LINTEC Corporation

FACT BOOK FY2017

For the year ended March 31, 2017

CONTENTS

History of change in scope of consolidation ····· 1～2
Sales ····· 3
Sales (Segment Information) ····· 4～5
Operating Income and Operating Income Ratio ····· 6
Operating Income and Operating Income Ratio
(Segment Information) ····· 7～8
Profit attributable to owners of parent and Profit Ratio ····· 9
Return on Equity ····· 10
Return on Assets ····· 11
Capital Expenditure ····· 12
Depreciation and Amortization ····· 13
R&D Expenses ····· 14
Number of employees ····· 15
Consolidated Balance Sheets ····· 16
Consolidated Statements of Income ····· 17
Consolidated Statements of Cash Flows ····· 18

History of change in scope of consolidation

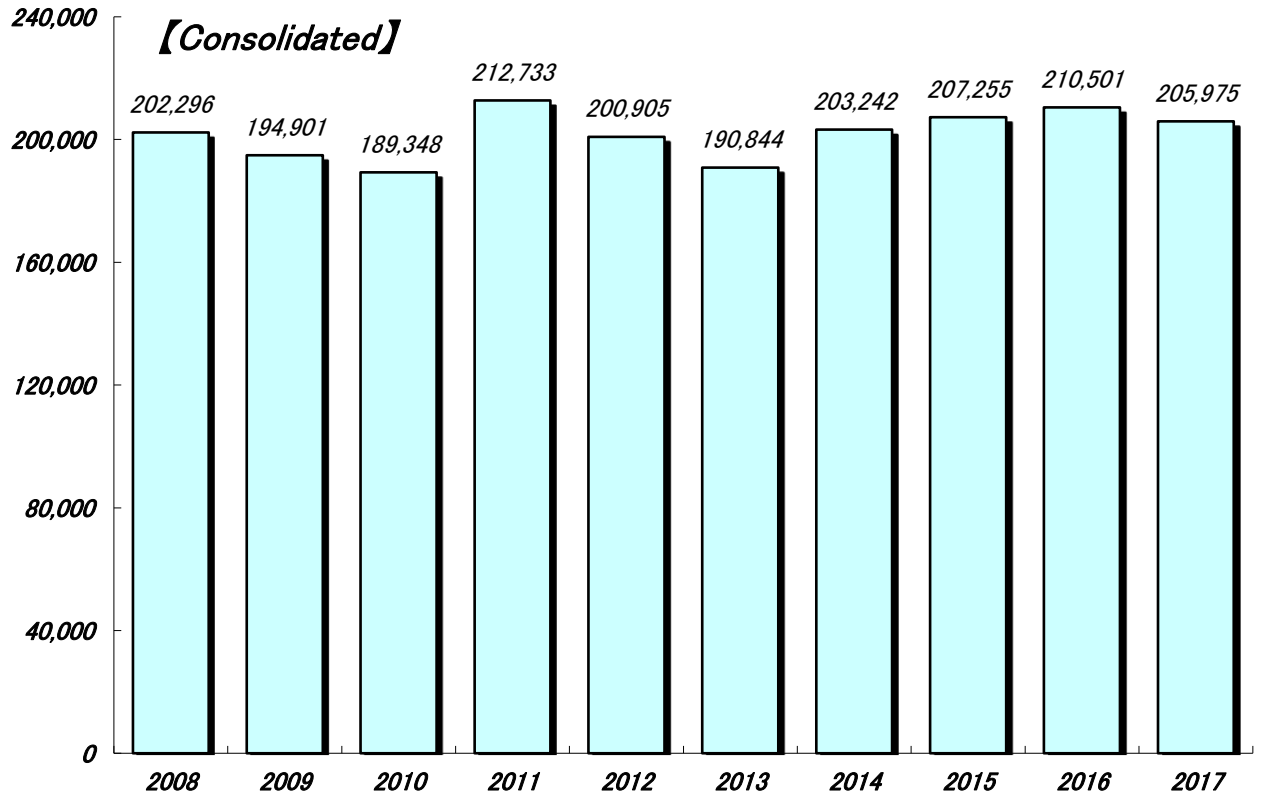
	Companies consolidated	Remarks
FY1990	3 Companies	Consolidated FSK OF AMERICA, INC. (currently LINTEC OF AMERICA, INC.), MADICO, INC. and MADCICO INTERNATIONAL, INC.
FY1995	4 Companies	MODERN PLASTIC INDUSTRIES CO., LTD. was acquired on January 10, 1995 and consolidated with the Company.
FY1996	3 Companies	MADICO INTERNATIONAL, INC. liquidated December 1995.
FY1997	2 Companies	MODERN PLASTIC INDUSTRIES CO., LTD. was merged with the Company and excluded from consolidation.
FY1998	8 Companies	LINTEC RESEARCH BOSTON, INC., PT. LINTEC INDONESIA, LINTEC (TIANJIN) INDUSTRY CO., LTD., L HOME CORPORATION (currently LINTEC COMMERCE, INC.), FUJI-LIGHT, INC. and RENRI, INC. were included.
FY1999	10 Companies	LINTEC SINGAPORE PTE. LTD. and LINTEC EUROPE B. V. were added.
FY2001	11 Companies	LINTEC RESEARCH BOSTON, INC. split its electronics-based businesses into its newly established subsidiary, LINTEC ADVANCED TECHNOLOGIES (USA) INC. and it was included in consolidation.
FY2002	12 Companies	LINTEC INDUSTRIES (MALAYSIA) SDN. BHD. was added.
FY2004	14 Companies	LINTEC ADVANCED TECHNOLOGIES (TAIWAN), INC., LINTEC ADVANCED TECHNOLOGIES (KOREA), INC. were added.
FY2005	18 Companies	TAIWAN LINTEC HOLDINGS, INC., LINTEC SPECIALITY FILMS (TAIWAN), INC., LINTEC SPECIALITY FILMS (KOREA), INC., LINTEC (SUZHOU) TECH CORPORATION, LTD. were added.
FY2006	19 Companies	LINTEC KOREA, INC. was included.
FY2008	20 Companies	LINTEC ADVANCED TECHNOLOGIES (EUROPE) GMBH was included.
FY2009	21 Companies	SEKISUI SIGN SYSTEM, INC. was acquired on November 28, 2008 and consolidated with the Company.* (*The trade name of the company has been changed to LINTEC SIGN SYSTEM, INC. on April 1, 2009.)
FY2010	19 Companies	TAIWAN LINTEC HOLDING, INC. was excluded from the consolidated company due to the completion of liquidation. Due to reorganization of the consolidated company in the United States, LINTEC RESEARCH BOSTON, INC. (LRB) and LINTEC ADVANCED TECHNOLOGIES (USA), INC. (LATU) was merged with LATU as the surviving company. The name of LATU was changed to LINTEC OF AMERICA, INC.
FY2011	22 Companies	LINTEC ADVANCED TECHNOLOGIES (SHANGHAI), INC., LINTEC INDUSTRIES (SARAWAK) SDN. BHD. were included. SOLAMATRIX, INC. (currently MADICO, INC.) was acquired by MADICO, INC. and consolidated with the Company.
FY2012	23 Companies	LINTEC (THAILAND) CO., LTD. was added.
FY2013	24 Companies	LINTEC PRINTING & TECHNOLOGY (TIANJIN) CORPORATION was added.
FY2014	23 Companies	MADICO WINDOW FILMS, INC. was merged with MADICO, INC. as the surviving company. LINTEC HI-TECH (TAIWAN), INC. was added. RENRI, INC. was excluded.

