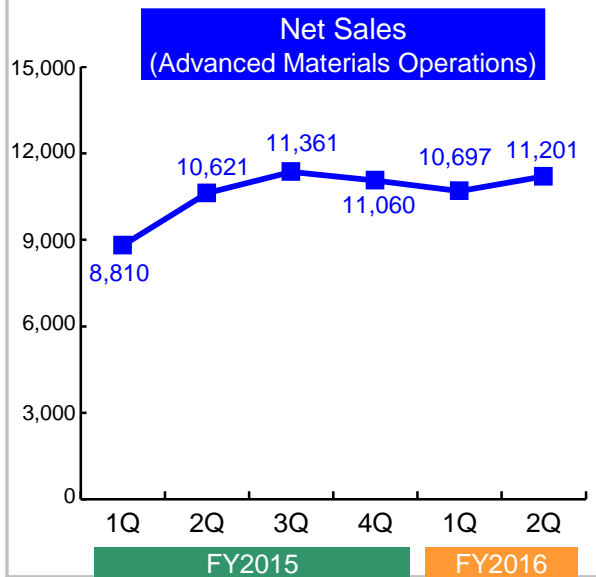
(unit : million yen)

Advanced Materials Operations	21,898	19,431	2,466 12.7%
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Optical Products Operations	21,522	19,921	1,600 8.0%
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Net Sales	43,420	39,353	4,066 10.3%
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Operating Income	6,010	5,196	814 15.7%
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➤ Advanced Materials Operations

Semiconductor-related adhesive tapes : Sales significantly grew thanks to the demand effect of smartphones, etc.

Semiconductor-related equipment : Sales remained on par with the same period of the previous year.

Coated films for MLCC production : Sales significantly grew reflecting the effect of demand for MLCCs for smartphones and automobiles.

➤ Optical Products Operations

Sales remained on par with the same period of the previous year in Japan.

Sales performed well in South Korea and Taiwan.

Overview of Paper and Converted Products

(unit : million yen)

FY2016 2Q results	FY2015 2Q results	Increase (decrease)
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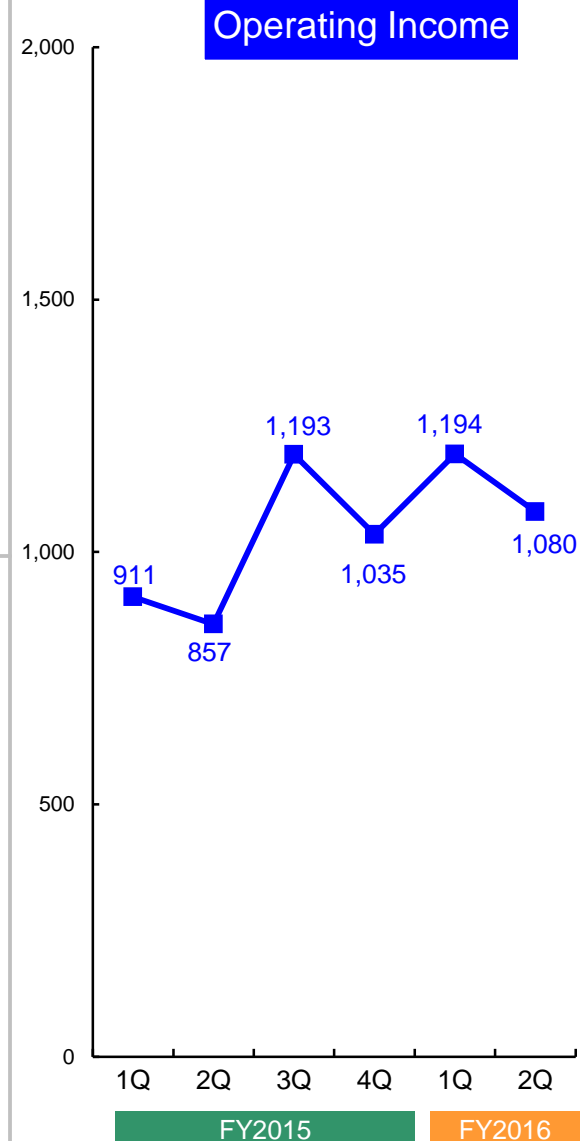
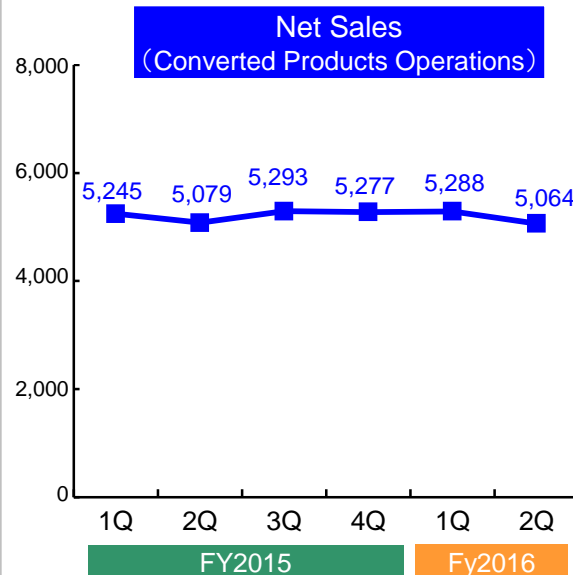
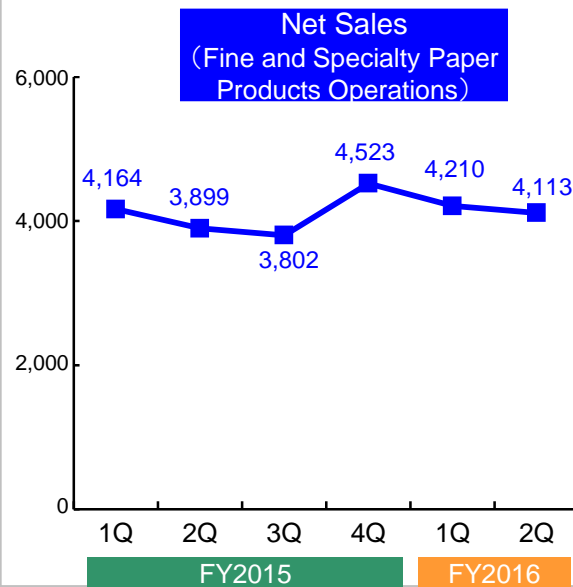
(unit : million yen)

