

FACT BOOK

FY2011 *For the year ended March 31,2011*

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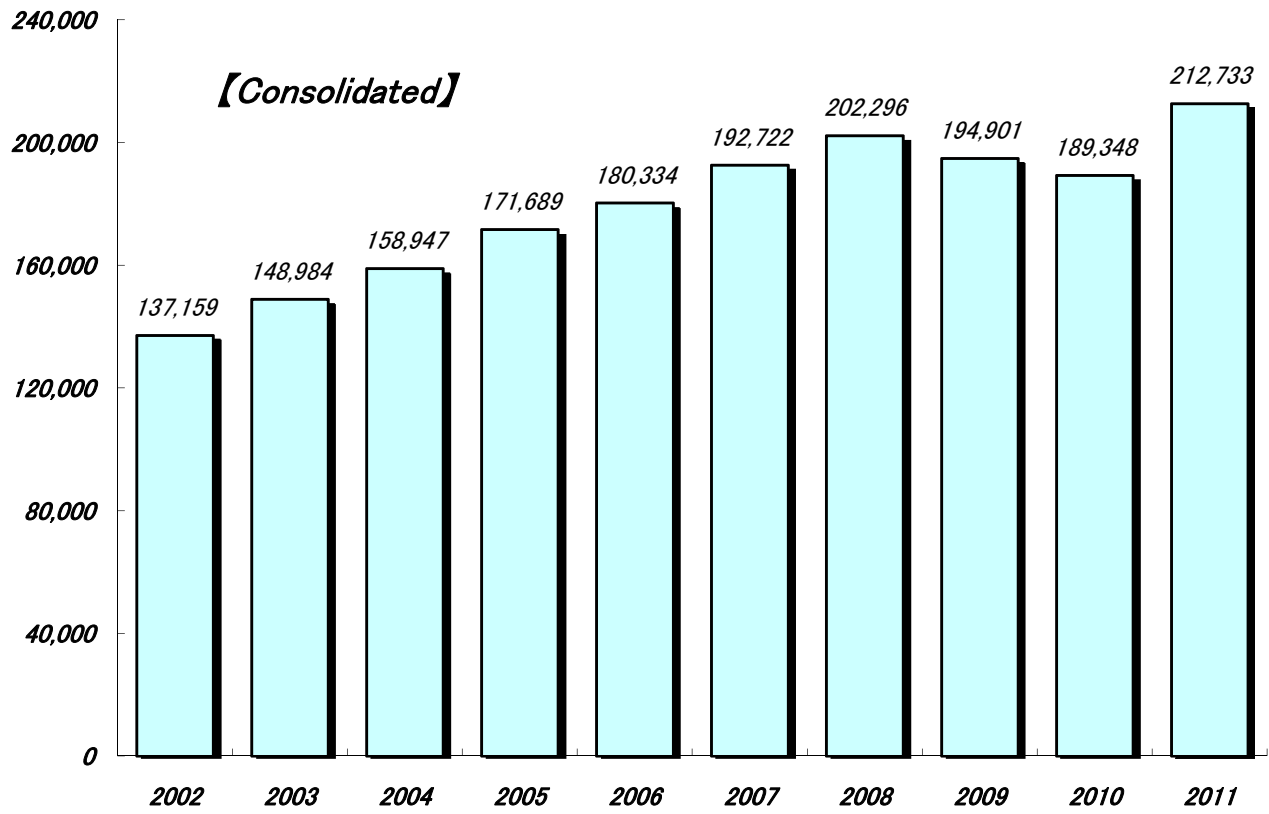
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History of change in scope of consolidation

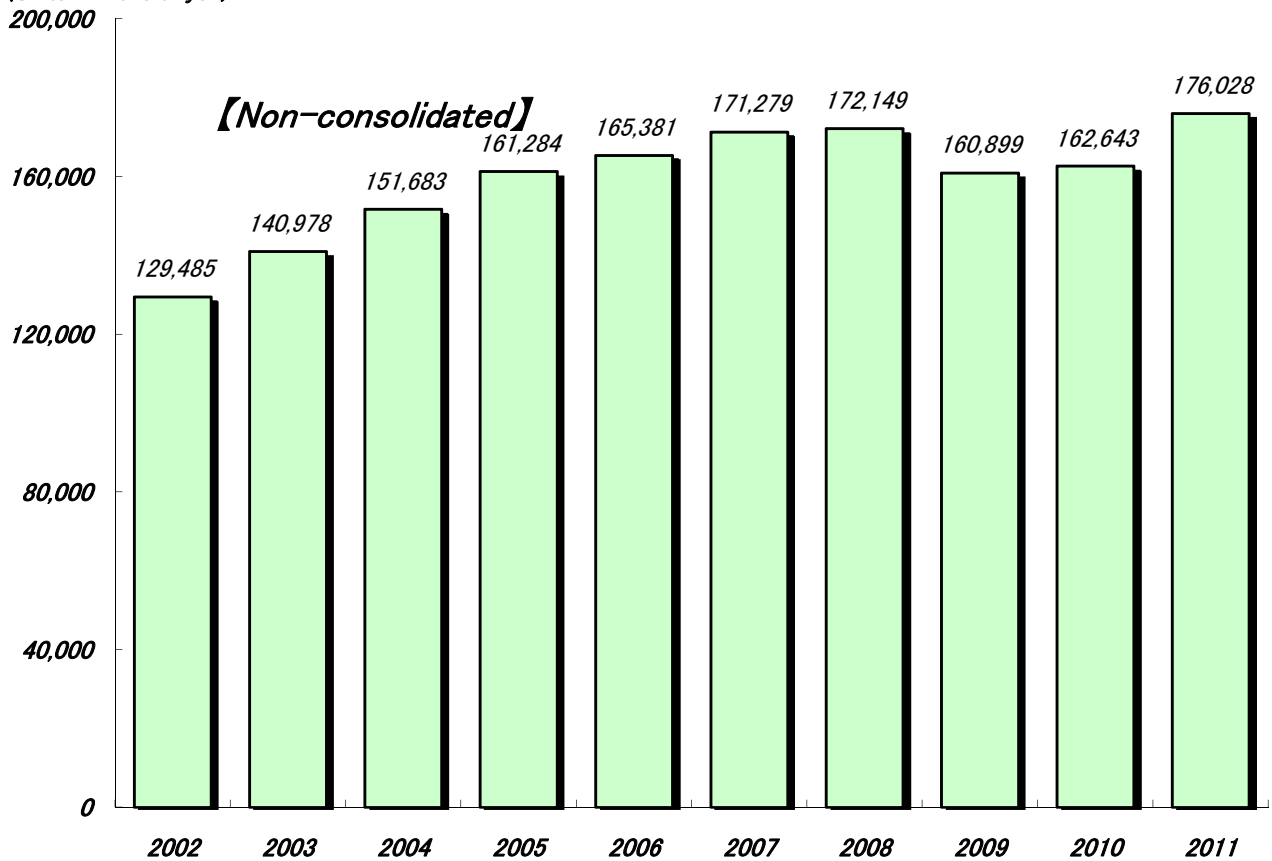
<u>Companies consolidated</u>		<u>Remarks</u>
FY1990	3 Companies	Consolidated FSK of America, Inc. (currently LINTEC of America, Inc.), Madico, Inc. and Madico International, Inc.
FY1995	4 Companies	Modern Plastic Industries Co., Ltd. was acquired on January 10, 1995 and consolidated with the Company.
FY1996	3 Companies	Madico International, Inc. liquidated December 1995.
FY1997	2 Companies	Modern Plastic Industries Co., Ltd was merged with the Company and excluded from consolidation.
FY1998	8 Companies	LINTEC Research Boston, Inc., PT. LINTEC Indonesia, LINTEC (Tianjin) Tech Corporation, Ltd., L Home Corporation (currently LINTEC Commerce, Inc.), Fuji-Light, Inc. and Renri, Inc. were included.
FY1999	10 Companies	LINTEC Singapore Pte. Ltd. and LINTEC Europe B. V. were added.
FY2001	11 Companies	LINTEC Research Boston, Inc. split its electronics-based businesses into its newly established subsidiary, LINTEC Advanced Technologies (USA) Inc. and it was included in consolidation.
FY2002	12 Companies	LINTEC Industries (Malaysia). SDN.BHD. was added.
FY2004	14 Companies	LINTEC Advanced Technologies (Taiwan), Inc., LINTEC Advanced Technologies (Korea), Inc. were added.
FY2005	18 Companies	Taiwan LINTEC Holdings, INC, LINTEC Specialty Films (Taiwan), INC. LINTEC Specialty Films (Korea), INC. LINTEC (Suzhou) Tech Corporation, Ltd. were added.
FY2006	19 Companies	LINTEC Korea, INC. was included.
FY2008	20 Companies	LINTEC Advanced Technologies (Europe) GMBH was included.
FY2009	21 Companies	SEKISUI SIGN SYSTEM, INC. was acquired on November 28, 2008 and consolidated with the Company.* (*The trade name of the company has been changed to LINTEC SIGN SYSTEM, INC. on April 1, 2009.)
FY2010	19 Companies	TAIWAN LINTEC HOLDING, INC. was excluded from the consolidated company due to the completion of liquidation. Due to reorganization of the consolidated company in the United States, LINTEC RESEARCH BOSTON, INC. (LRB) and LINTEC ADVANCED TECHNOLOGIES (USA), INC. (LATU) was merged with LATU as the surviving company. The name of LATU was changed to LINTEC OF AMERICA, INC.
FY2011	22 Companies	LINTEC Advanced Technologies (Shanghai),INC., LINTEC Industries (Sarawak) SDN.BHD. were included. Solamatrix, INC. was acquired by Madico, INC. and consolidated with the Company.

Sales

(Units: Millions of yen)

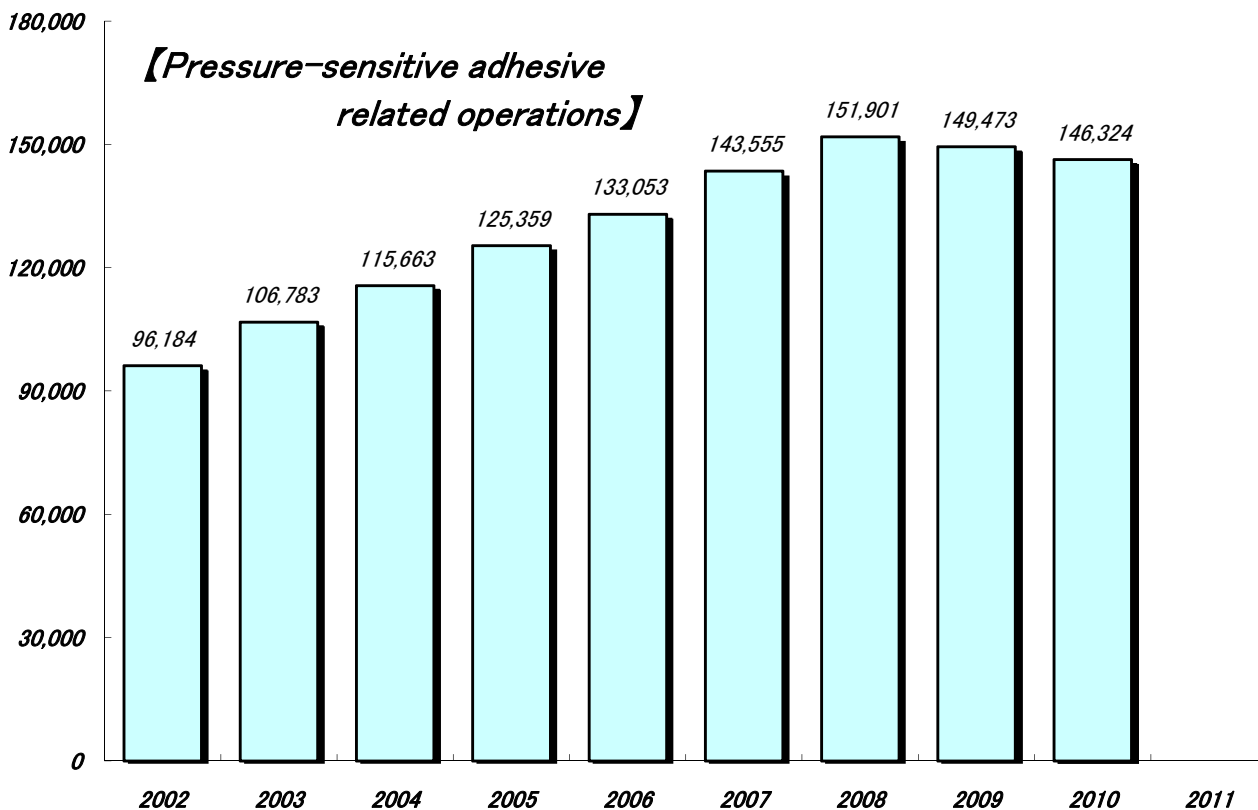


(Units: Millions of yen)