History of change in scope of consolidation

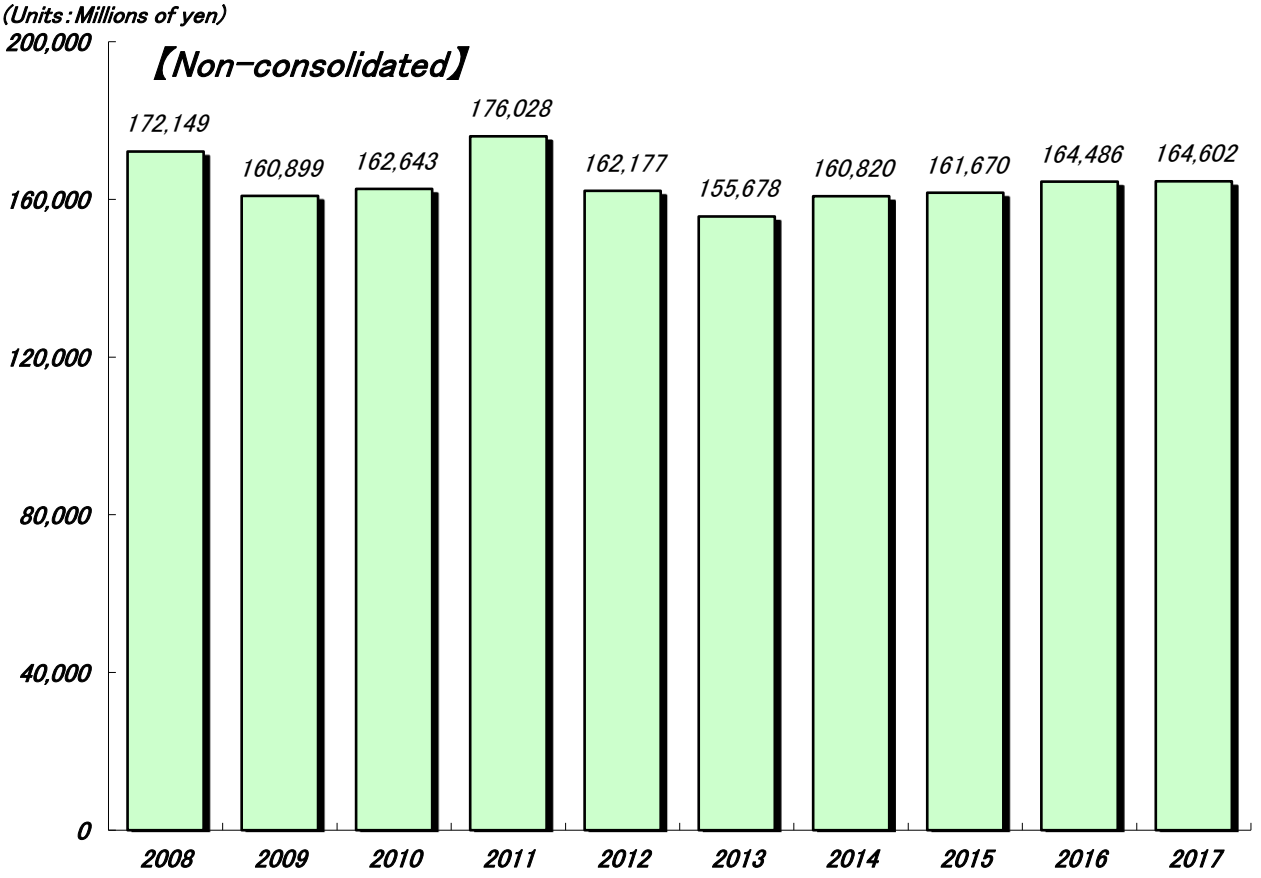
	Companies consolidated	Remarks
FY2015	32 Companies	The following companies were added. *LINTEC BKK PTE LIMITED *LINTEC ADVANCED TECHNOLOGIES (PHILIPPINES), INC *LINTEC PHILIPPINES (PEZA), INC. *LINTEC ADVANCED TECHNOLOGIES (MALAYSIA) SDN. BHD. *LINTEC VIETNAM CO., LTD. *LINTEC HANOI VIETNAM CO., LTD. *LINTEC INDIA PRIVATE LIMITED *PT. LINTEC JAKARTA *LINTEC KUALA LUMPUR SDN. BHD.
FY2016	33 Companies	LINTEC ASIA PACIFIC REGIONAL HEADQUARTERS PRIVATE LIMITED was added.
FY2017	41 Companies	The following companies were acquired by LINTEC USA HOLDING, INC. and consolidated with the Company. *VDI, LLC *MACtac Americas, LLC *Morgan Adhesives Company, LLC *Mactac Canada ULC *Electronic Printing Products, LLC *Evergreen Mexico Holdings, LLC *Mactac Mexico S.A. de C.V. *Mactac Mexico Servicios S.A. de C.V. Lintec Graphic Films Limited was acquired by LINTEC EUROPE B.V. and consolidated with the Company. LINTEC (TIANJIN) INDUSTRY CO., LTD. was excluded.

Sales

(Units : Millions of yen)

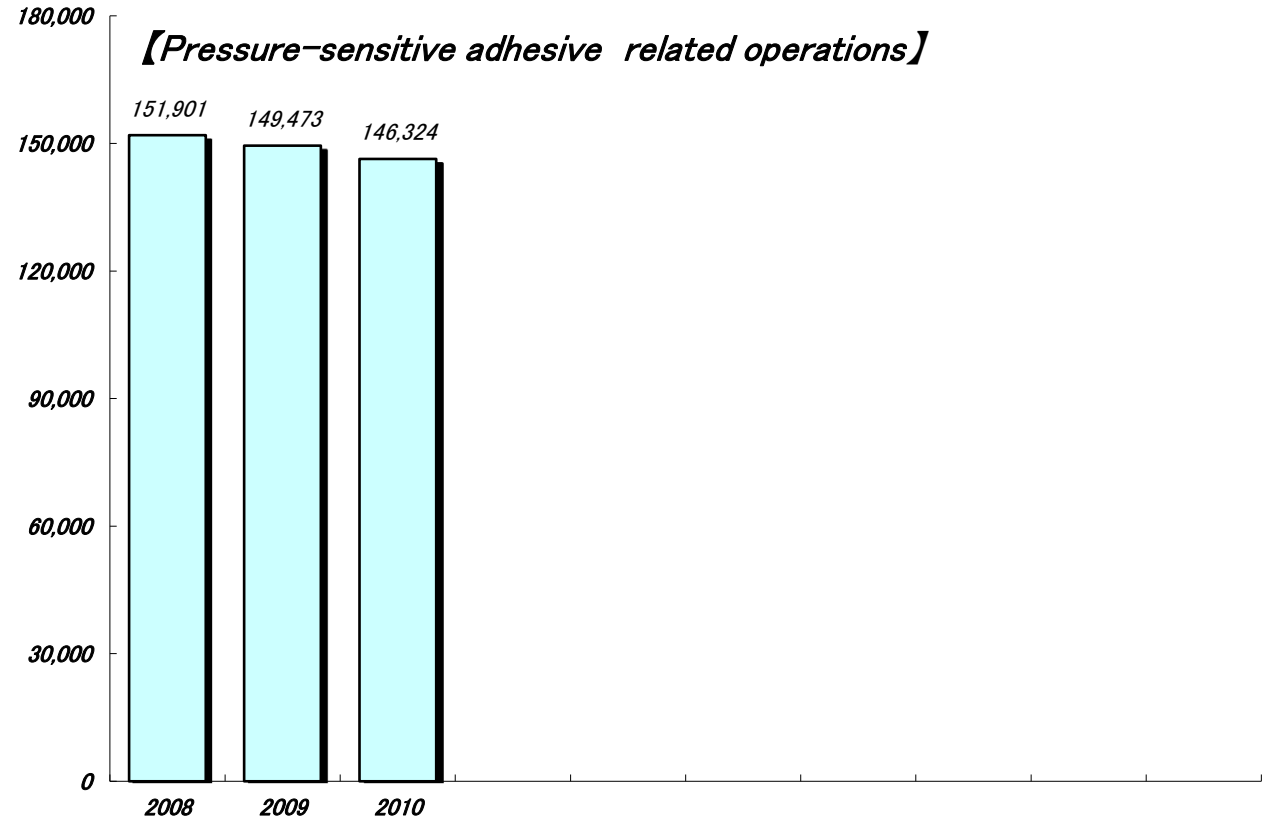


(Units : Millions of yen)

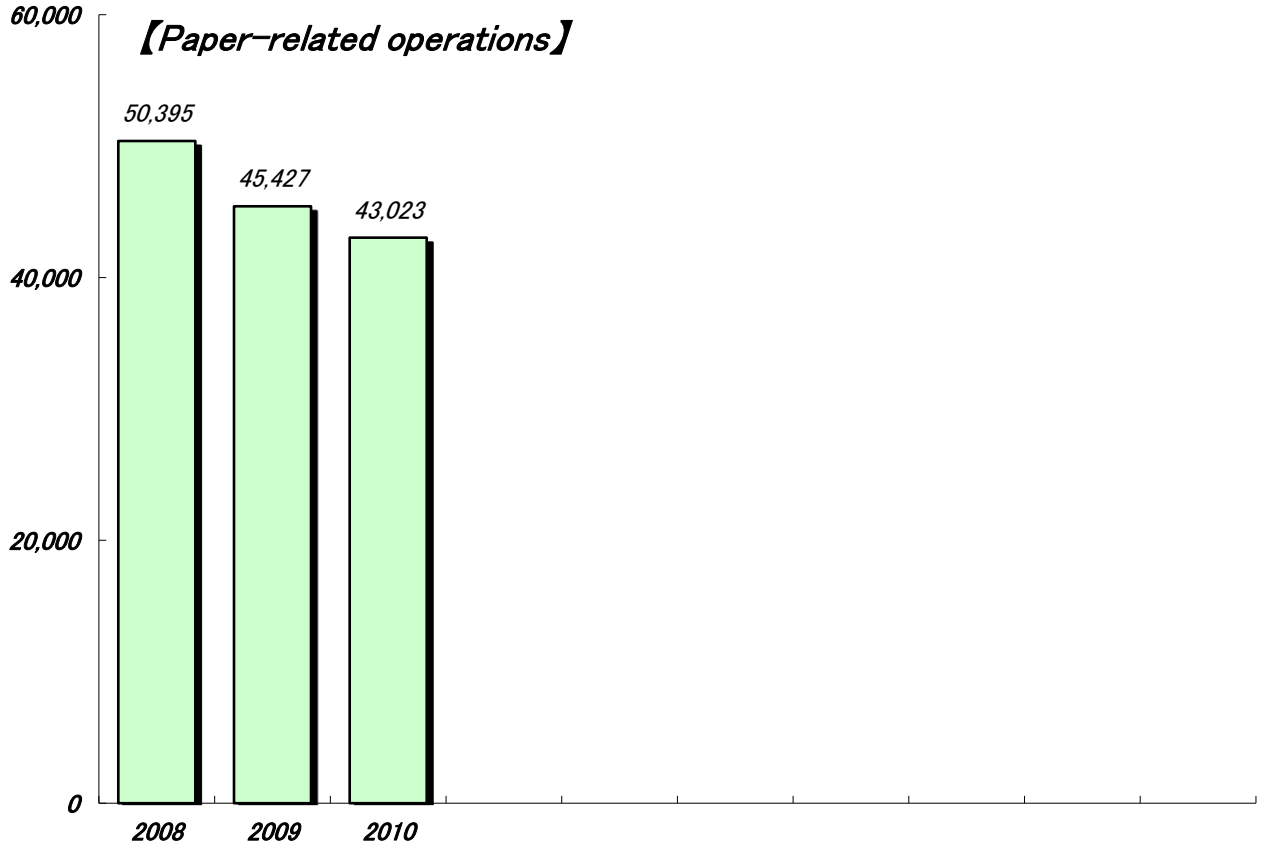


Sales (Segment Information)