Fine and Specialty Paper Products Operations	8,323	8,063	259 3.2%
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Converted Products Operations	10,352	10,324	28 0.3%
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Net Sales	18,675	18,387	287 1.6%
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Operating Income	2,274	1,768	505 28.6%
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➤ **Fine and Specialty Paper Products Operations**

Color papers for envelopes : Sales remained on par with the same period of the previous year.

Oil resistant papers : Sales increased backed by the demand effect for convenience stores and fast food restaurants.

➤ **Converted Products Operations**

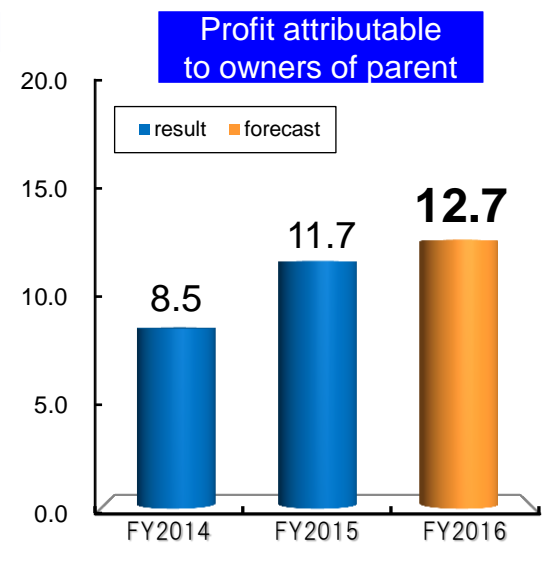
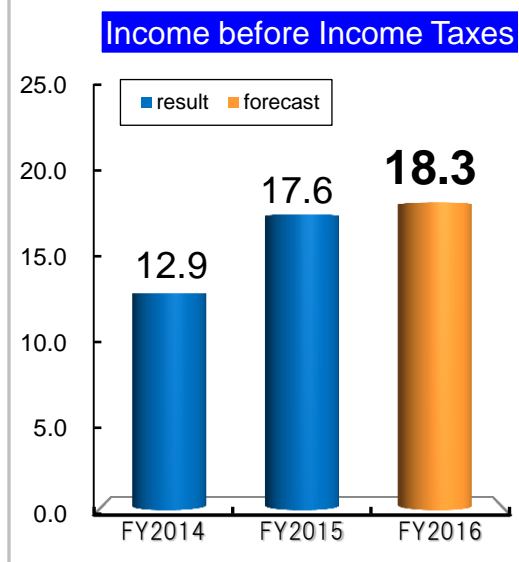
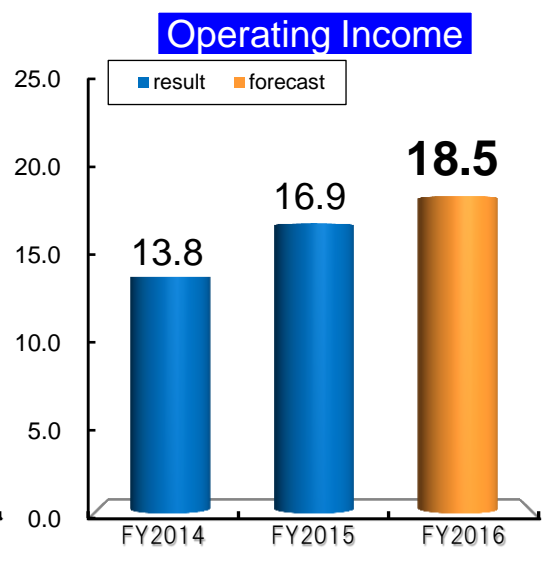
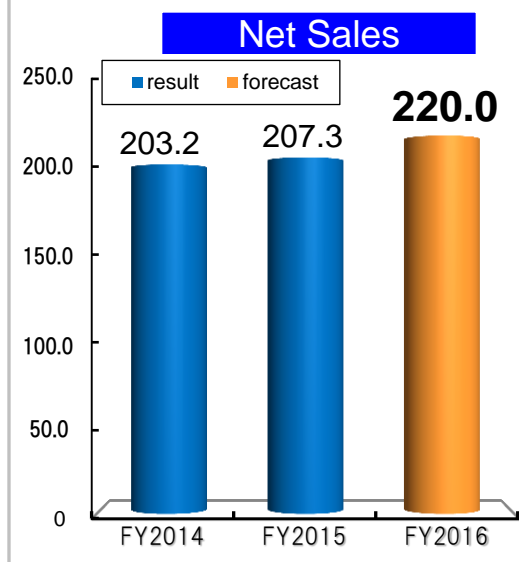
Release papers for adhesive products : Sales remained weak.