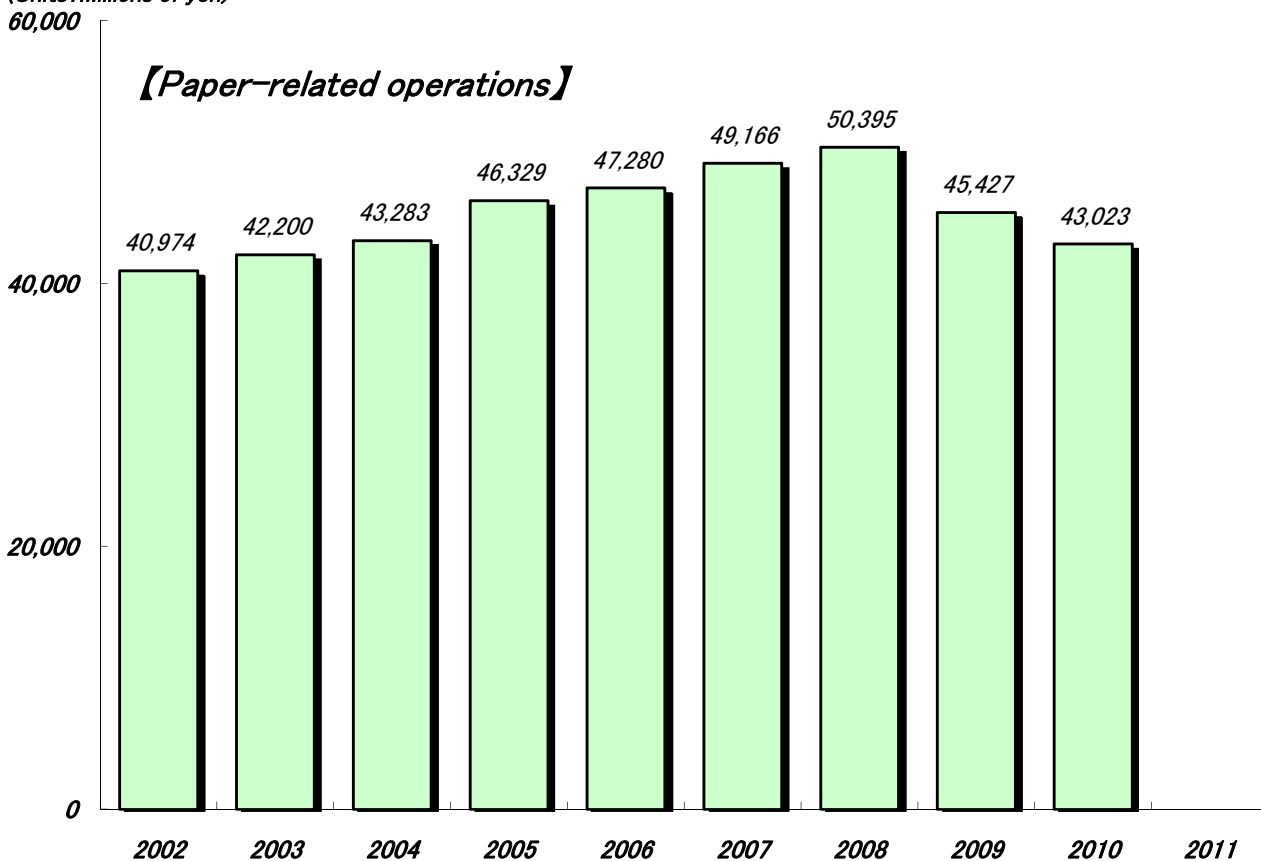


Sales (Segment Information)

(Units: Millions of yen)



(Units: Millions of yen)

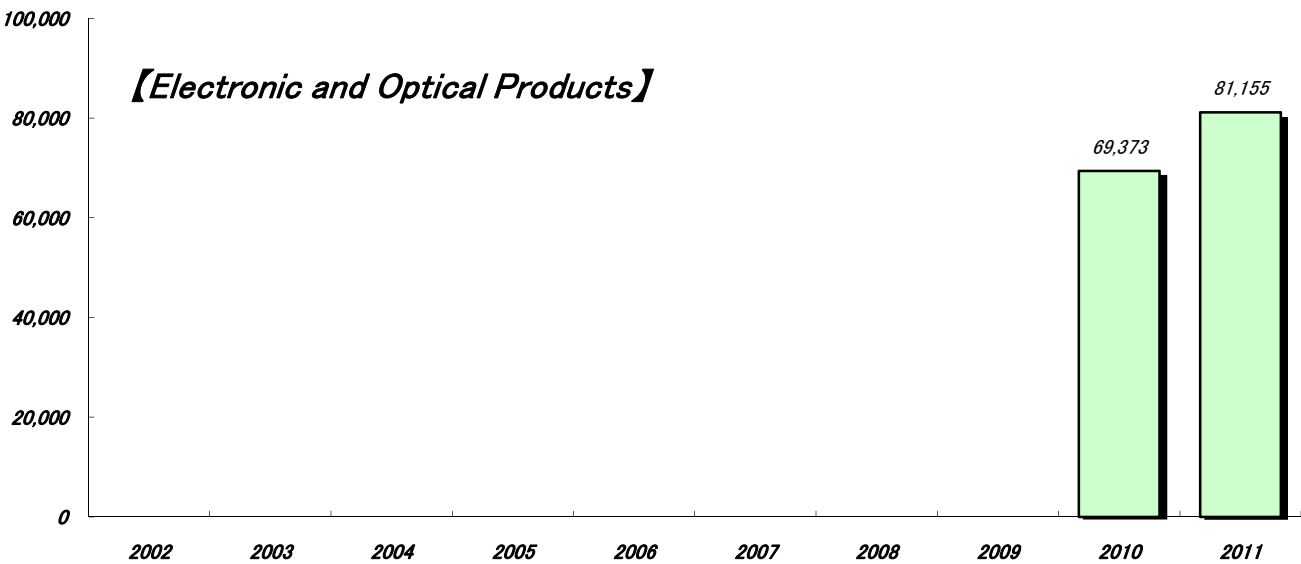


Sales (Segment Information)

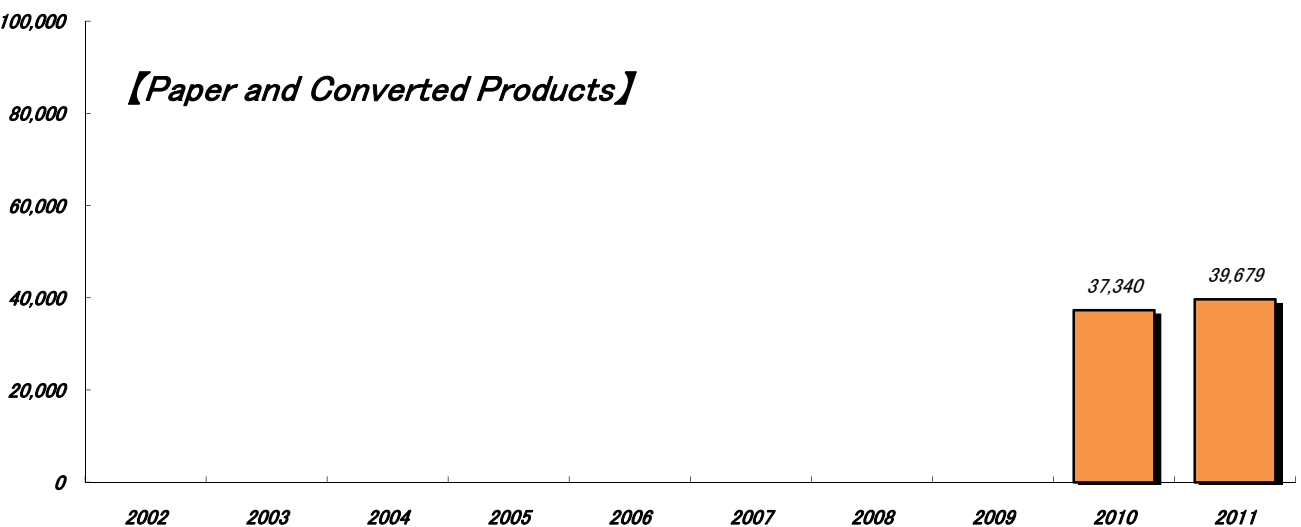
(Units: Millions of yen)