(Units : Millions of yen)



(Units : Millions of yen)



Sales (Segment Information)

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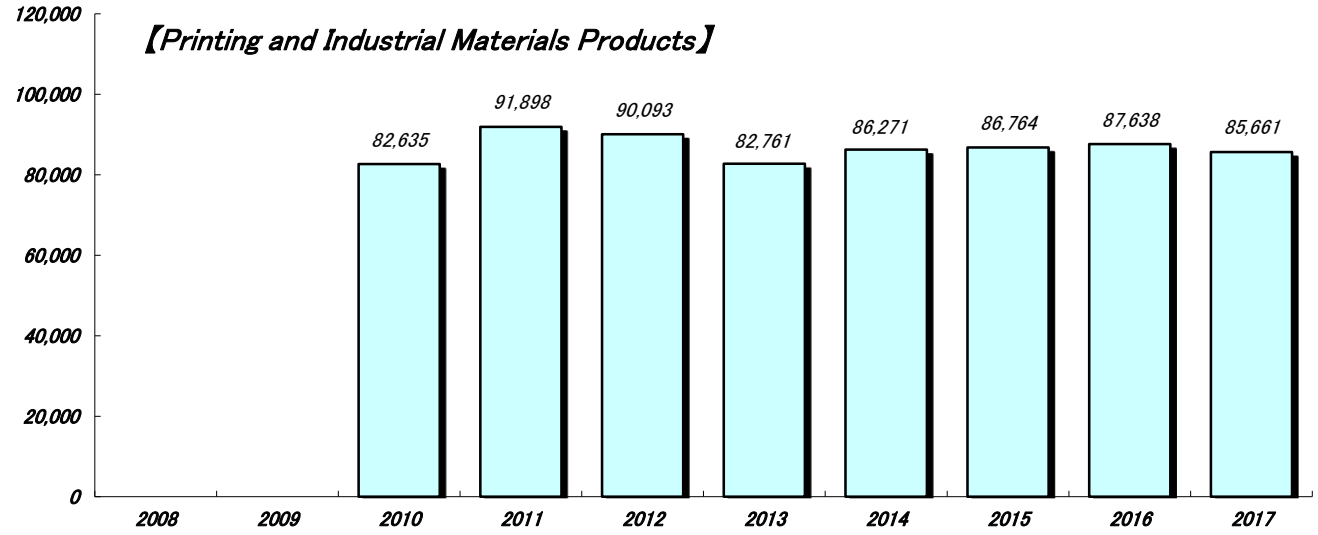
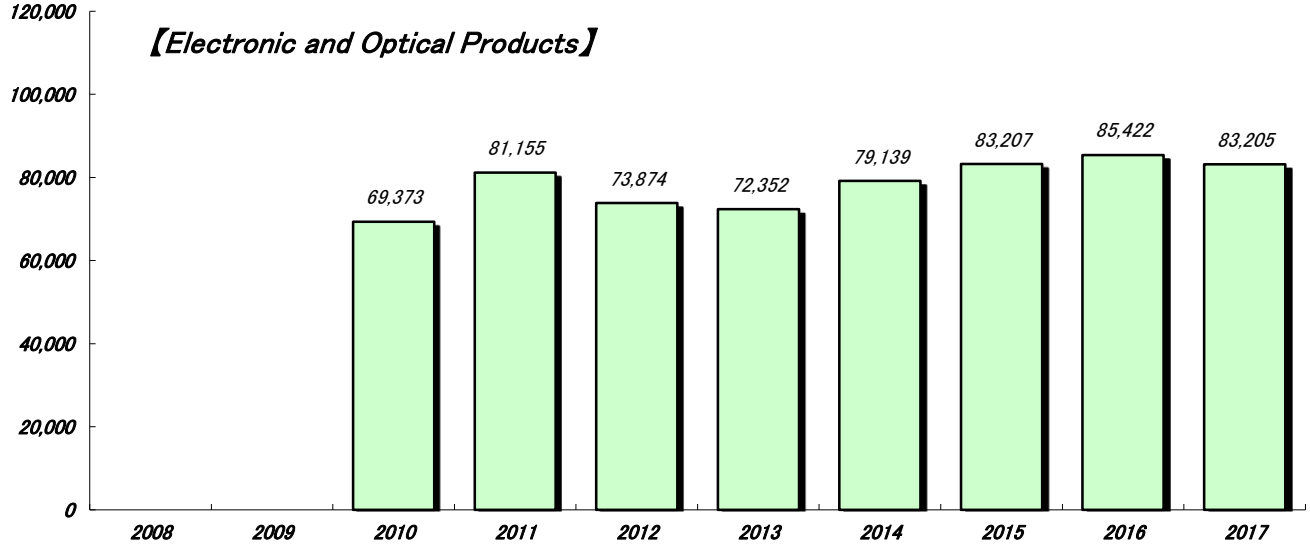


(Units : Millions of yen)



