



# **Presentation for 2Q Results and Full-year Forecasts, FY2015**

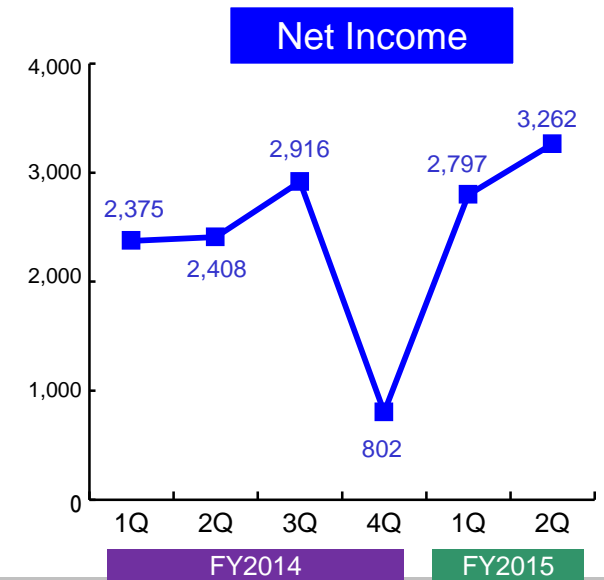
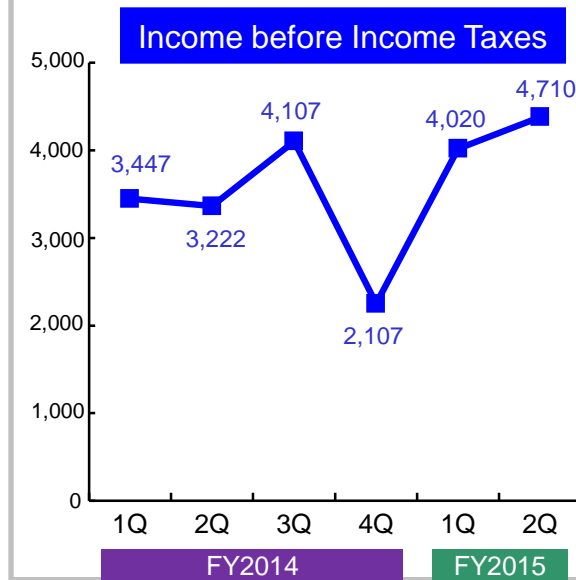
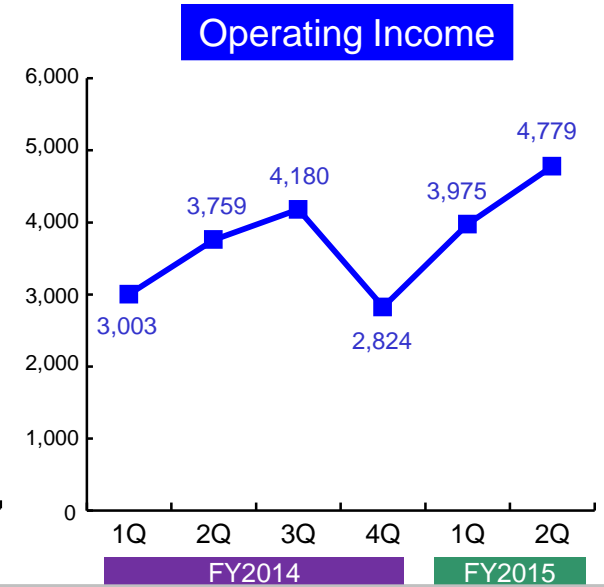
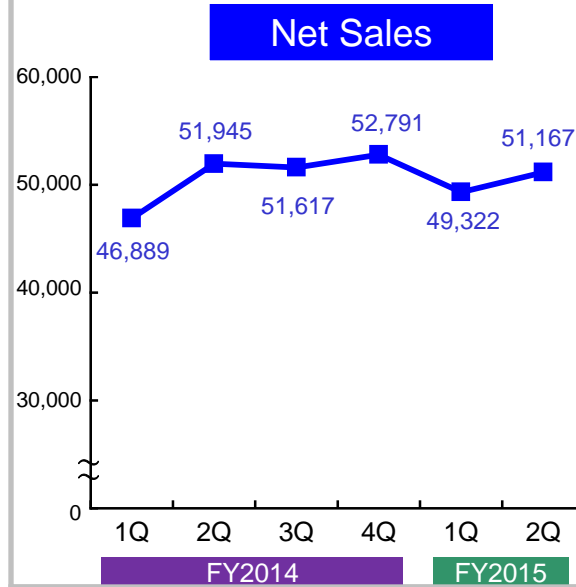
**Nov 17, 2014**