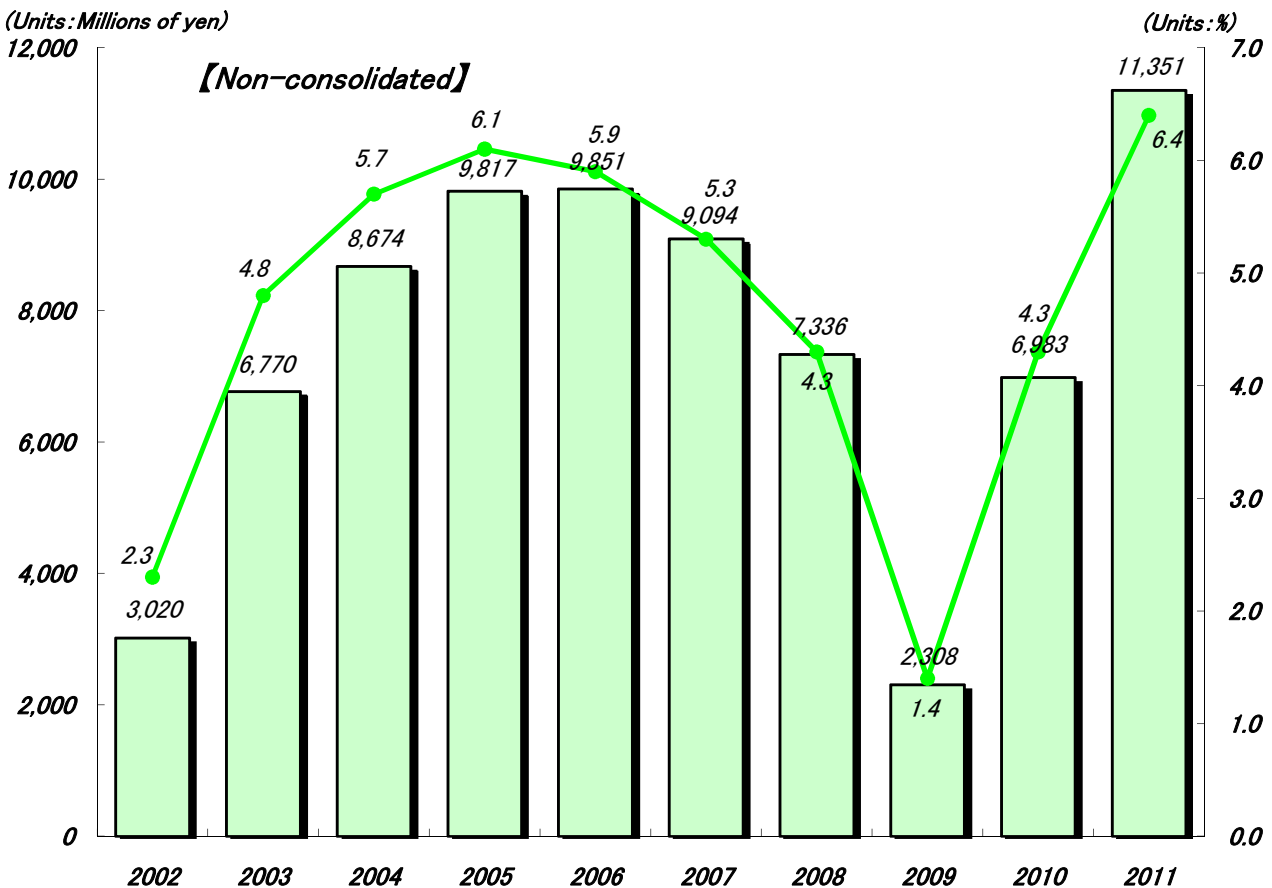
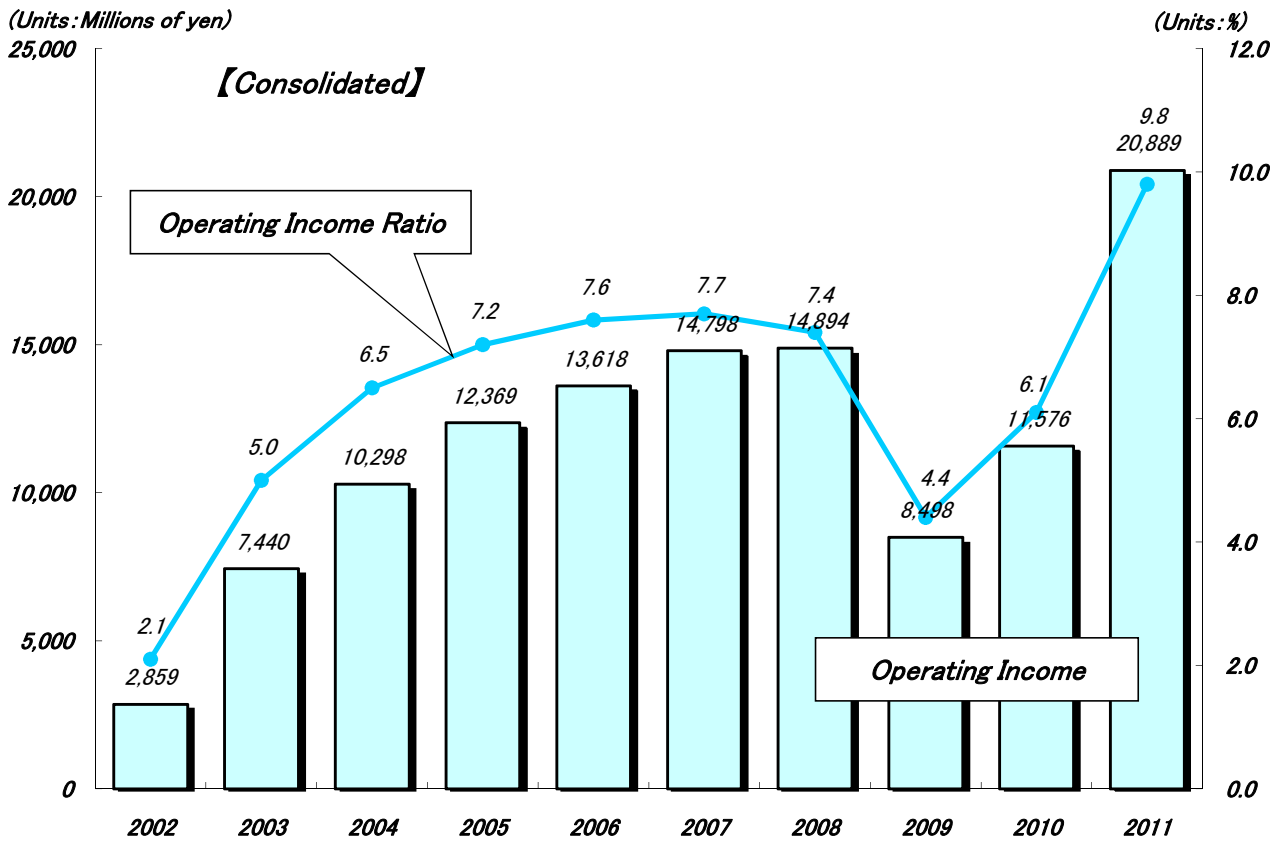
(Units: Millions of yen)



(Units: Millions of yen)

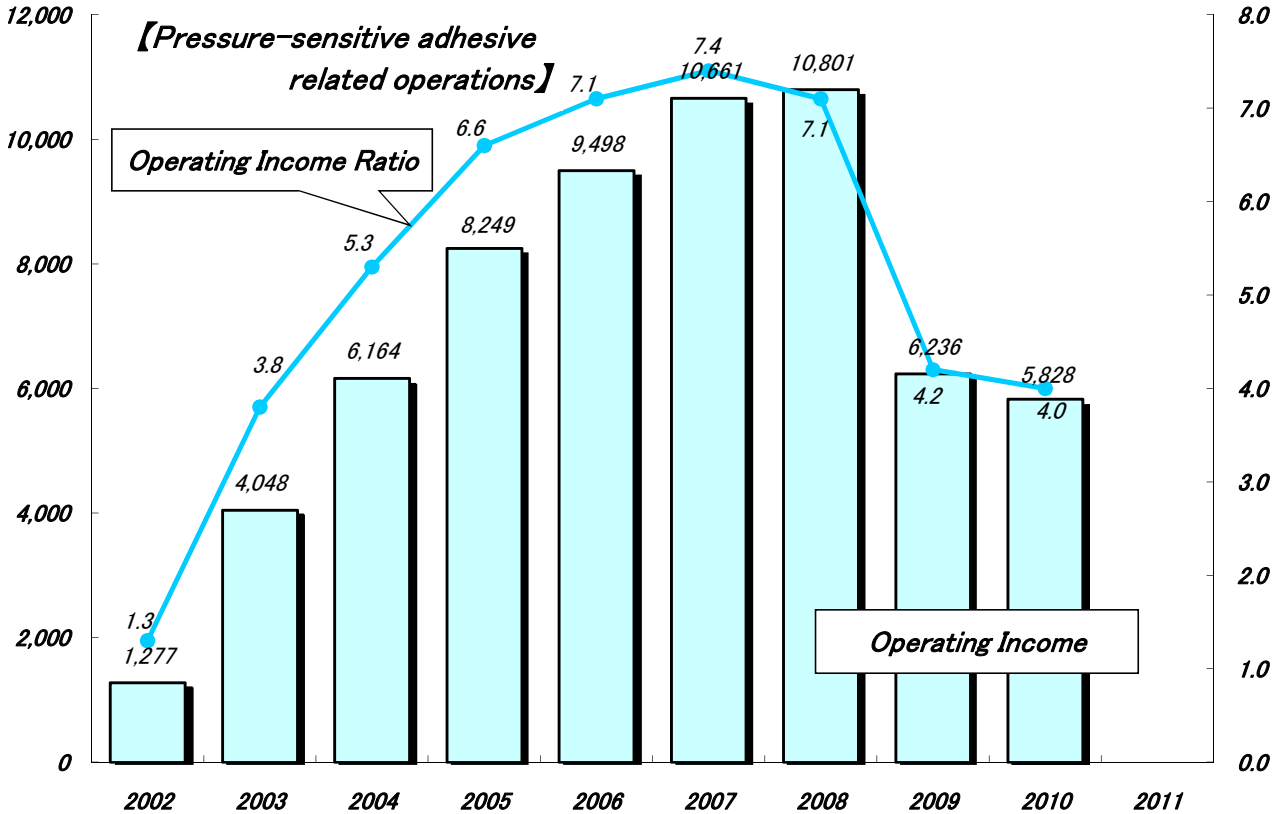


Operating Income and Operating Income Ratio

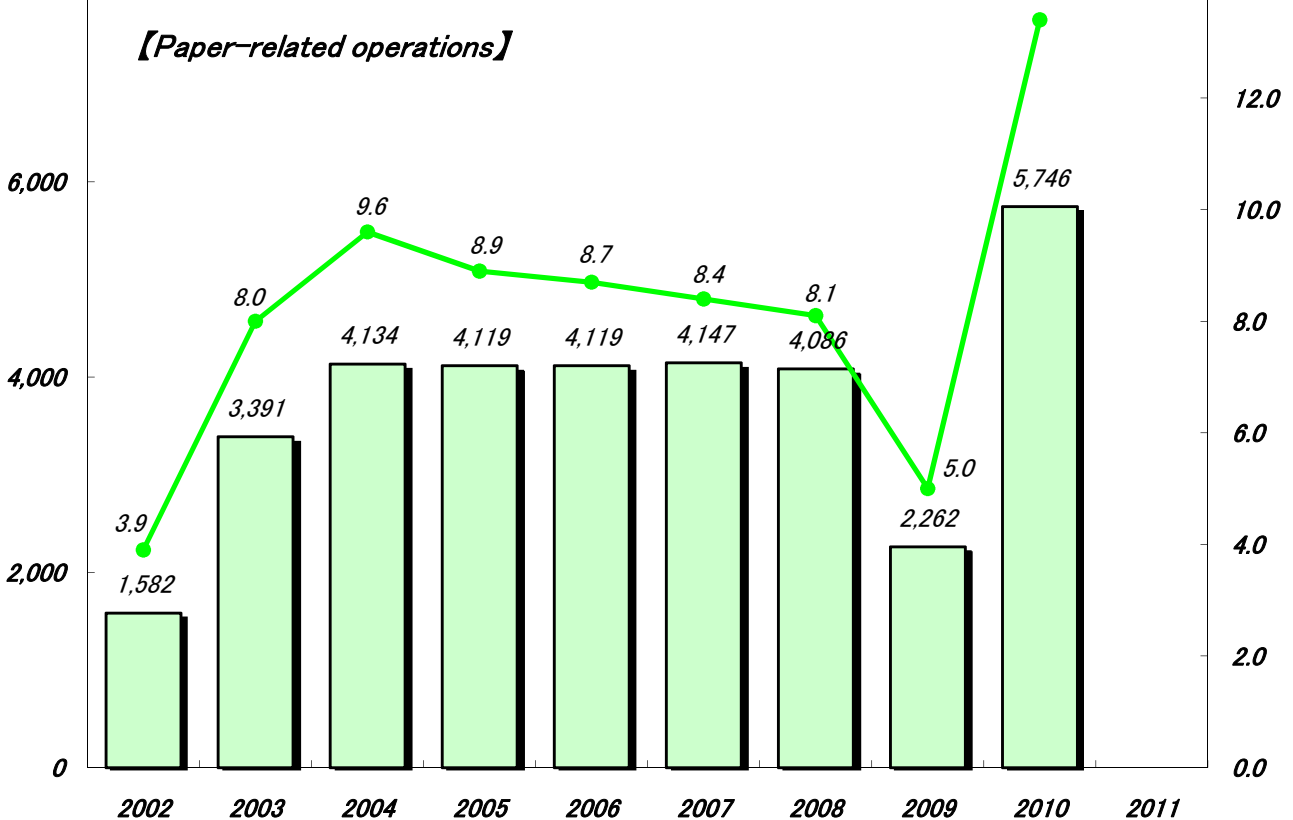


Operating Income and Operating Income Ratio (Segment Information)

(Units: Millions of yen)