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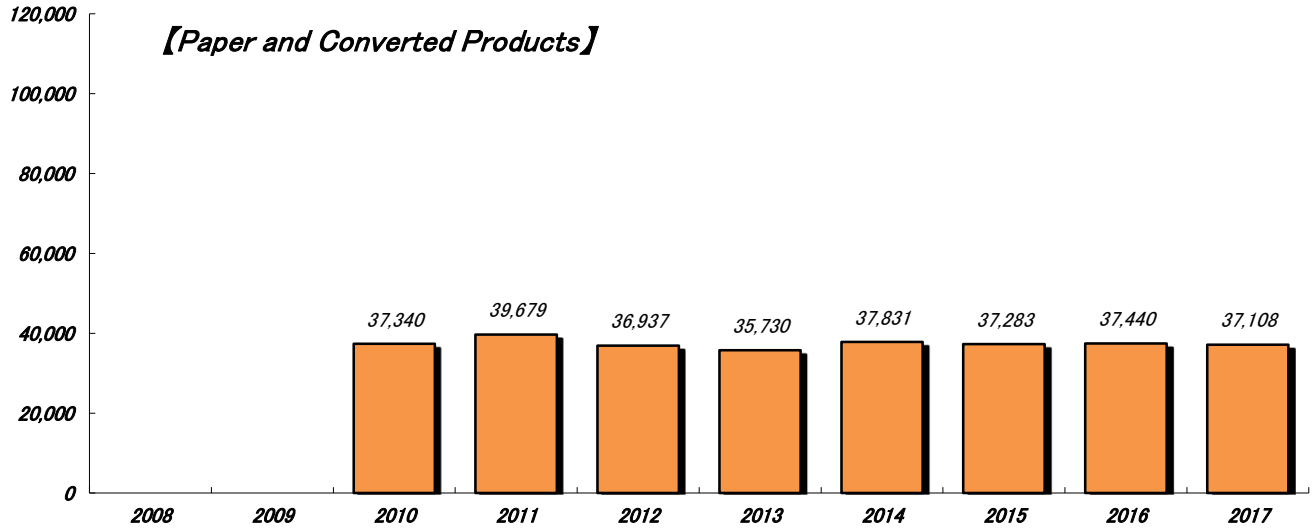
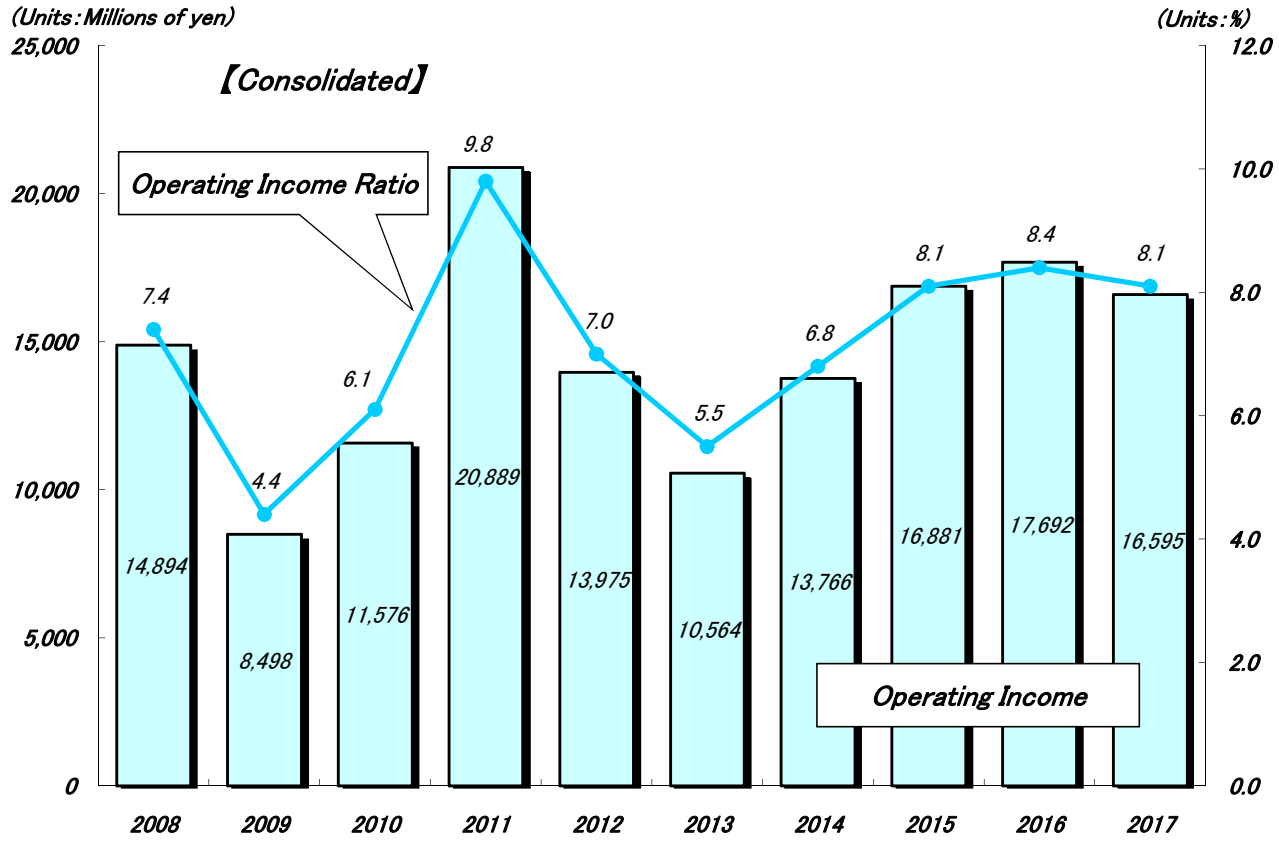
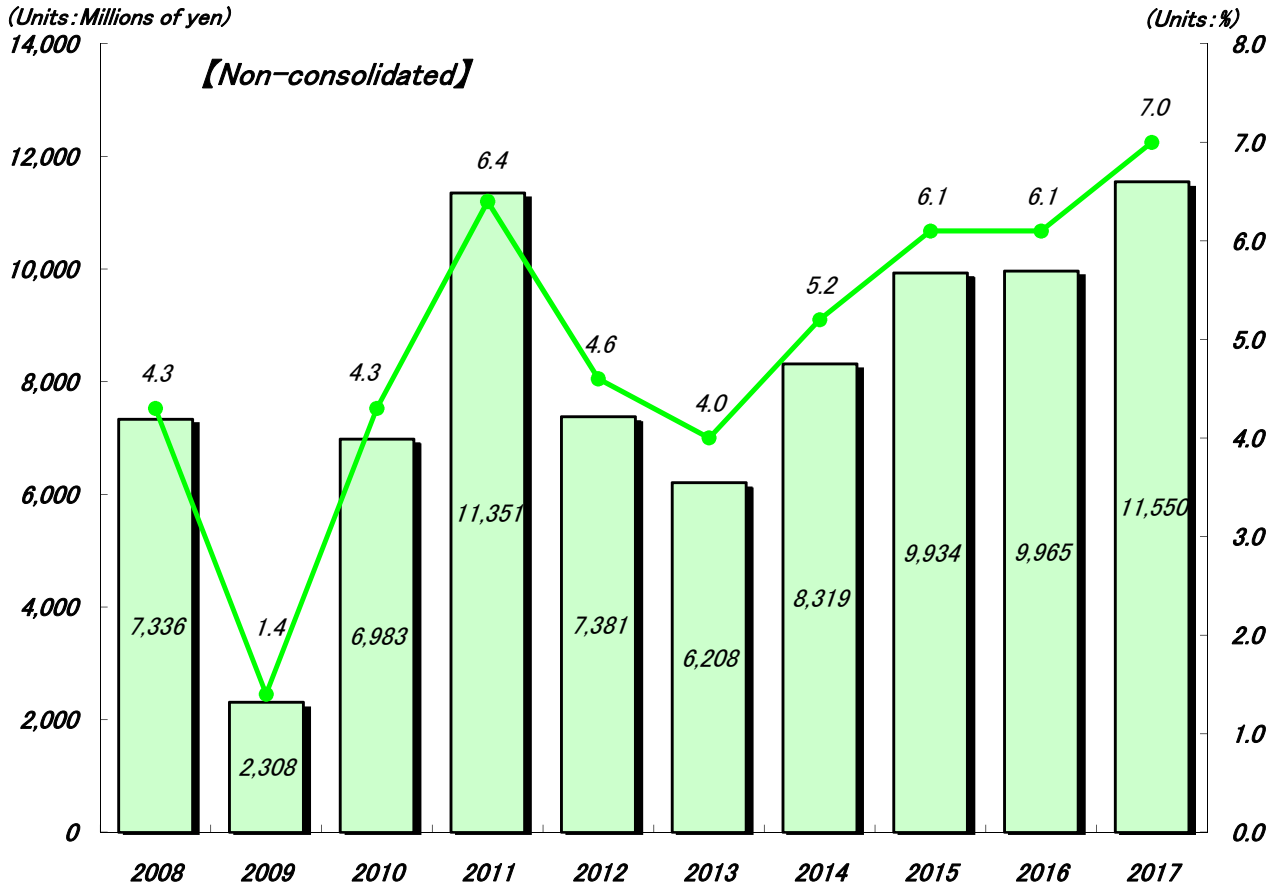
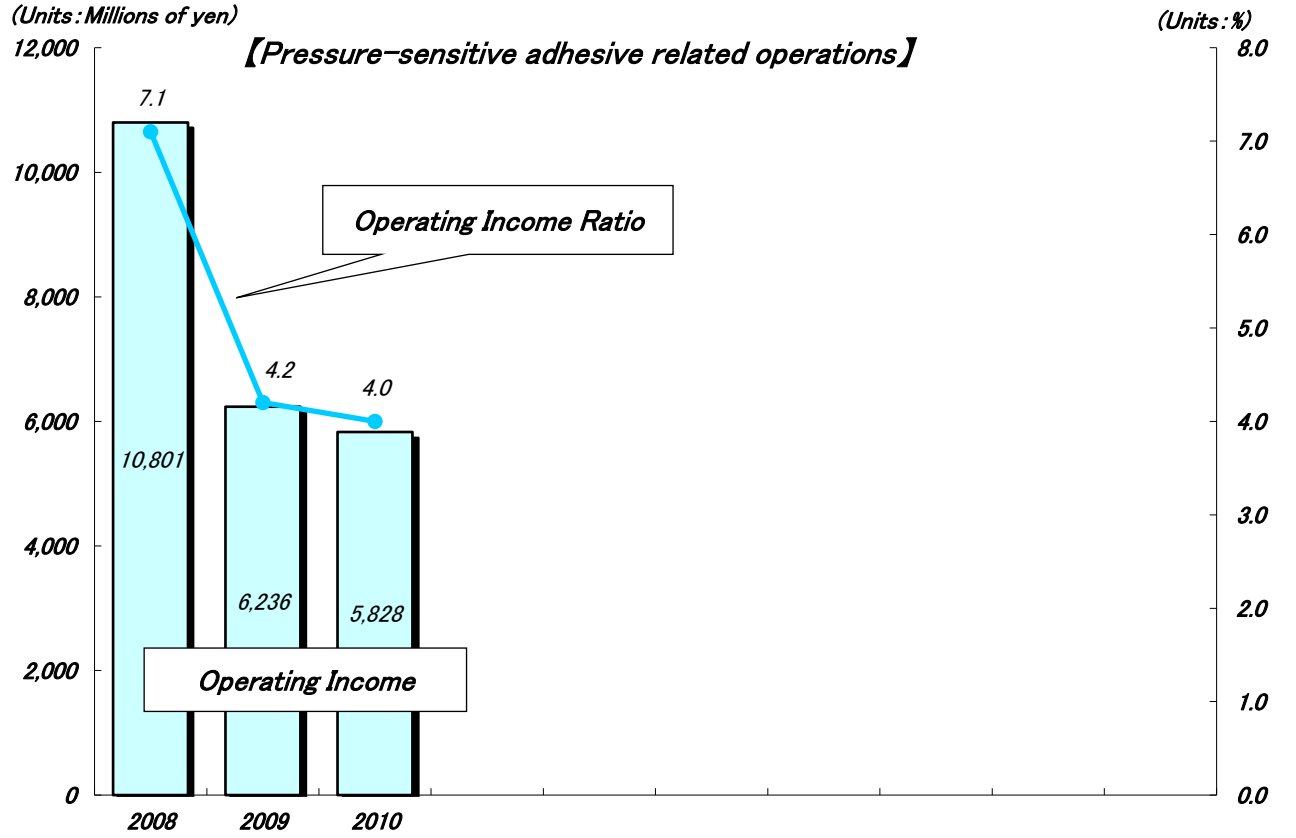