# Consolidated Financial Results for the Six Months Ended Sep., 2014

(unit : million yen)

	FY2015 2Q results	FY2014 2Q results	Increase (decrease)
			1.7%
Net Sales	100,489	98,834	1,655
			1.7%
Operating Income	8,754	6,762	1,992
			29.5%
Income before Income Taxes	8,730	6,669	2,061
			30.9%
Net Income	6,059	4,783	1,276
			26.7%

(unit : million yen)



# Consolidated Financial Results for the Six Months Ended Sep., 2014

(unit : million yen)

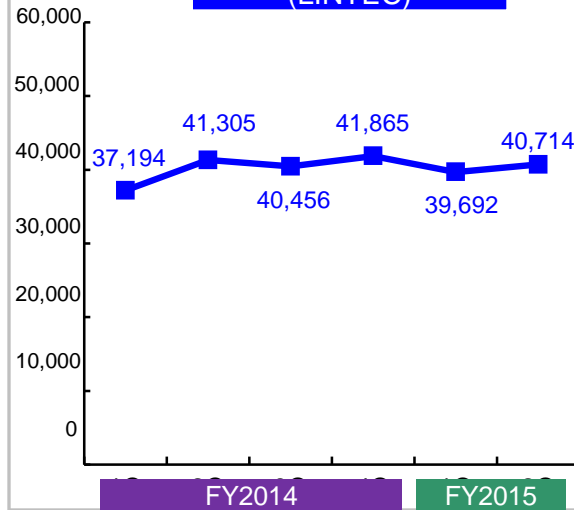
## Net Sales

	FY2015 2Q results	FY2014 2Q results	Increase (decrease)
(unit : million yen)			
LINTEC (non-consolidated)	80,406	78,499	1,907 2.4%
Consolidated Subsidiaries	41,973	35,471	6,502 18.3%
Eliminations	(21,890)	(15,136)	(6,754)
<b>Total</b>	<b>100,489</b>	<b>98,834</b>	<b>1,655</b> 1.7%

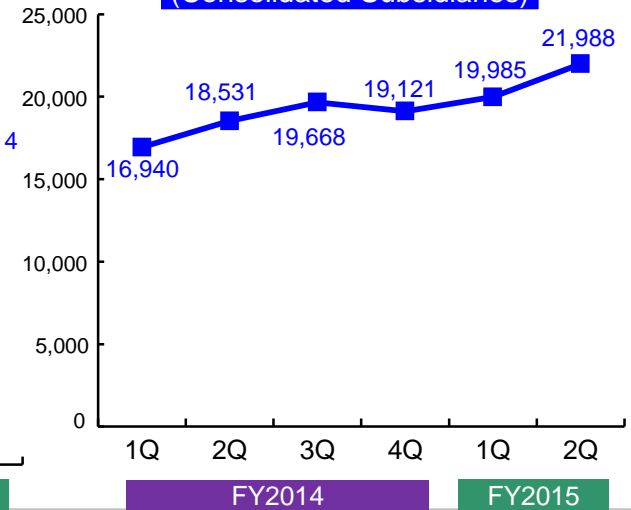
## Operating Income

	FY2015 2Q results	FY2014 2Q results	Increase (decrease)
(unit : million yen)			
LINTEC (non-consolidated)	4,883	3,709	1,174 31.7%
Consolidated Subsidiaries	3,732	3,170	562 17.7%
Eliminations	139	(117)	256
<b>Total</b>	<b>8,754</b>	<b>6,762</b>	<b>1,992</b> 29.5%

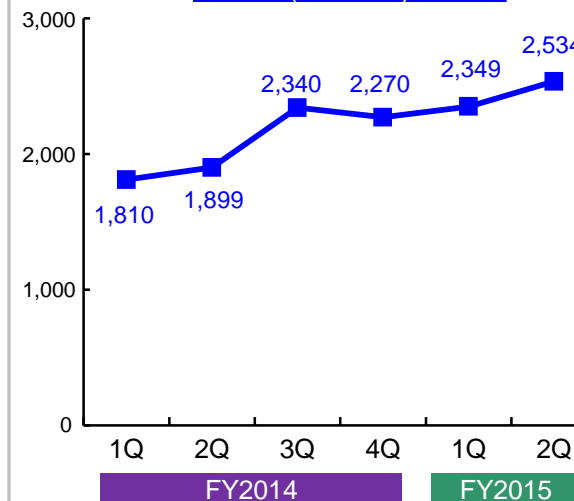
## Net Sales (LINTEC)