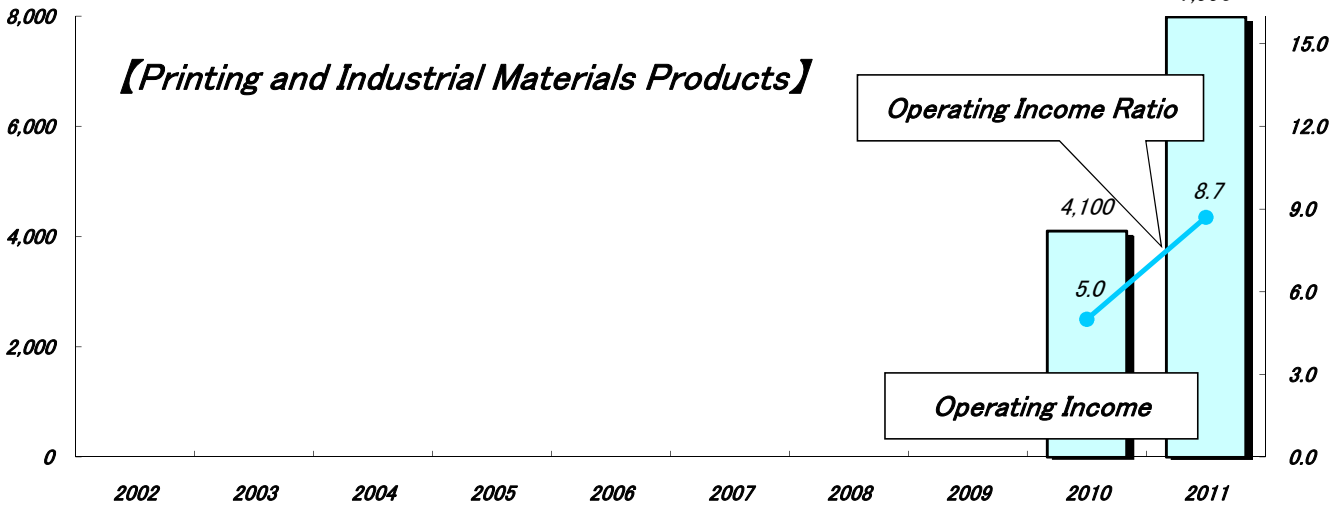


(Units: Millions of yen)

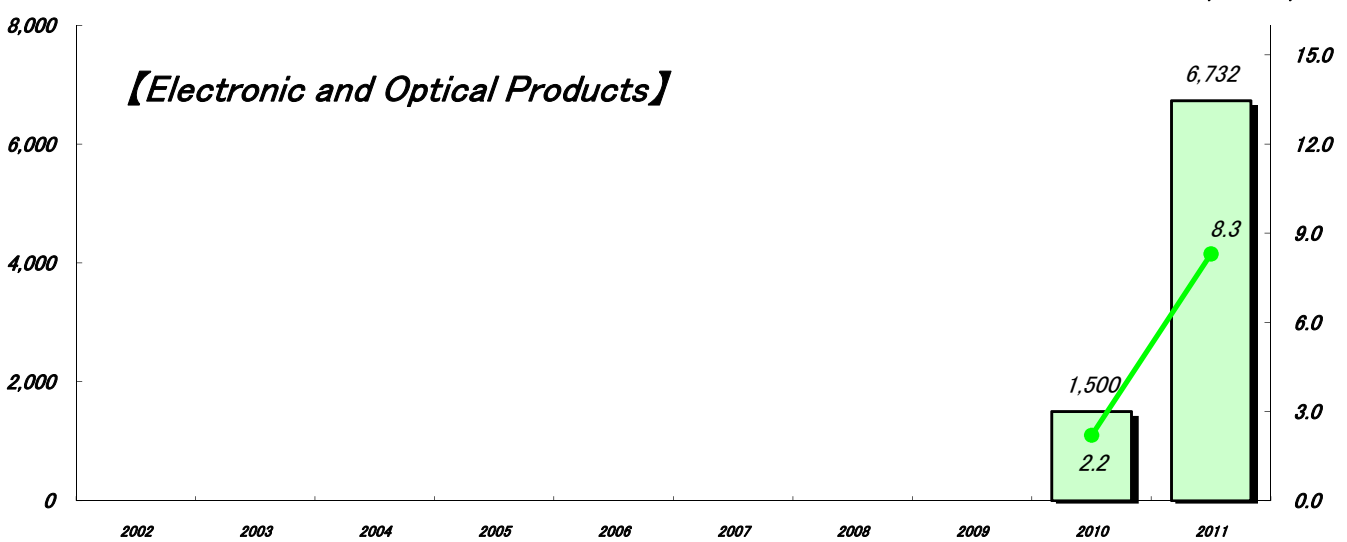


Operating Income and Operating Income Ratio (Segment Information)

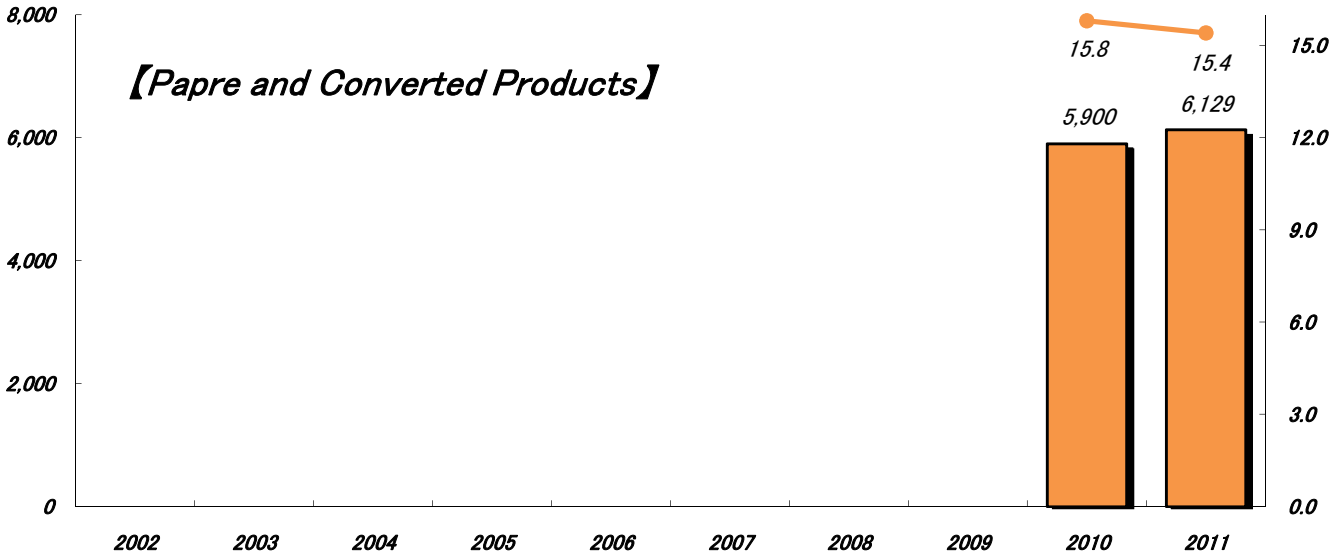
(Units: Millions of yen)



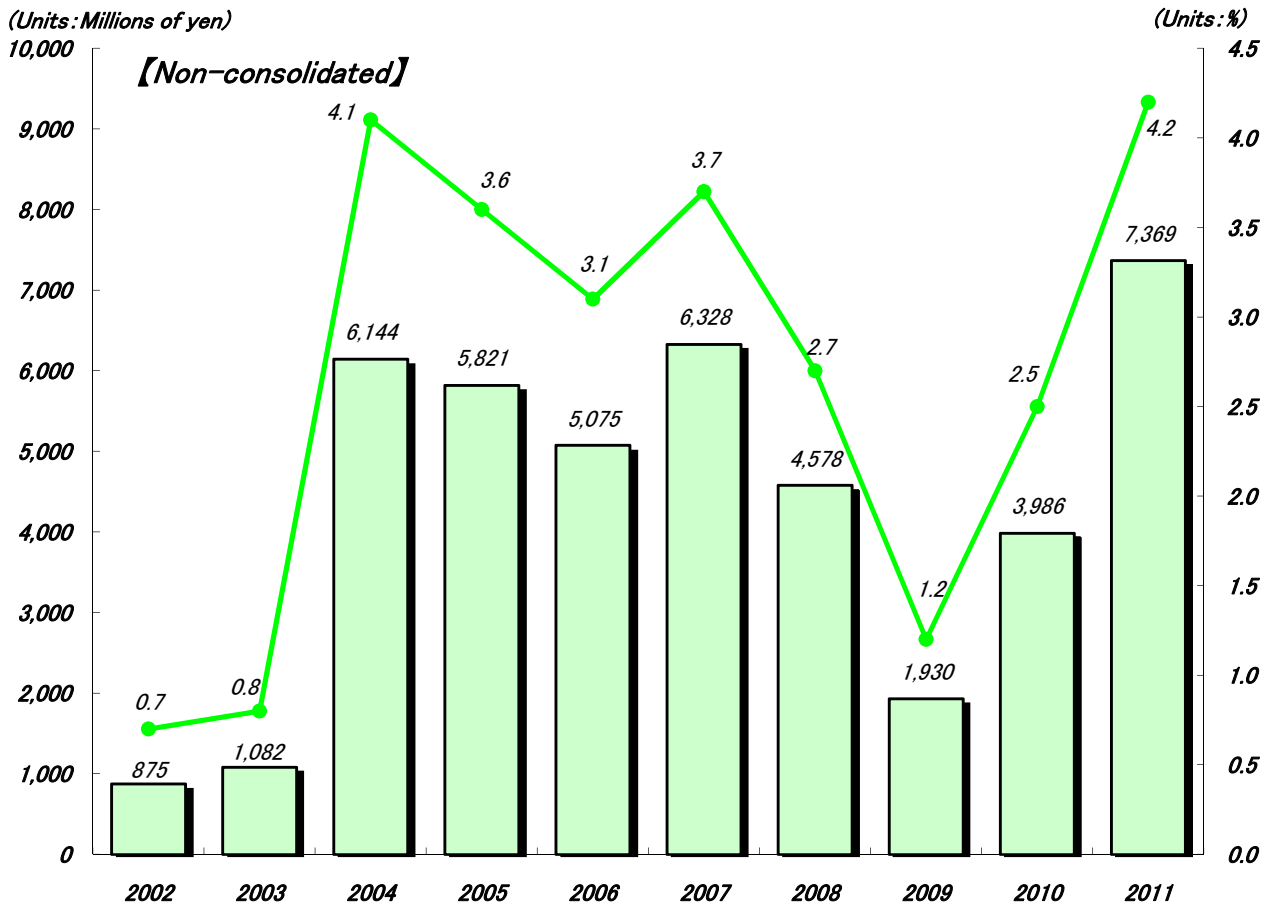
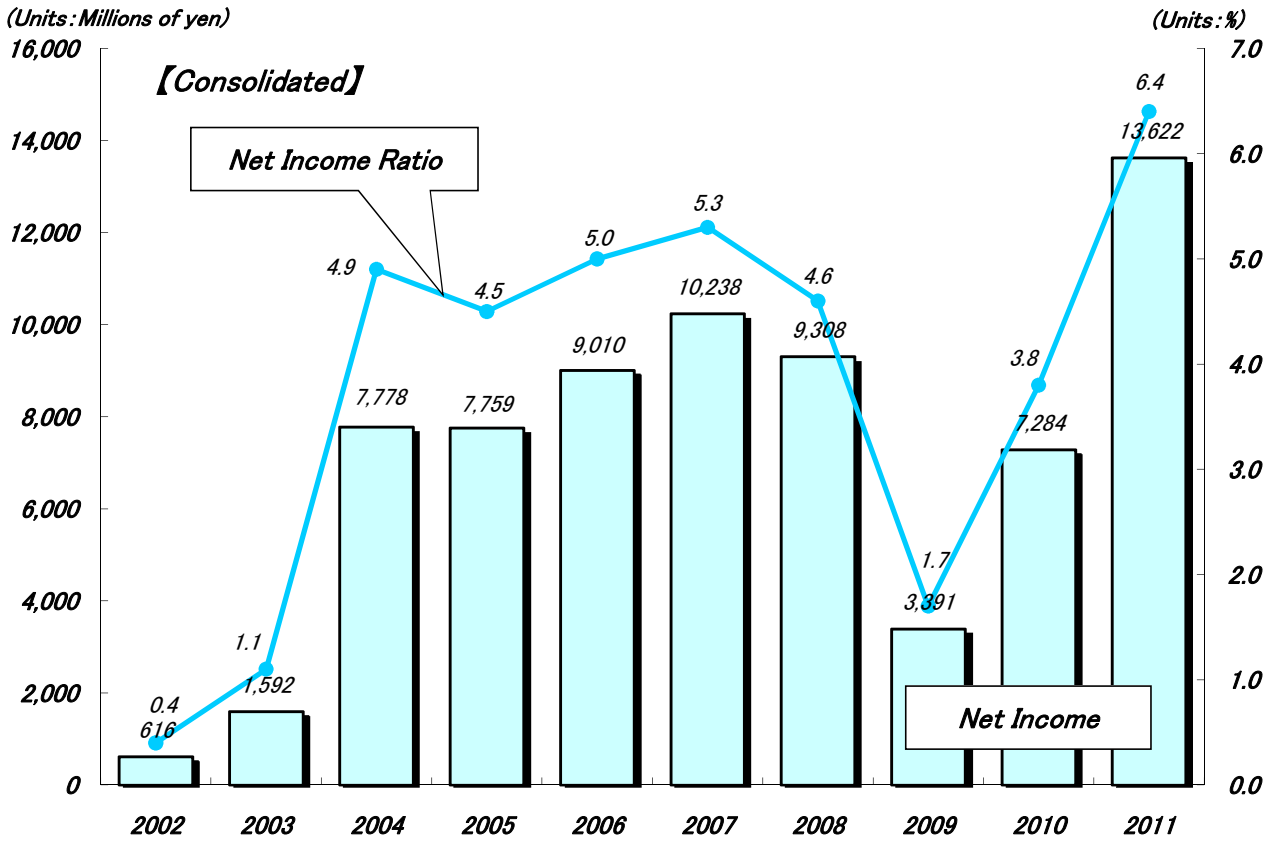
(Units: Millions of yen)