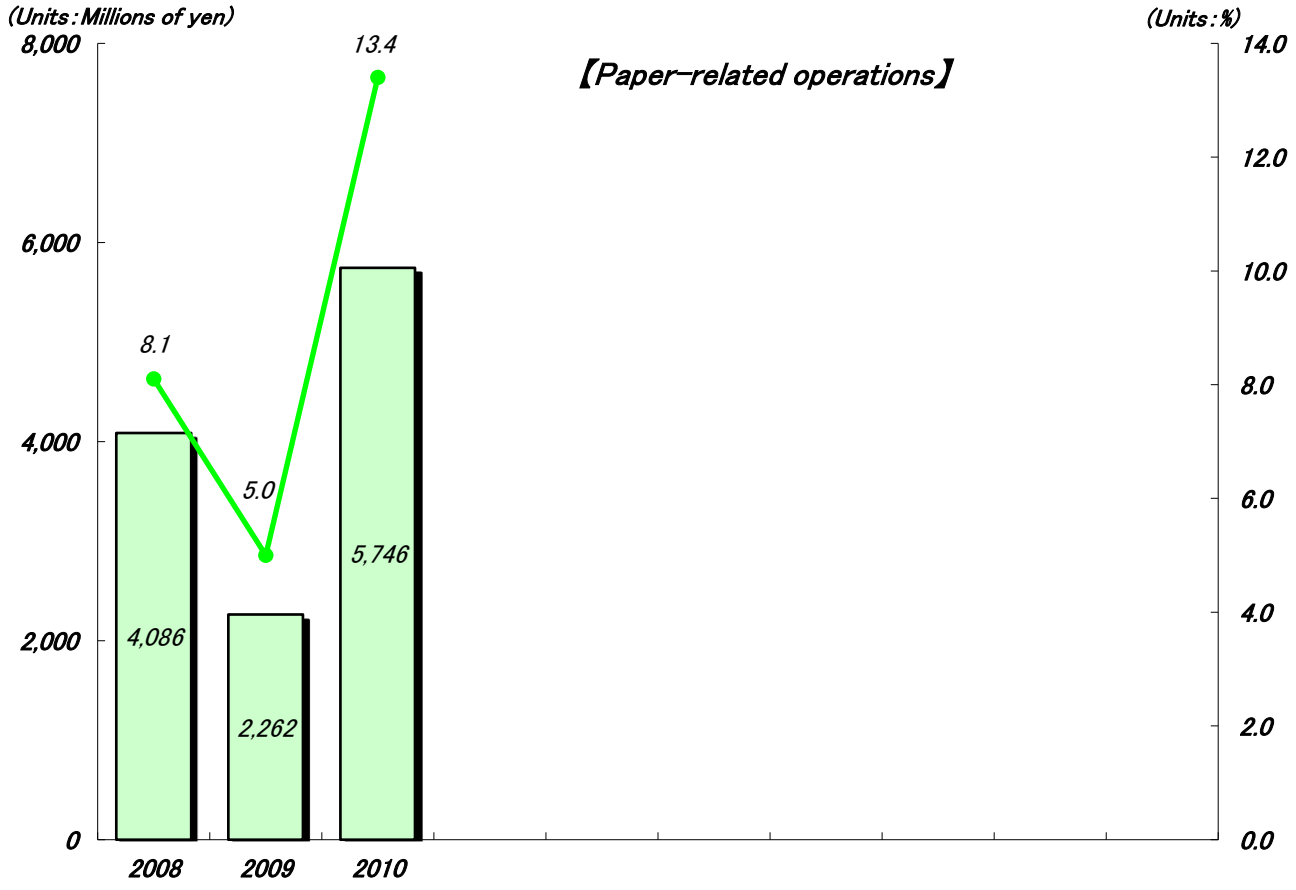
Operating Income and Operating Income Ratio



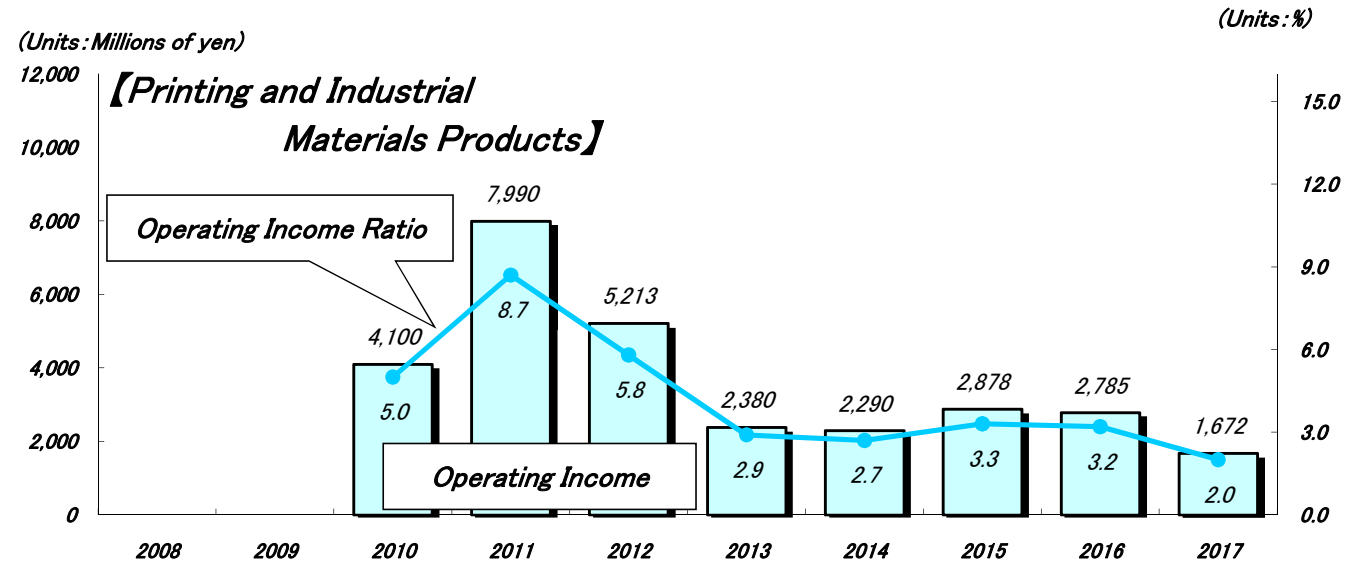


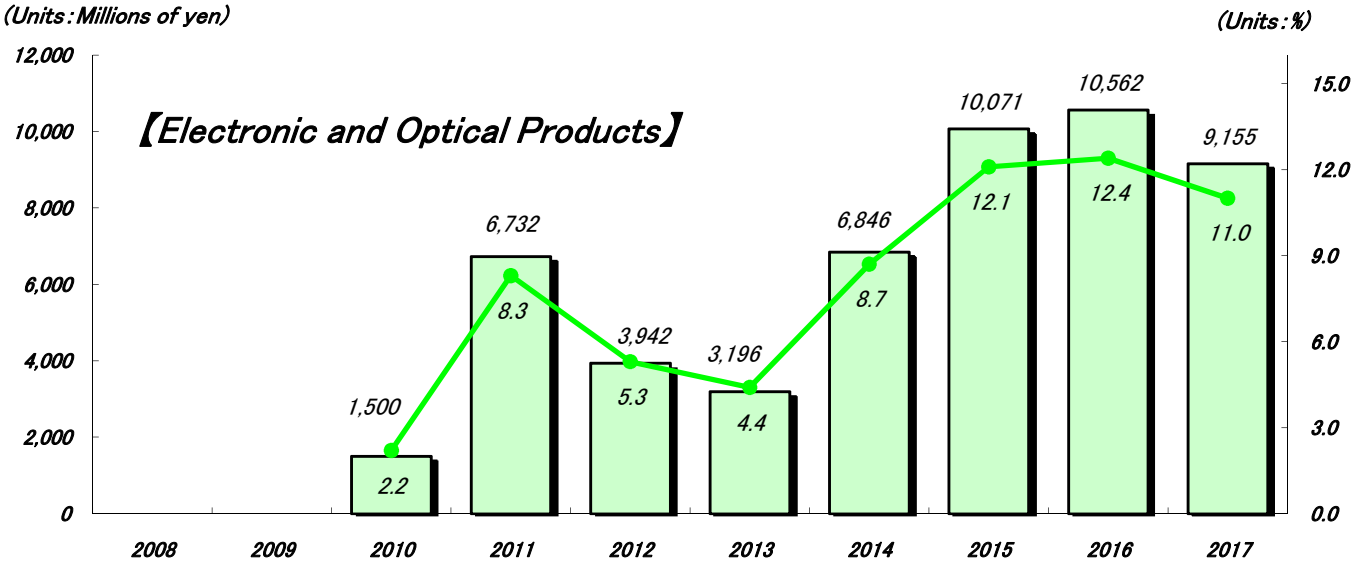
Operating Income and Operating Income Ratio (Segment Information)

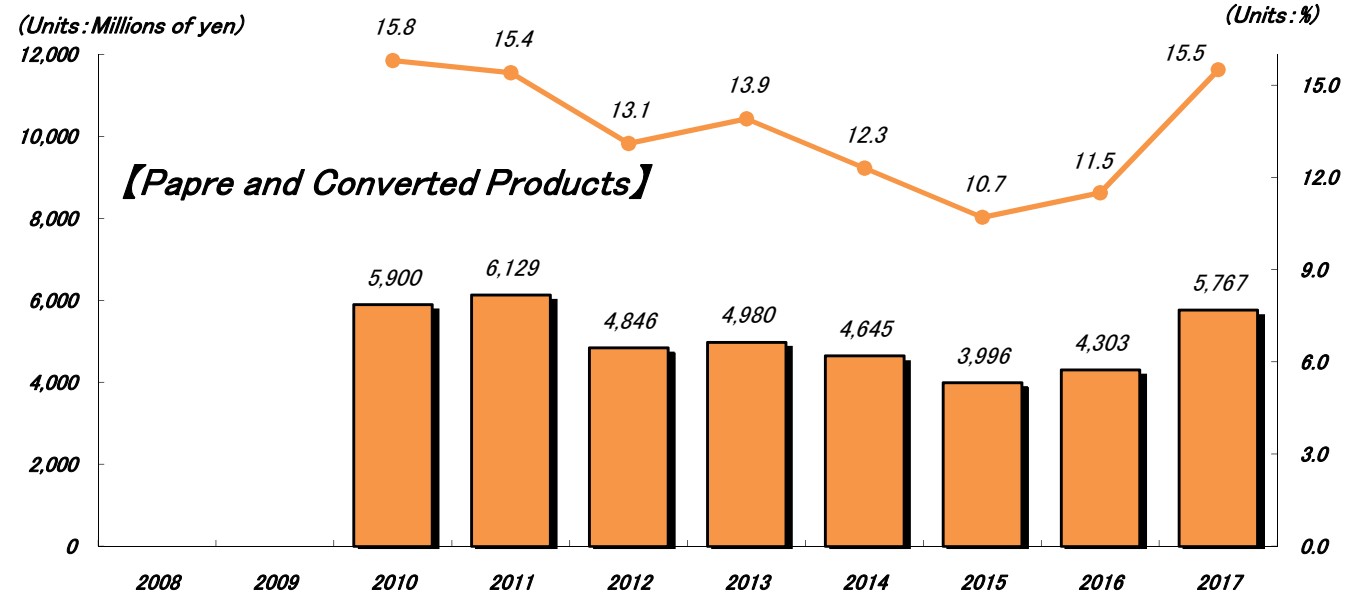




Operating Income and Operating Income Ratio (Segment Information)