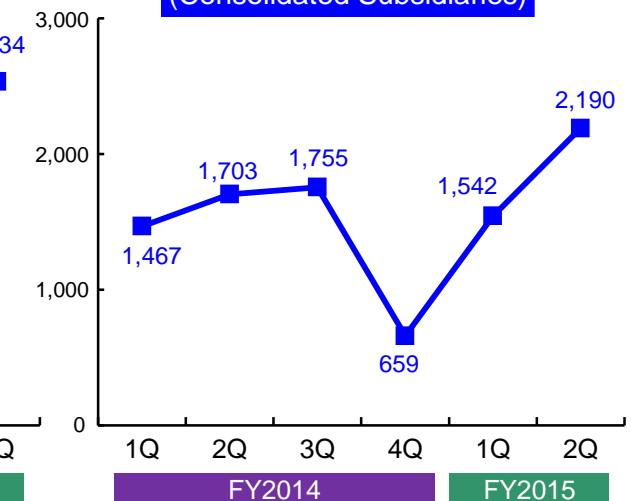
## Net Sales (Consolidated Subsidiaries)



## Operating Income (LINTEC)



## Operating Income (Consolidated Subsidiaries)



# Consolidated Financial Results for the Six Months Ended Sep., 2014

## ➤ **Sales** ...Effect of increase on a consolidated basis due to the weak yen: Approx. 1.9 billion yen

### ● LINTEC (Non-consolidated)

- A decline in consumer spending in reaction to a last-minute surge in demand before an increase in consumption taxes, unseasonable weather and other factors had an impact on demand for some products.
- Advanced Materials Operations and Optical Products Operations grew backed by the demand effect of smartphones and tablets.

### ● Consolidated Subsidiaries

- Printing and Variable Information Products Operations, and Industrial and Material Operations were solid in India and the ASEAN region.
- Semiconductor-related adhesive tapes and coated films for multilayer ceramic capacitor (MLCC) production performed well in Taiwan, South Korea, Malaysia and other regions.
- Sales increased about 3.4 billion yen as a result of consolidation of 9 sales subsidiaries of LINTEC SINGAPORE PRIVATE LIMITED, but the impact on consolidated sales was minor.

## ➤ **Operating Income** ...Effect of increase on a consolidated basis due to the weak yen: Approx. 0.6 billion yen

### ● LINTEC (Non-consolidated)

(Income-raising factors)

Increase in sales quantity and improved sales mix:

Approx. 0.5 billion yen

Effect of reviewing profit allocation with

overseas subsidiaries: Approx. 0.3 billion yen

Reduction of fixed cost: Approx. 0.5 billion yen

Others: Approx. 0.2 billion yen

(Income-lowering factors)

Effect of increasing costs of purchasing pulp and fuels due to the weak yen: Approx. 0.4 billion yen

### ● Consolidated Subsidiaries

- Negative effect of reviewing profit allocation with LINTEC (non-consolidated)
- Purchasing cost reduction from LINTEC (non-consolidated) and other Japanese manufacturers due to the weak yen
- Effect of increasing the value of yen equivalent

【Average exchange rate during the period (Results)】

	(FY2014/3 2Q)		(FY2015/3 2Q)
JPY/USD	95.90	→	102.23
JPY/EUR	125.79	→	139.87
JPY/KRW	0.0866	→	0.0980
JPY/CNY	15.53	→	16.56
JPY/TWD	3.23	→	3.39



## ➤ Printing and Variable Information Products Operations

Japan: Achieved a result on par with the same period of the previous year despite slack demand after an increase in a consumption tax and the unseasonable weather.

Overseas: Grew in the ASEAN region such as Thailand, Indonesia and Vietnam.

## ➤ Industrial and Material Operations

Automobile-use adhesive products (automobiles include motorcycles):

Sales were steady mainly in India and the ASEAN region.

Window films: Demand recovered in the Chinese market.



## ➤ Advanced Materials Operations

Semiconductor-related adhesive tapes: Significantly grew thanks to the effect of demand for the products for smartphones and tablets.

Semiconductor-related equipment: Remained at about the same level of the previous year.