(Units: Millions of yen)



Net Income and Net Income Ratio

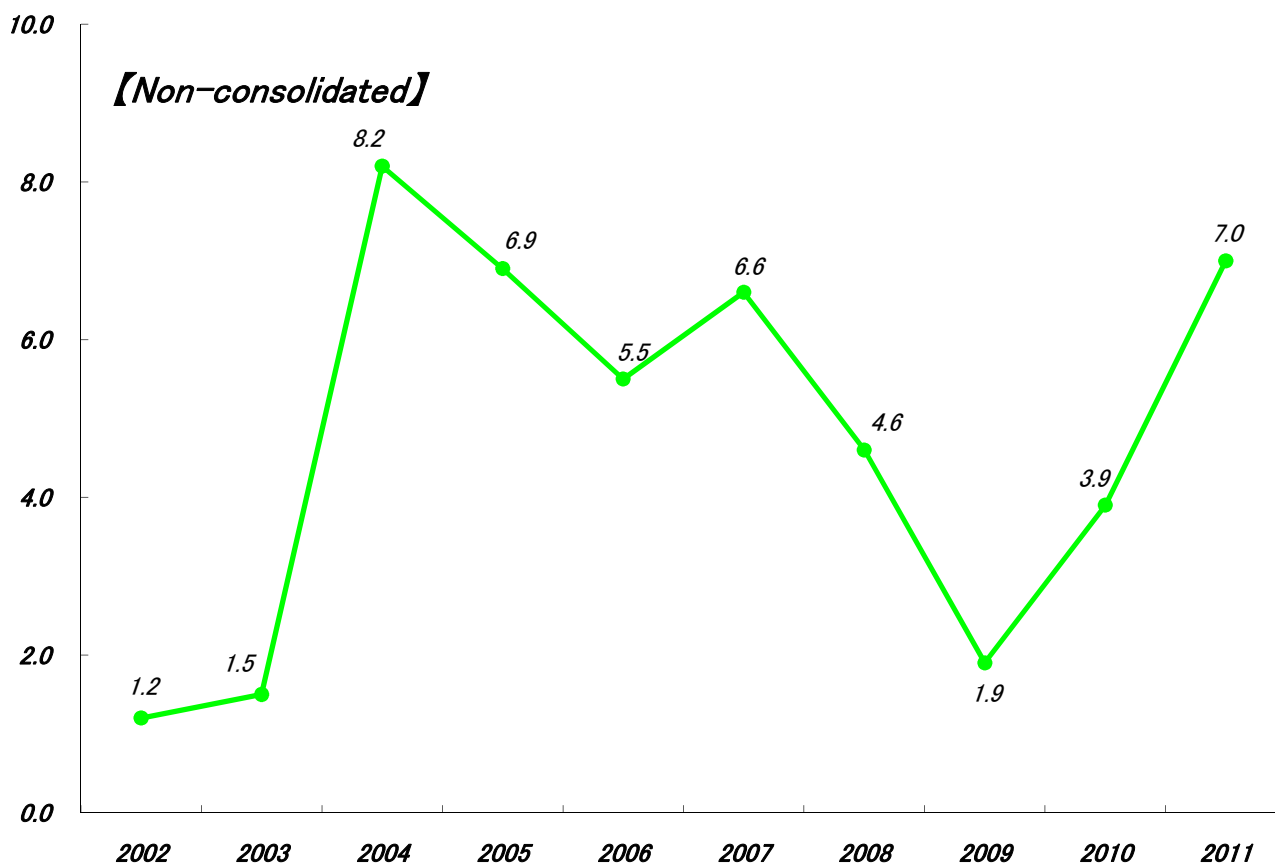


Return on Equity

(Units: %)

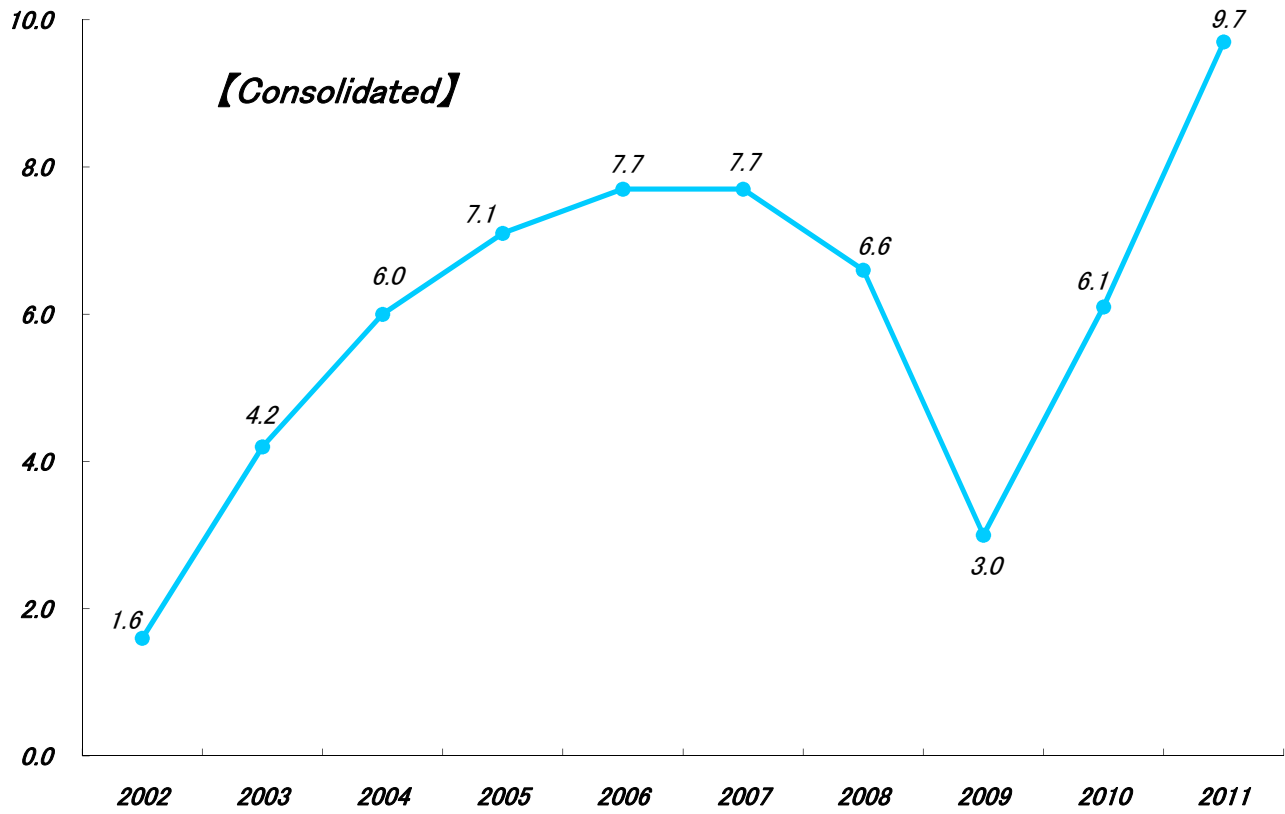


(Units: %)

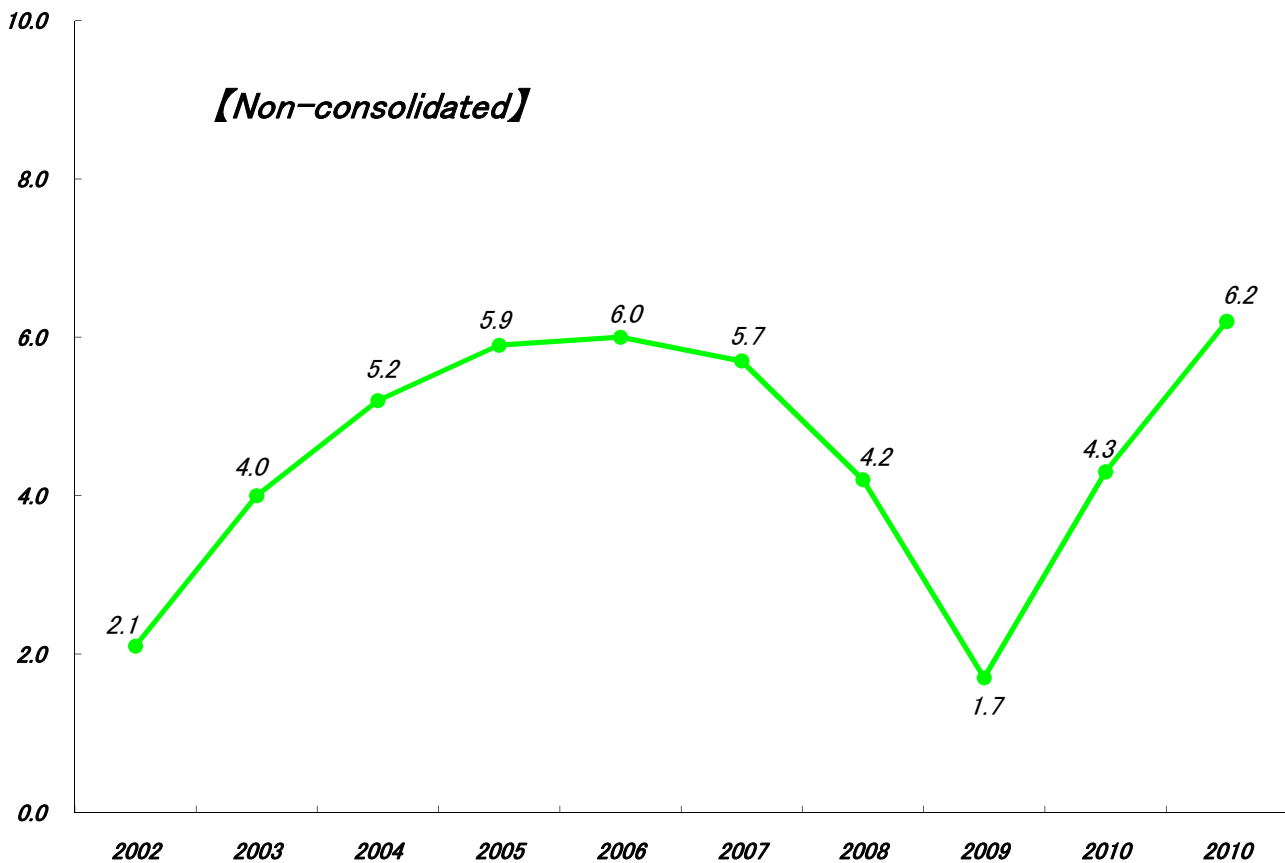


Return on Assets

(Units: %)