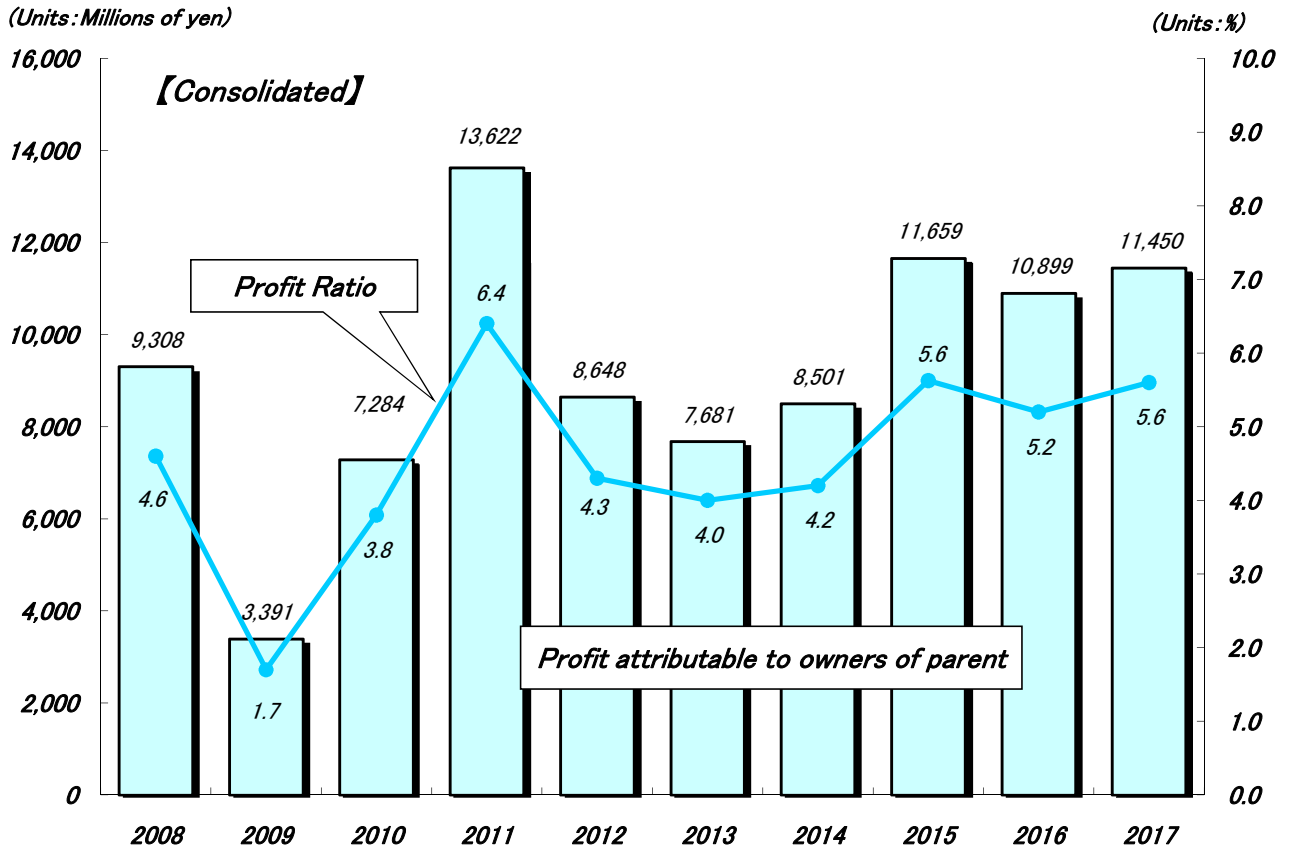


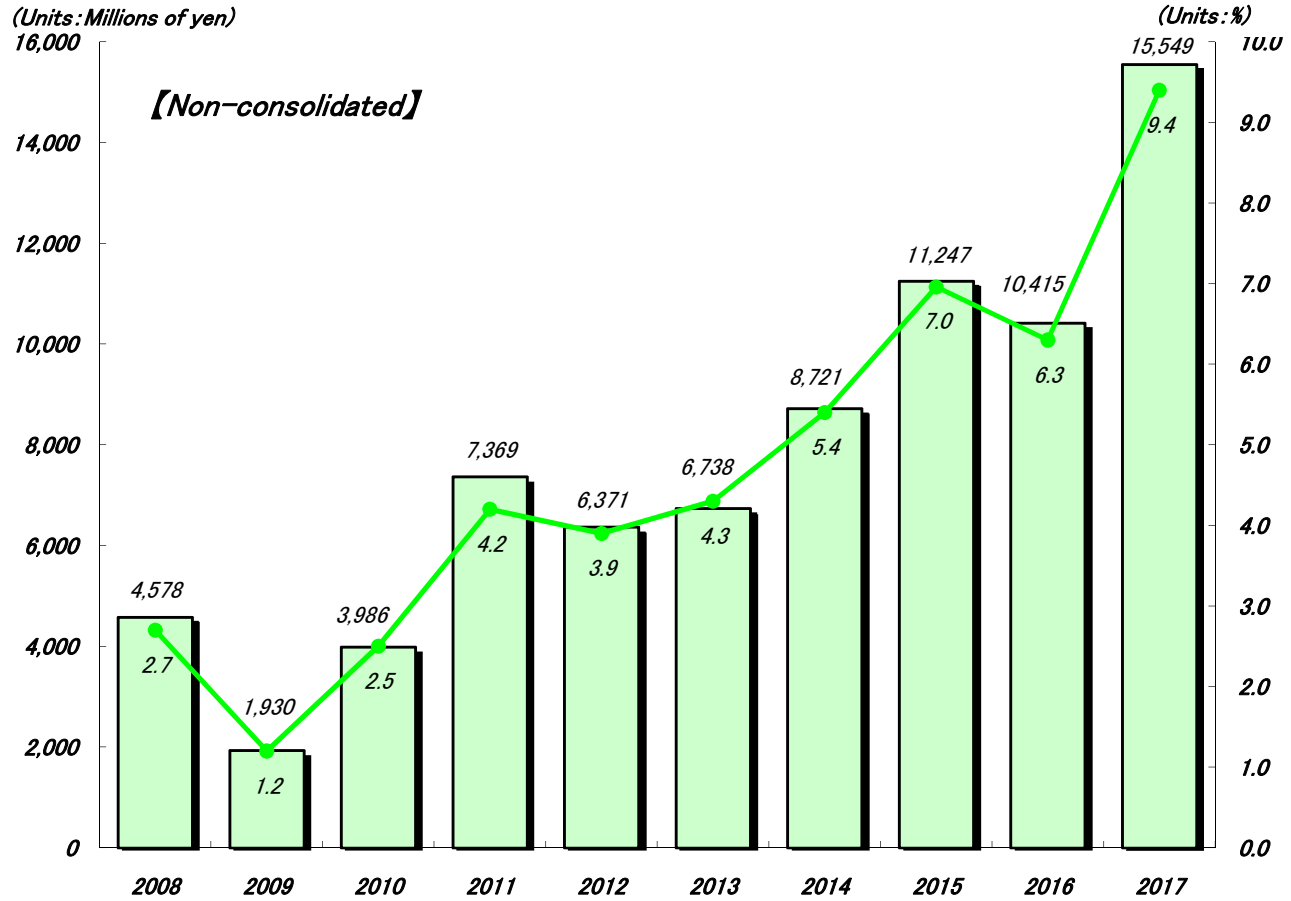




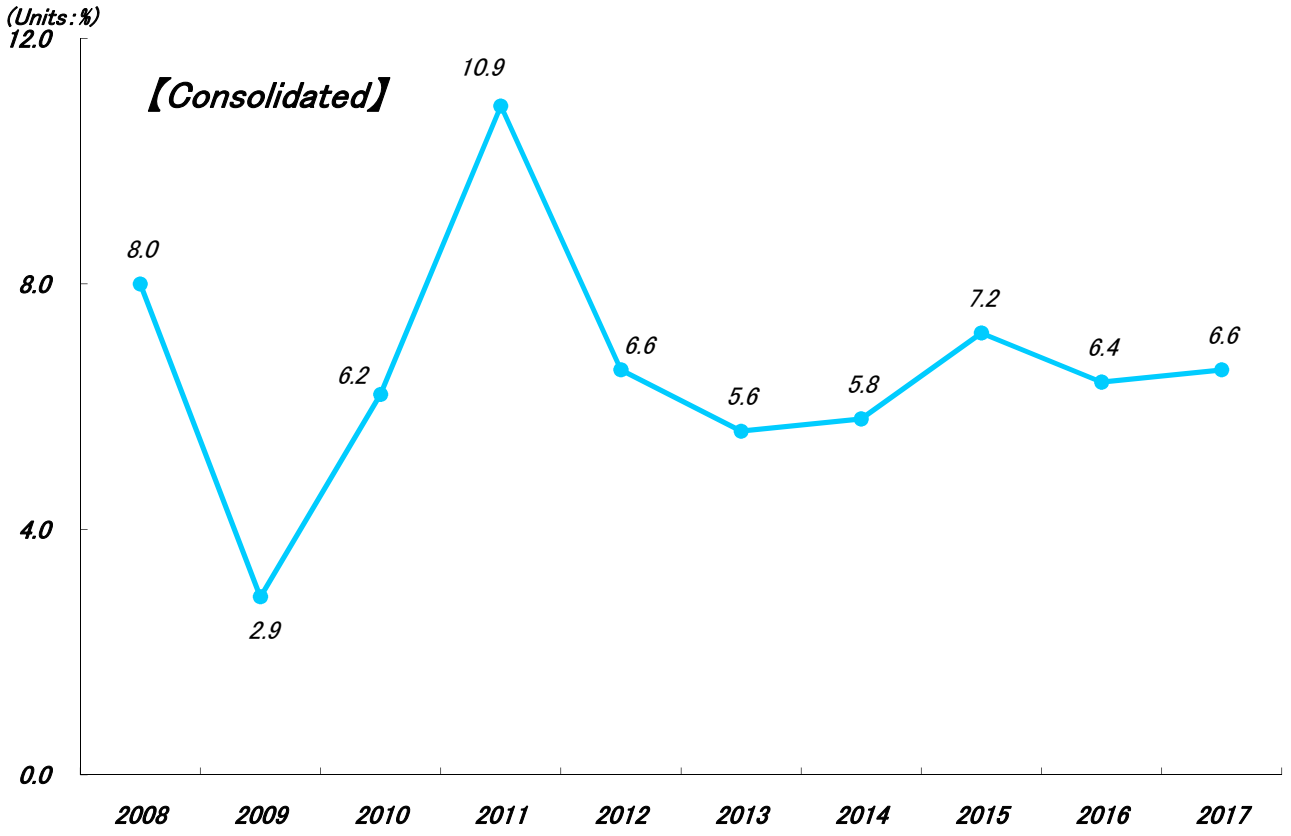
※Operating income of each segment at the year ended FY2010 are rough estimate rearranged to new reportable segment.