Coated films for MLCC production: Grew reflecting the effect of demand for the products for smartphones and tablets.

## ➤ Optical Products Operations

- Sales volume increased driven by the increasing larger TVs and the effect of demand for the products for smartphones and tablets.
- Sales fell due to expanded demand for non-carrier type products and decreased sales of direct coating type products in a non-consolidated basis.





## ➤ Fine and Specialty Paper Products Operations

- Color papers for envelopes, our core product, performed steadily.
- Demand for construction material papers, oil resistant papers, etc. increased.

## ➤ Converted Products Operations

Casting papers for carbon fiber composite materials: Increased centering on the use for aircrafts.

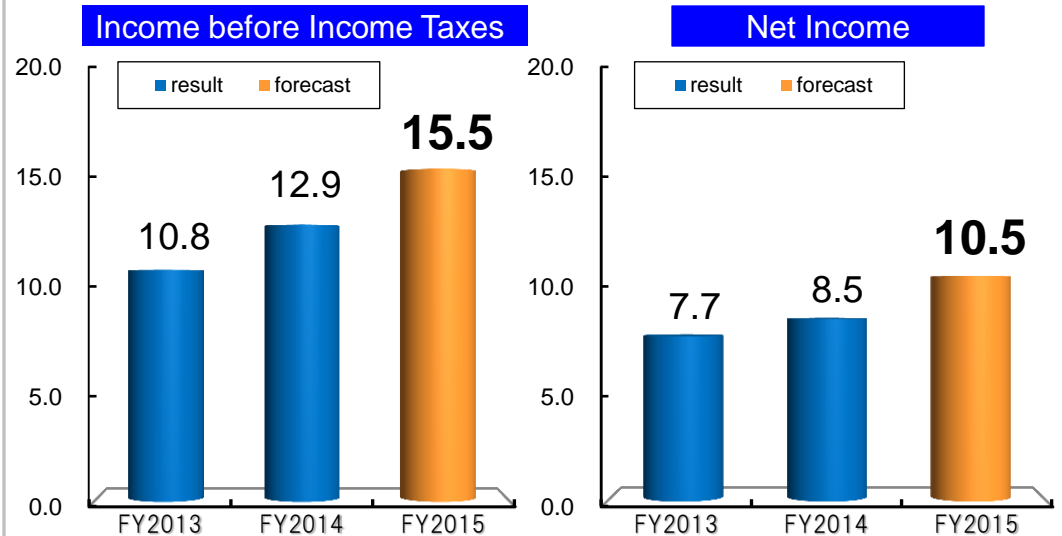
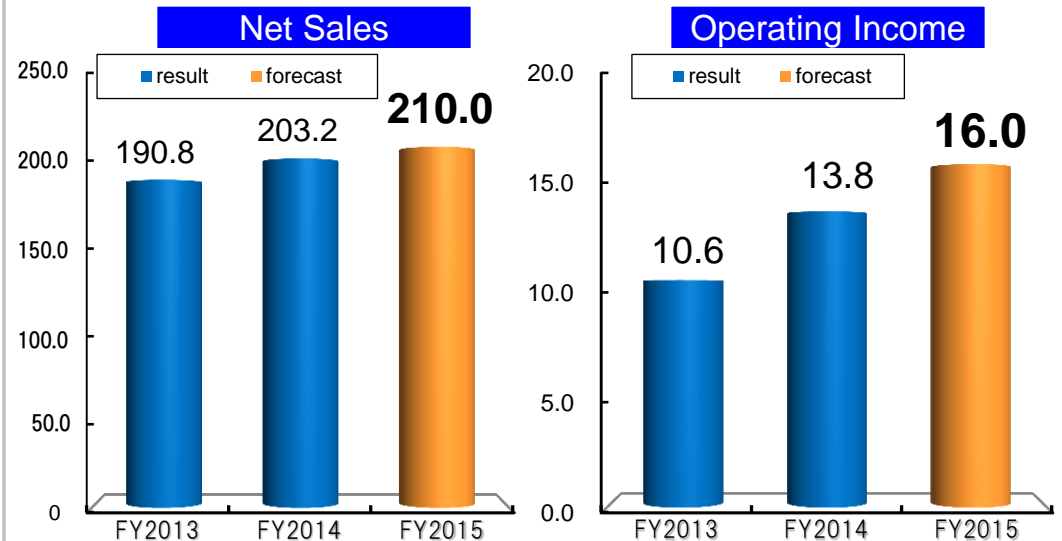
Casting papers for synthetic leather:

Decreased due to the effect of sluggish market conditions in China.