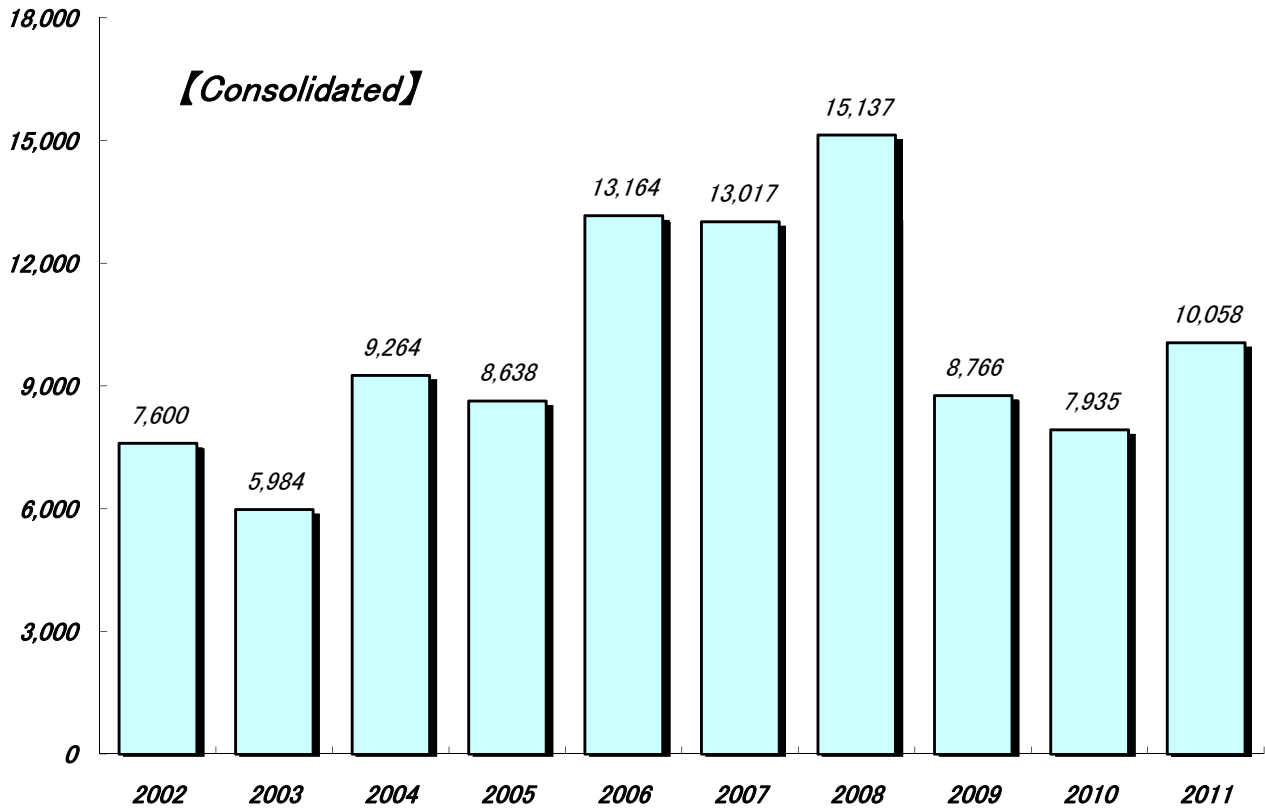


(Units: %)

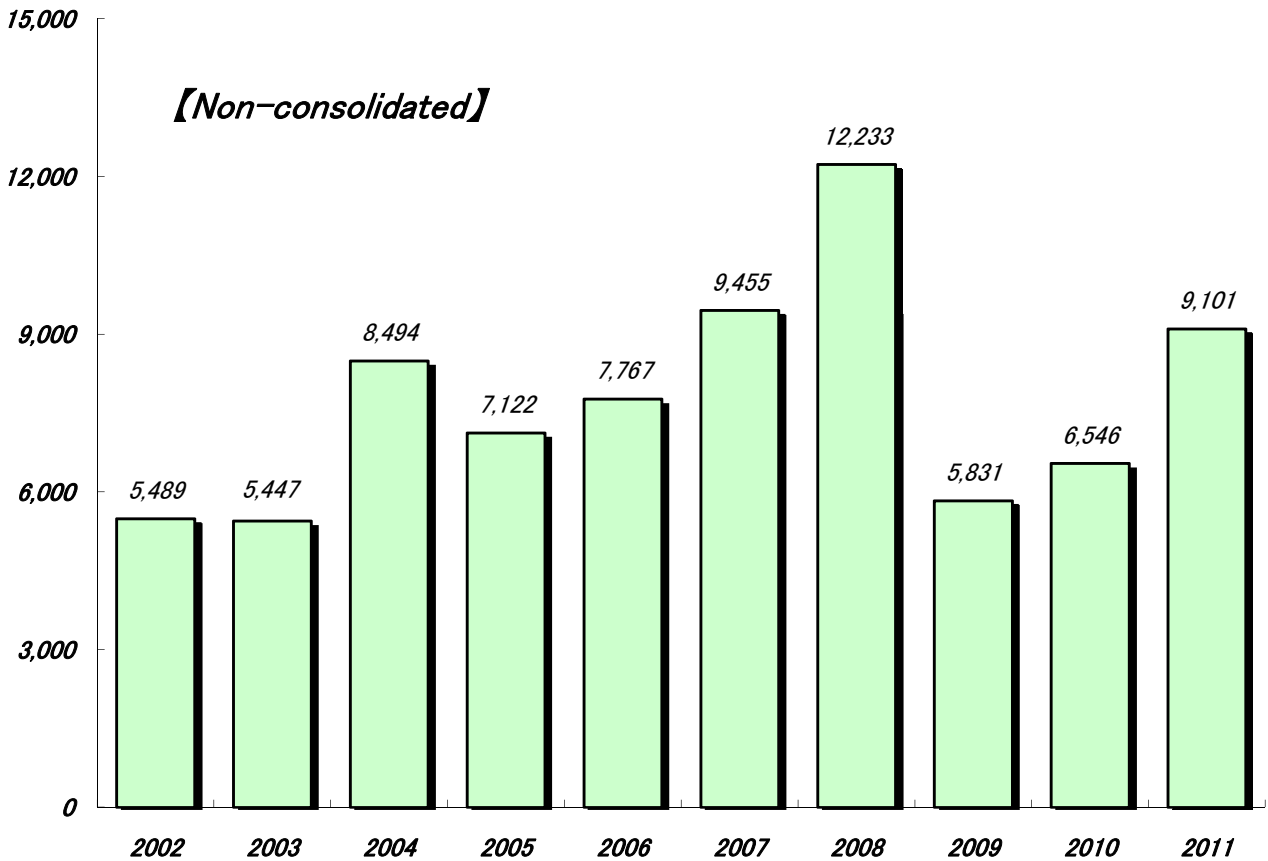


Capital Expenditure

(Units: Millions of yen)

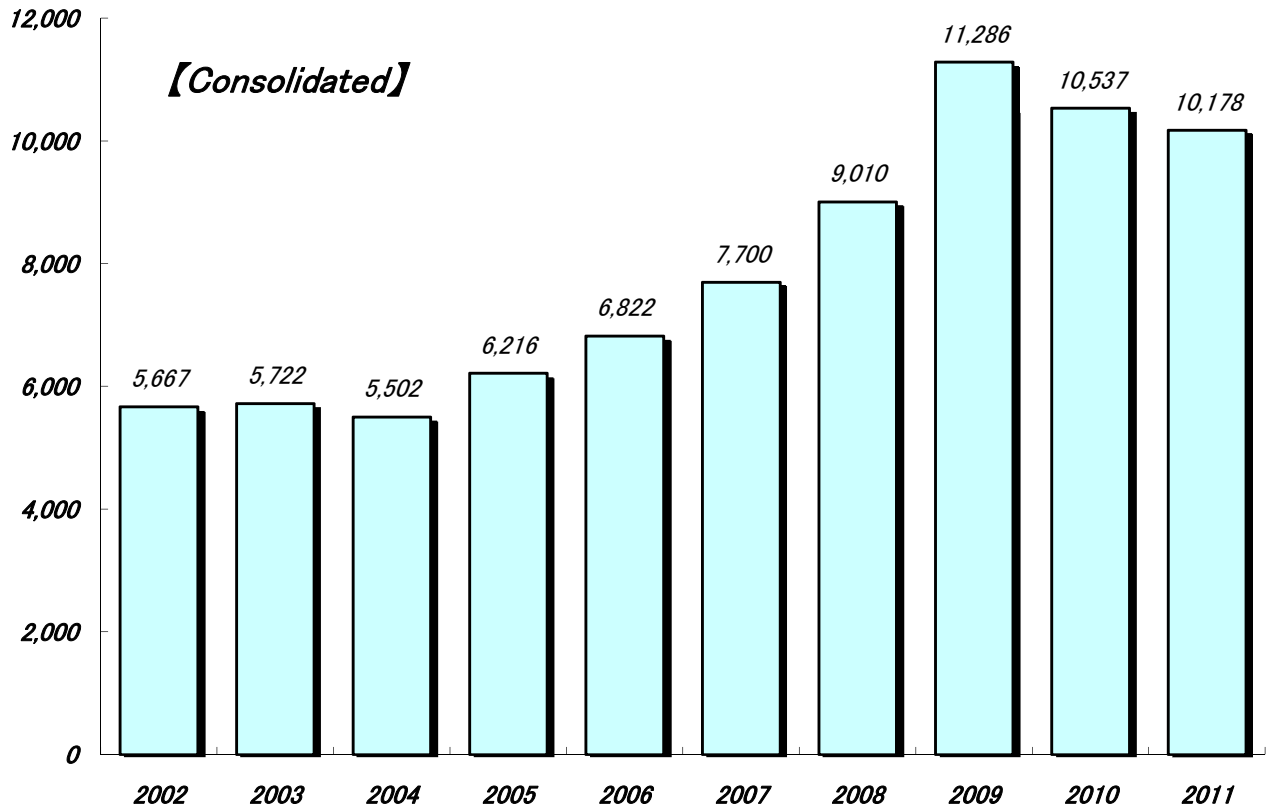


(Units: Millions of yen)



Depreciation and Amortization

(Units: Millions of yen)