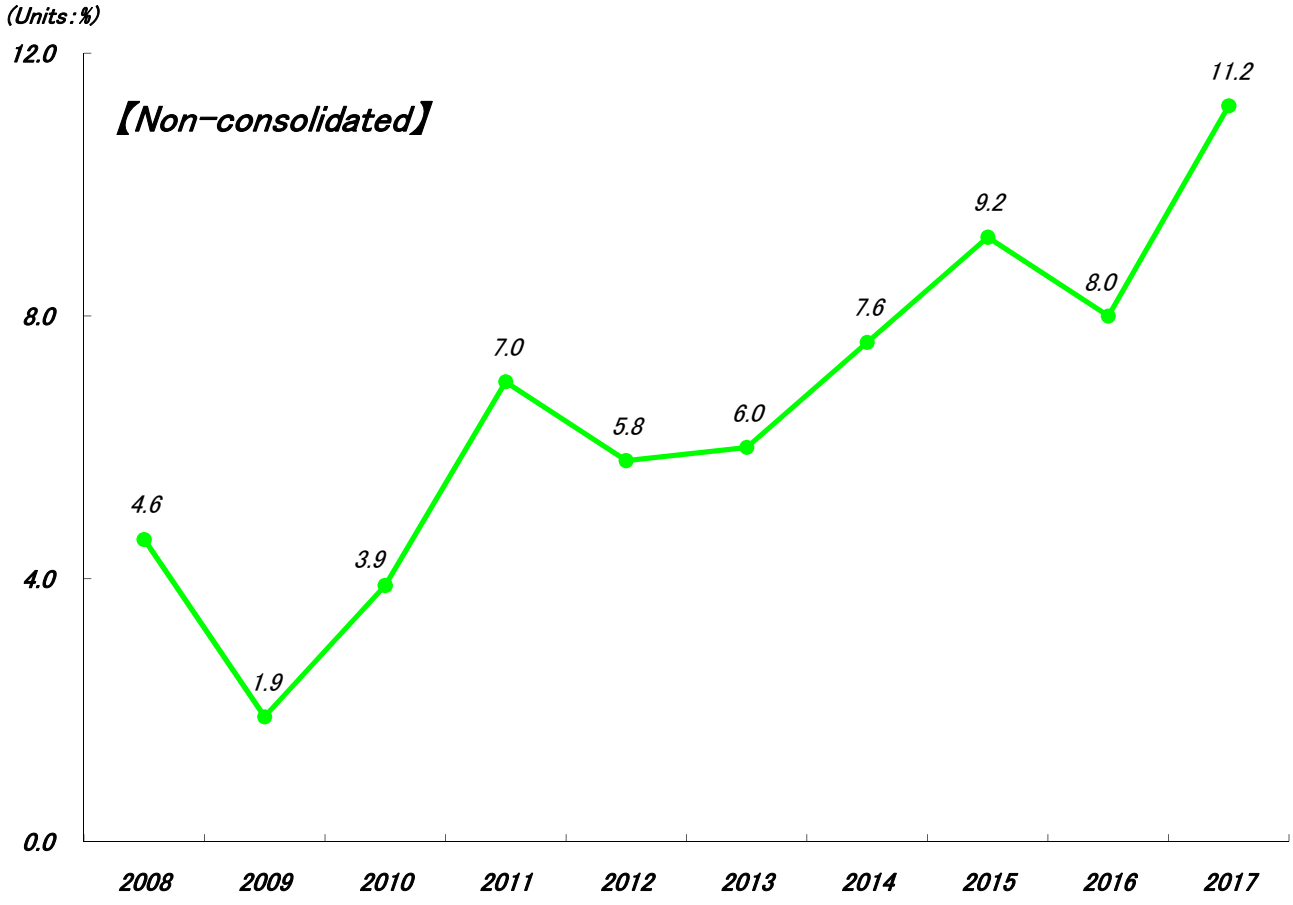
Profit attributable to owners of parent and Profit Ratio