Casting papers for carbon fiber composite materials : Sales grew centering on the use for aircrafts.

Forecasts for Consolidated Financial Results for the FY2016

(unit : billion yen)

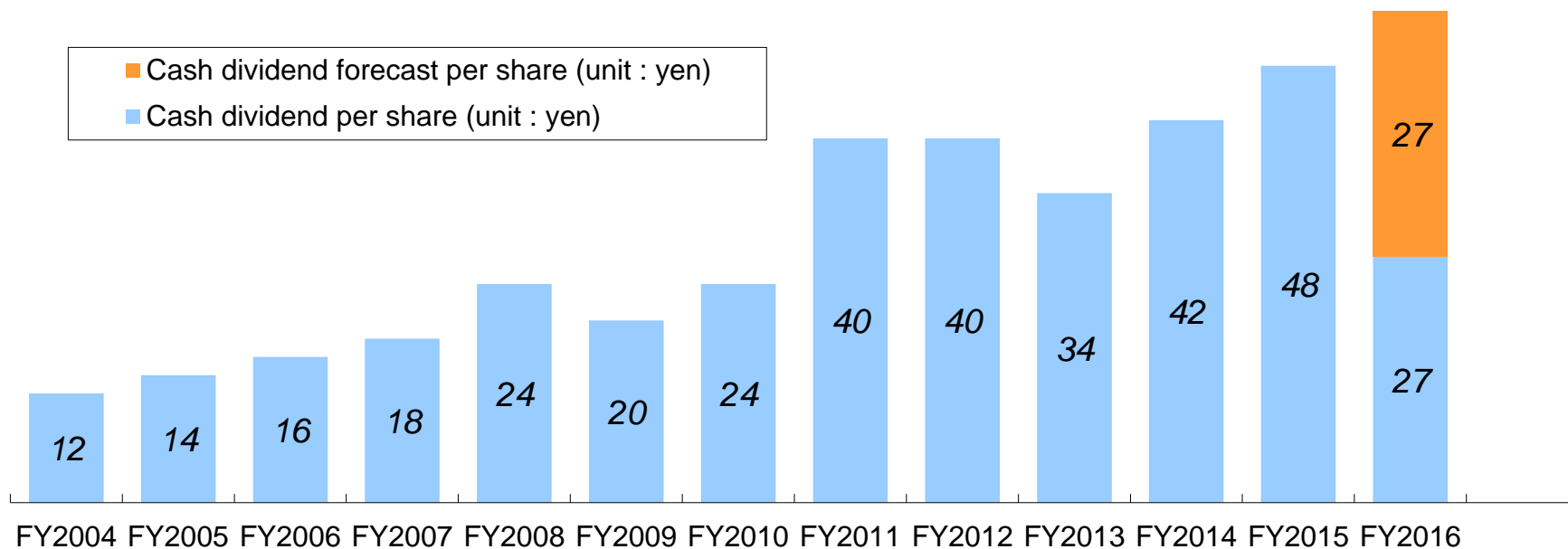
	FY2016 forecasts	FY2015 results	Increase (decrease)	Change
Net Sales	220.0	207.3	12.7	6.1%
Operating Income	18.5	16.9	1.6	9.6%
Income before Income Taxes	18.3	17.6	0.7	4.2%
Profit attributable to owners of parent	12.7	11.7	1.0	8.9%



Dividend forecast

(Basic Policy)

We regard the enhancement of return in profit to shareholders as one of the most important issue for our management purpose. Regarding distribution of profit, while strengthening management bases and considering consolidated results for each fiscal year, our base is to distribute stable and continued dividends. For internal reserves, we will effectively use these to reinforce our financial bases as well as to establish and reconstruct production facilities and make research and development investment with the intention of improving our corporate value in the future.



Profit attributable to owners of parent (billion yen)	7.3	13.6	8.6	7.7	8.5	11.7	12.7
Net income per share (yen)	96.36	180.21	115.26	102.83	114.22	161.63	176.06
Consolidated payout ration (%)	24.9	22.2	34.7	33.1	36.8	29.7	30.7

Cautionary Statement with Respect to Forward-Looking Statements

This presentation contains forward-looking statements that reflect Lintec's plans. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Lintec's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements of financial position expressed or implied by these forward-looking statements.