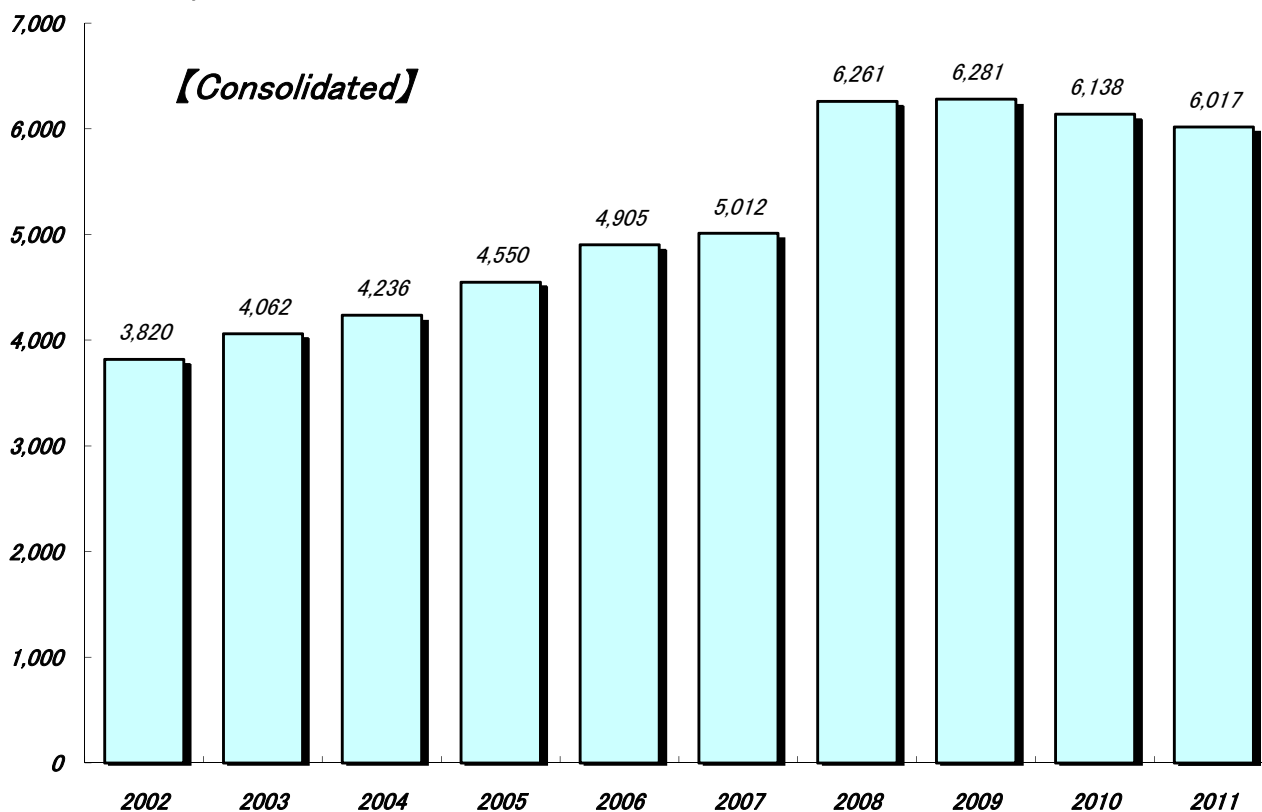


(Units: Millions of yen)

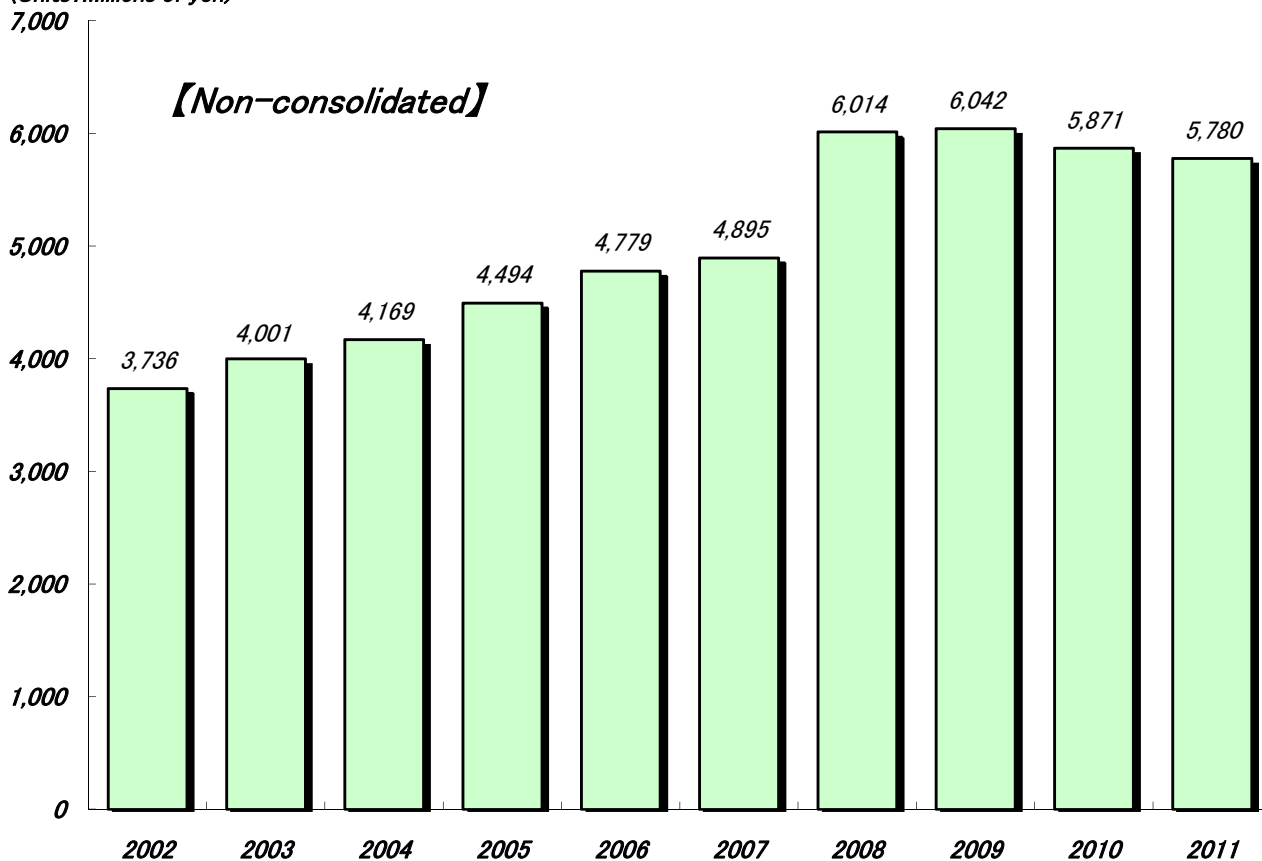


R&D Expenses

(Units: Millions of yen)

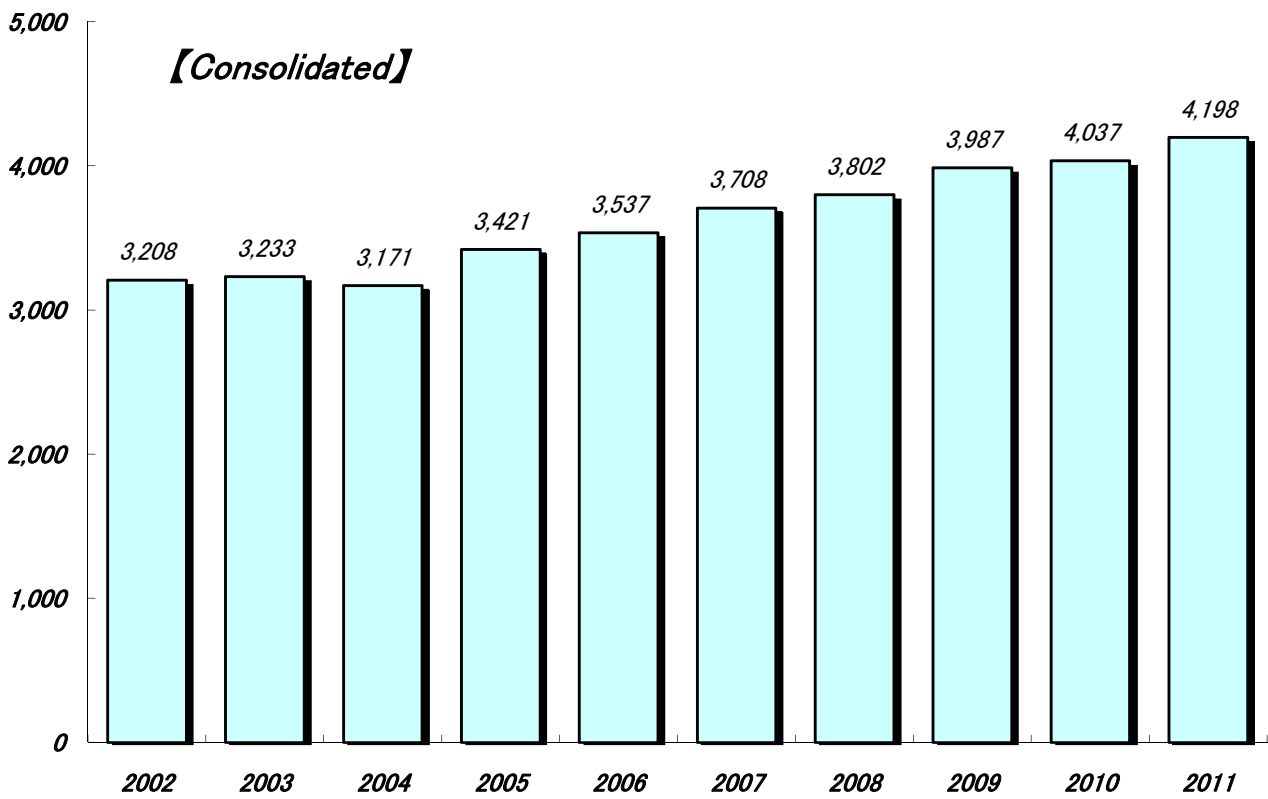


(Units: Millions of yen)

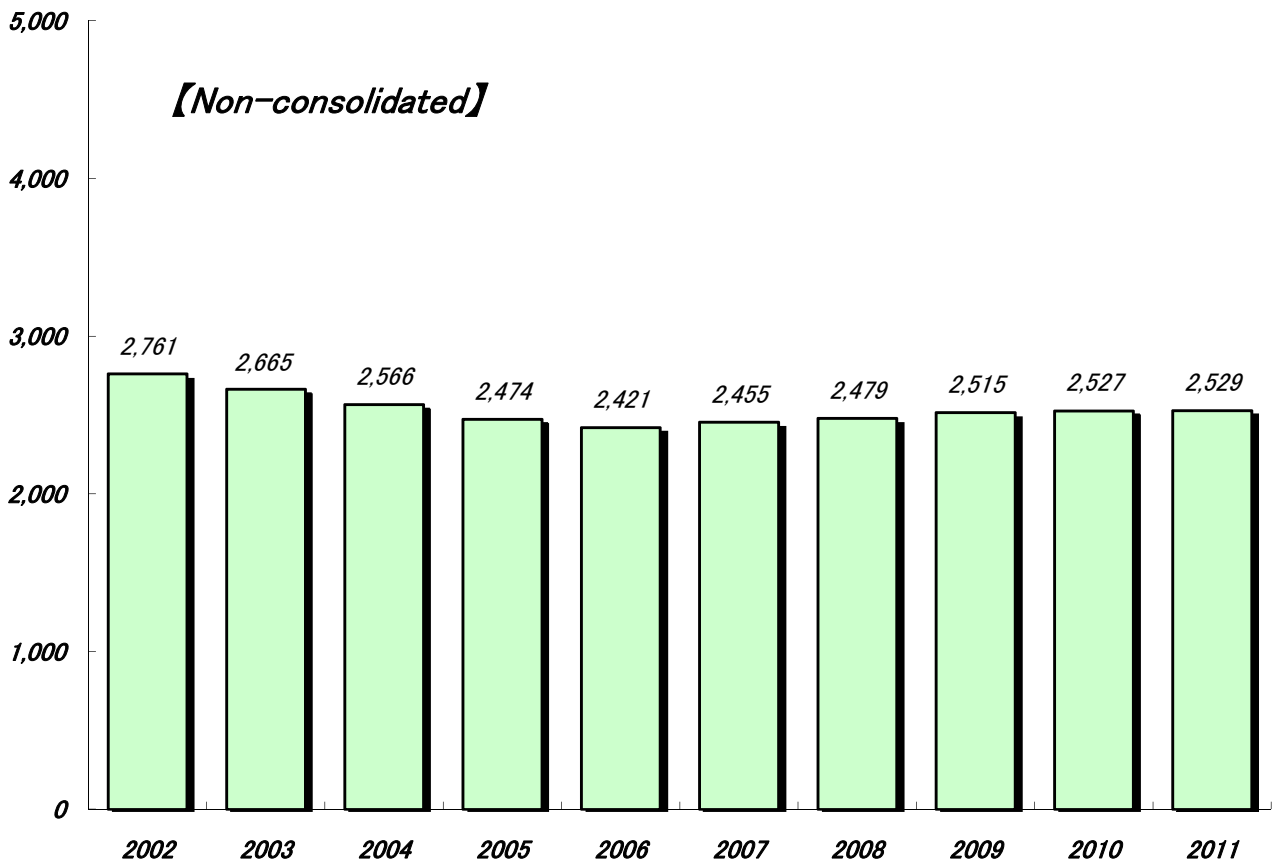


Number of employees

(Units: peoples)