# Forecasts for Consolidated Financial Results for the FY2015

(unit : billion yen)

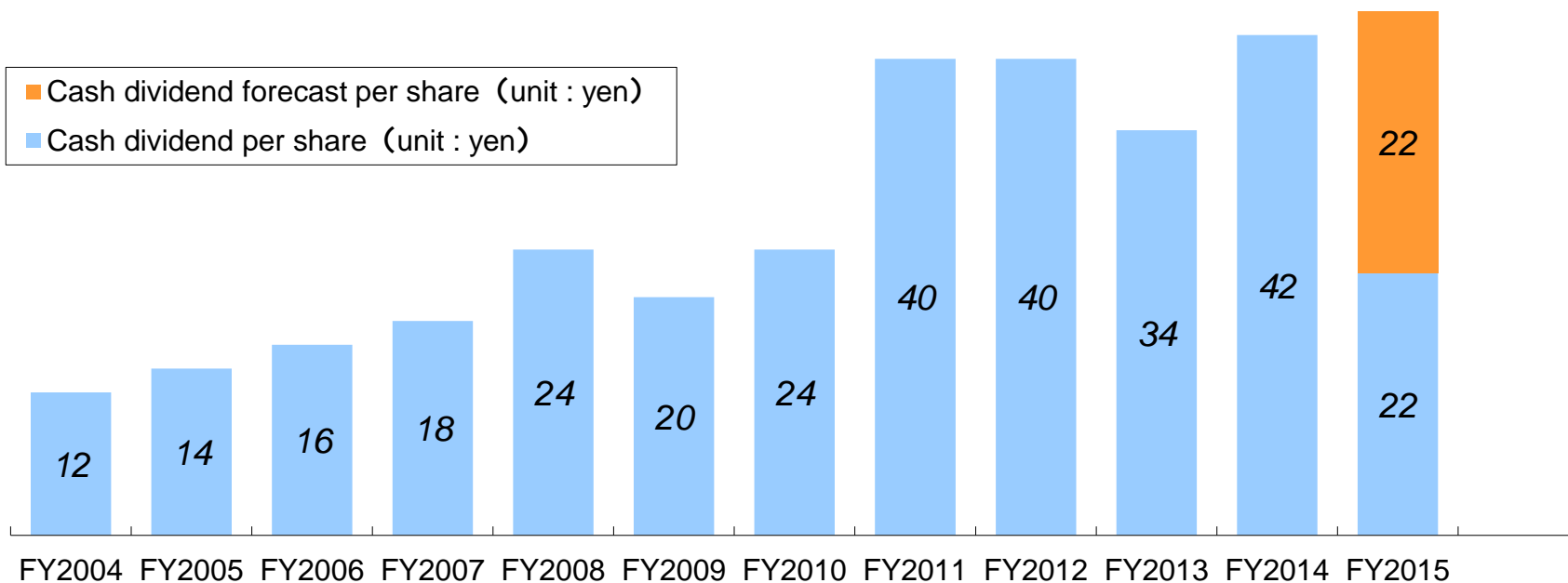
	FY2015 forecasts	FY2014 results	Increase (decrease)	Change
(unit : billion yen)				
Net Sales	210.0	203.2	6.8	3.3%
Operating Income	16.0	13.8	2.2	16.2%
Income before Income Taxes	15.5	12.9	2.6	20.3%
Net Income	10.5	8.5	2.0	23.5%



# Dividend forecast

## (Basic Policy)

We regard the enhancement of return in profit to shareholders as one of the most important issue for our management purpose. Regarding distribution of profit, while strengthening management bases and considering consolidated results for each fiscal year, our base is to distribute stable and continued dividends. For internal reserves, we will effectively use these to reinforce our financial bases as well as to establish and reconstruct production facilities and make research and development investment with the intention of improving our corporate value in the future.



Net income(billion yen)	7.3	13.6	8.6	7.7	8.5	10.5
Net income per share(yen)	96.36	180.21	115.26	102.83	114.22	145.57
Consolidated payout ration(%)	24.9	22.2	34.7	33.1	36.8	30.2

## Cautionary Statement with Respect to Forward-Looking Statements

This presentation contains forward-looking statements that reflect Lintec's plans. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Lintec's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements of financial position expressed or implied by these forward-looking statements.