(Units: peoples)



Consolidated Balance Sheets

(Units:Millions of Yen)

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Current assets	89,837	85,195	90,437	97,509	104,432	117,530	120,027	95,937	121,451	132,891
Cash and time deposits	11,177	6,381	5,659	8,717	13,814	15,784	18,636	16,271	27,474	37,403
Trade notes and accounts receivable	55,163	53,714	57,574	58,295	63,174	70,537	68,615	47,750	64,089	63,107
Marketable securities	2,682	1,036	943	815	708	673	—	0	0	—
Inventories	18,484	19,570	21,853	22,343	24,031	26,115	28,463	26,992	24,686	27,571
Deferred tax assets	979	2,143	1,488	1,222	1,371	1,476	1,864	1,924	2,202	2,473
Other	1,669	2,689	3,104	6,282	1,479	3,023	2,507	3,223	3,225	2,539
Allowance for doubtful accounts	(319)	(341)	(186)	(167)	(147)	(80)	(59)	(226)	(226)	(203)
Fixed assets	69,237	71,243	72,270	72,079	76,725	80,994	84,824	76,917	74,204	73,296
Tangible assets	55,949	54,698	53,878	56,411	63,176	68,376	73,710	67,010	63,337	61,888
Buildings and structures	18,585	18,423	18,518	18,694	18,839	21,956	25,451	23,887	24,748	24,528
Machinery and vehicles	23,362	22,294	22,486	25,997	26,883	31,622	34,146	30,359	27,183	25,109
Land	11,239	11,072	9,176	7,833	7,915	8,044	8,670	8,655	8,681	8,709
Construction in progress	1,668	1,812	2,499	2,231	7,675	4,801	3,375	1,728	480	1,446
Other	1,094	1,095	1,197	1,654	1,862	1,952	2,066	2,379	2,242	2,095
Intangible assets	239	201	190	198	385	421	317	381	1,334	2,072
Investments and other assets	13,049	16,343	18,201	15,470	13,163	12,196	10,796	9,525	9,532	9,334
Deferred tax assets	9,370	9,512	9,225	7,468	6,226	6,550	5,859	5,807	5,501	5,426
Other	3,925	6,986	9,135	8,143	7,091	5,801	5,104	3,880	4,202	4,103
Allowance for doubtful accounts	(247)	(155)	(159)	(141)	(155)	(155)	(168)	(162)	(170)	(195)
Deferred assets	—	—	—	—	—	—	—	—	—	—
Bond issue cost	—	—	—	—	—	—	—	—	—	—
Foreign currency translation adjustments	—	—	—	—	—	—	—	—	—	—
Total assets	159,075	156,439	162,707	169,589	181,157	198,525	204,851	172,854	195,656	206,188
Current liabilities	50,808	50,255	58,108	54,815	57,748	67,950	67,630	43,655	58,654	60,465
Trade notes and accounts payable	36,004	35,315	38,905	38,868	45,497	53,454	49,988	29,514	44,071	44,506
Short-term borrowings	5,480	2,937	1,993	6,487	1,291	2,603	3,536	3,430	1,424	1,467
Bond / Notes due within one year	2,000	—	5,801	—	—	—	—	—	—	—
Accrued income taxes	437	2,636	2,346	875	2,513	2,074	1,632	267	3,555	3,557
Reserve for loss on shutdown of a plant	—	2,230	—	—	—	—	—	—	—	—
Other	6,885	7,135	9,061	8,584	8,445	9,816	12,473	10,442	9,603	10,933
Fixed liabilities	34,504	33,253	23,462	21,241	19,047	17,178	15,586	15,269	15,499	15,146
Bonds	—	—	—	—	—	—	—	—	—	—
Convertible bonds	7,000	7,000	—	—	—	—	—	—	—	—
Long-term borrowings	1,870	719	622	428	347	280	201	107	54	—
Accrued pension and severance costs	25,527	25,478	22,838	20,810	18,605	16,624	15,115	14,398	14,032	13,802
Severance indemnities	—	—	—	—	—	—	—	—	—	—
Consolidation adjustments accounts	40	21	1	0	—	—	—	—	—	—
Other	65	33	—	—	94	273	269	764	1,412	1,344
Total liabilities	85,312	83,508	81,571	76,057	76,795	85,128	83,217	58,924	74,153	75,611
Minority interests	494	353	788	764	670	—	—	—	—	—
Common stock	19,699	19,699	20,299	23,201	23,201	23,201	23,201	23,201	23,201	23,201
Capital surplus	23,321	23,321	23,921	26,818	26,818	26,818	26,818	26,830	26,830	26,830
Retained earnings	30,523	31,207	38,159	44,960	52,723	61,726	69,488	70,707	76,916	88,638
Net unrealized holding gain/loss on securities	(101)	(168)	228	765	1,606	689	292	(87)	96	102
Foreign currency translation adjustments	(152)	(556)	(1,264)	(1,958)	369	1,217	2,050	(6,408)	(5,334)	(7,894)
Pensionplan liability adjustment	—	—	—	—	—	—	—	—	—	(141)
Treasury stock, at cost	(22)	(926)	(996)	(1,018)	(1,027)	(1,033)	(1,037)	(1,032)	(1,034)	(1,035)
Share subscription rights	—	—	—	—	—	29	47	41	67	88
Minority interests	—	—	—	—	—	747	773	679	759	786
Shareholders' equity	73,267	72,577	80,347	92,767	103,691	113,396	121,634	113,930	121,502	130,576
Total liabilities, minority interests & shareholder's equity	159,075	156,439	162,707	169,589	181,157	198,525	204,851	172,854	195,656	206,188

Consolidated Statements of Income

(Units:Millions of yen)	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Net sales	137,159	148,984	158,947	171,689	180,334	192,722	202,296	194,901	189,348	212,733
Cost of goods sold	112,993	119,745	125,623	135,708	141,727	152,282	159,603	158,874	151,702	164,188
Gross profit	24,165	29,238	33,324	35,980	38,607	40,440	42,693	36,026	37,645	48,544
Selling, general and administrative expense	21,306	21,798	23,025	23,611	24,988	25,642	27,799	27,528	26,068	27,655
Operating income	2,859	7,440	10,298	12,369	13,618	14,798	14,894	8,498	11,576	20,889
Non-operating income	418	277	505	351	721	1,061	672	760	791	659
Interest income	71	47	39	34	114	146	196	197	103	161
Dividend income	24	26	25	39	48	227	86	83	74	65
other	321	203	440	277	557	688	388	479	614	431
Non-operating expense	598	1,042	1,179	1,005	778	1,159	2,287	3,605	1,068	2,028
Interest expense	189	131	78	62	80	92	75	91	21	19
other	409	911	1,101	942	698	1,067	2,212	3,513	1,046	2,009
Ordinary income	2,679	6,674	9,624	11,715	13,561	14,700	13,279	5,654	11,300	19,520
Extraordinary gain	42	25	3,915	317	48	123	99	—	395	104
Extraordinary loss	1,857	3,461	1,357	195	396	524	187	439	295	58
Income/(loss) before income tax	864	3,238	12,182	11,837	13,213	14,298	13,191	5,215	11,399	19,565
Income tax - Current	565	2,924	3,712	2,436	3,709	3,803	3,255	1,539	4,083	6,104
Income tax - Deferred	(311)	(1,264)	670	1,655	632	180	585	290	(46)	(235)
Income before minority interests	—	—	—	—	—	—	—	—	—	13,696
Minority interests	6	13	(20)	13	139	(76)	(40)	5	(78)	(73)
Net income/(loss)	616	1,592	7,778	7,759	9,010	10,238	9,308	3,391	7,284	13,622
Income/(loss) before income tax	—	—	—	—	—	—	—	—	—	13,696
Other comprehensive income / (loss)	—	—	—	—	—	—	—	—	—	(2,511)
Net unrealized holding gain/loss on securities	—	—	—	—	—	—	—	—	—	6
Foreign currency translation adjustments	—	—	—	—	—	—	—	—	—	(2,536)
Pensionplan liability adjustment	—	—	—	—	—	—	—	—	—	18
Comprehensive income / (loss)	—	—	—	—	—	—	—	—	—	11,184

Consolidated Statements of Cash Flows

<i>(Units: Millions of yen)</i>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
<i>Cash flows from operating activities</i>	10,237	10,099	9,474	11,163	17,004	13,733	17,739	12,979	22,259	23,307
<i>Income/(loss) before income tax</i>	864	3,238	12,182	11,837	13,213	14,298	13,191	5,215	11,399	19,565
<i>Depreciation and amortization</i>	5,667	5,722	5,502	6,216	6,822	7,700	9,010	11,286	10,537	10,178
<i>other</i>	3,706	1,137	(8,211)	(6,890)	(3,031)	(8,265)	(4,462)	(3,522)	322	(6,436)
<i>Cash flows from investing activities</i>	(7,487)	(7,400)	(8,496)	(8,963)	(13,198)	(12,200)	(15,071)	(9,752)	(9,253)	(9,926)
<i>Purchases of property, plant and equipment</i>	(8,077)	(5,644)	(8,699)	(8,699)	(12,715)	(11,646)	(14,700)	(9,584)	(7,777)	(8,237)
<i>other</i>	590	(1,754)	203	(264)	(483)	(553)	(371)	(168)	(1,475)	(1,689)
<i>Cash flows from financing activities</i>	(3,748)	(7,098)	(1,671)	(410)	(2,788)	(67)	(768)	(2,300)	(3,454)	(2,820)
<i>Effect of exchange rate changes on cash and cash equivalents</i>	634	(328)	(143)	(68)	1,088	318	(324)	(2,870)	465	(1,250)
<i>Net increase(decrease) in cash and cash equivalents</i>	(364)	(4,727)	(836)	1,719	2,106	1,784	1,574	(1,943)	10,016	9,310
<i>cash and cash equivalents at beginning of year</i>	11,452	11,648	6,920	6,254	9,190	13,765	15,549	17,314	15,370	25,387
<i>Increase in cash and cash equivalents resulting from initial consolidation of subsidiaries</i>	559	—	170	1,216	2,469	—	189	—	—	490
<i>cash and cash equivalents at end of year</i>	11,648	6,920	6,254	9,190	13,765	15,549	17,314	15,370	25,387	35,188