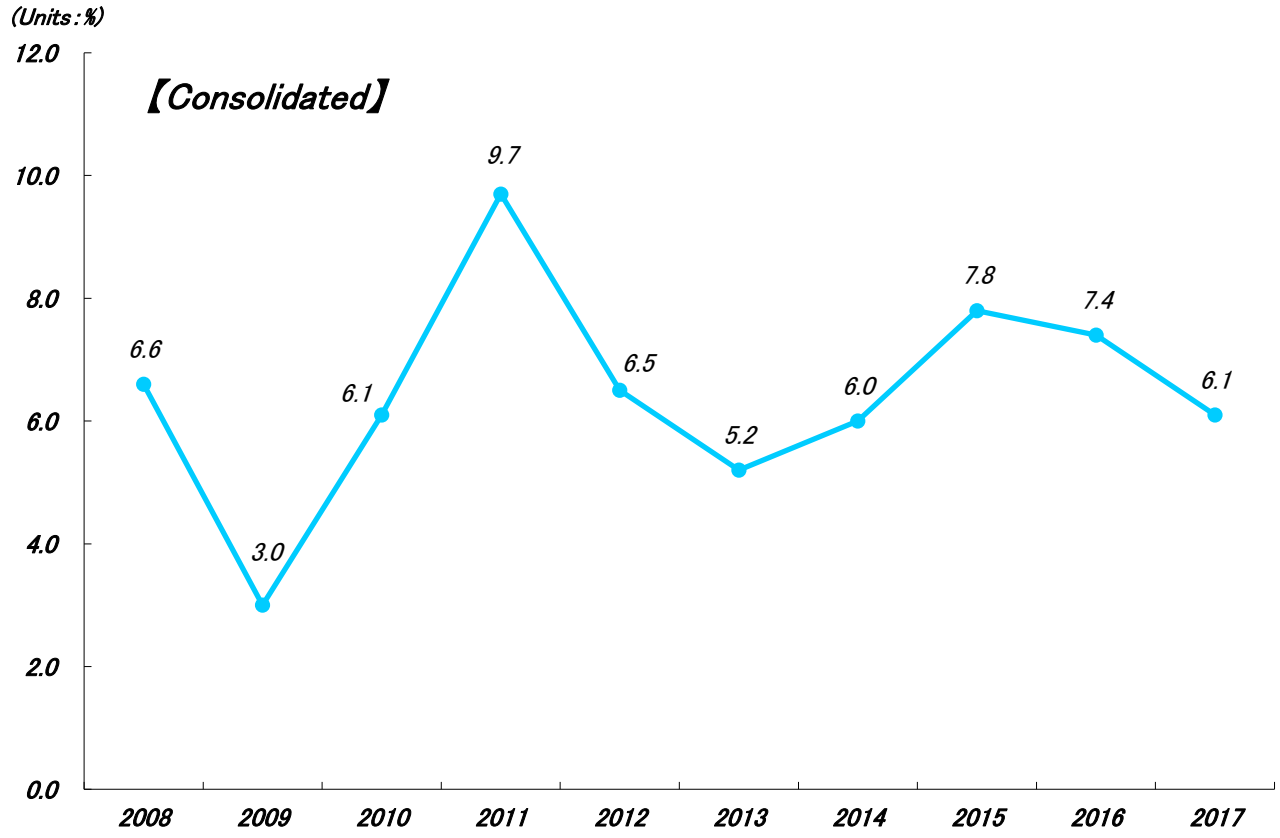


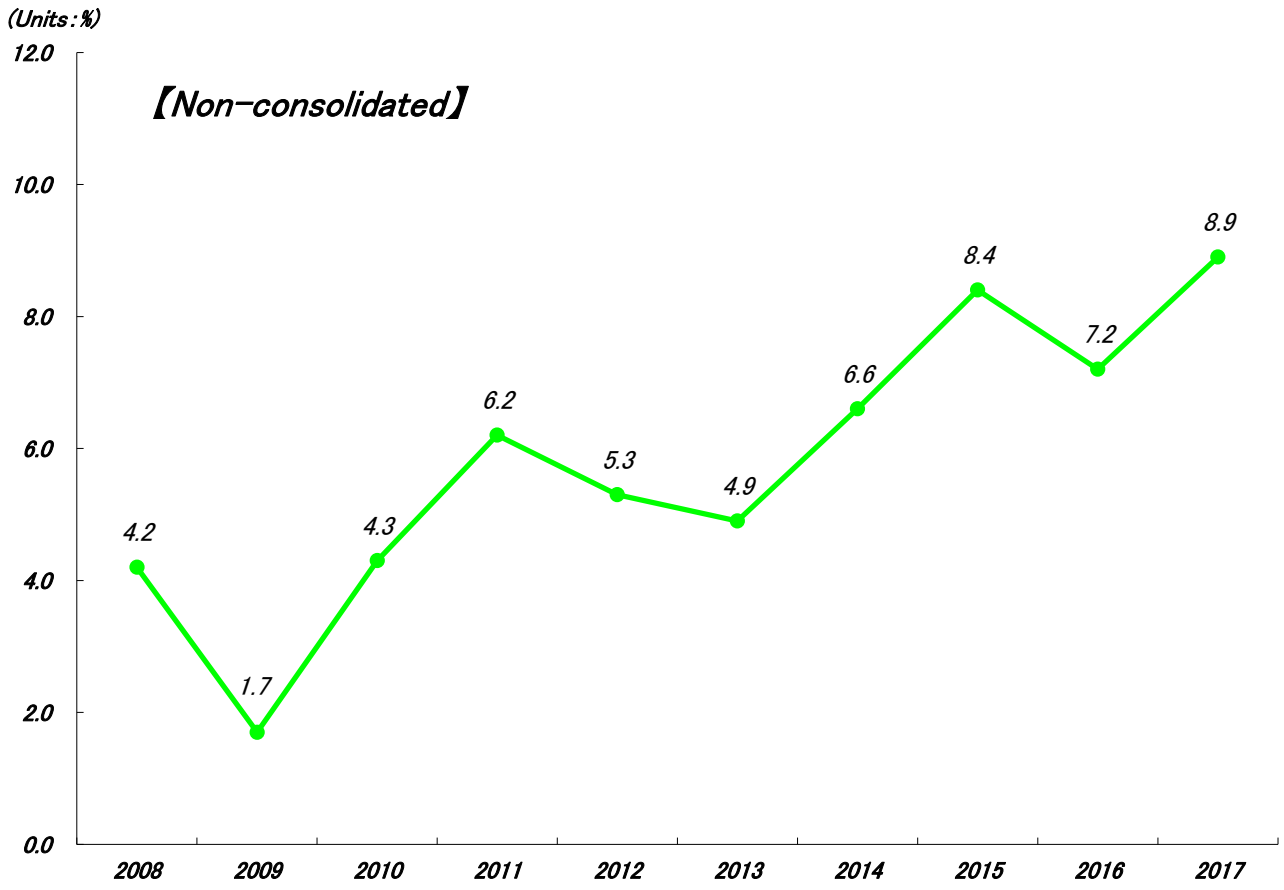
Return on Equity





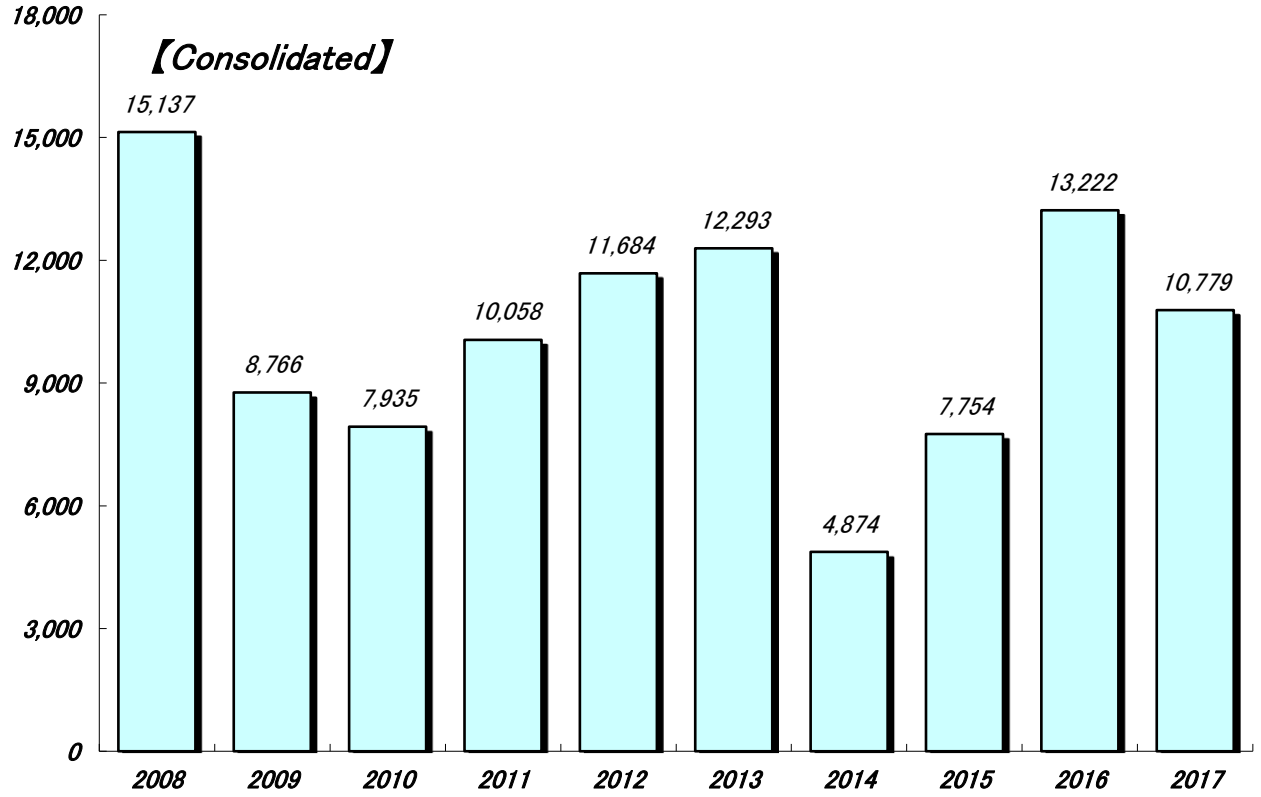
Return on Assets



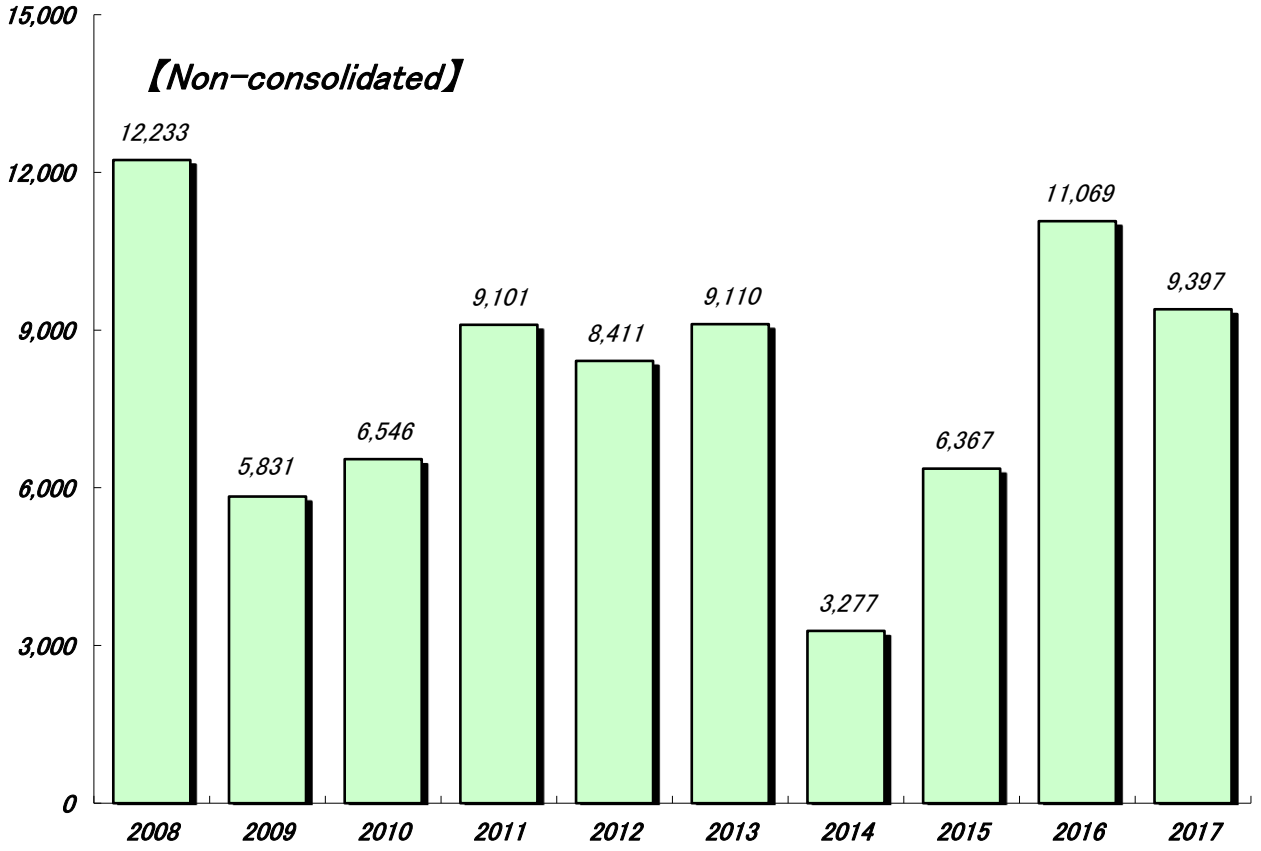


Capital Expenditure

(Units : Millions of yen)

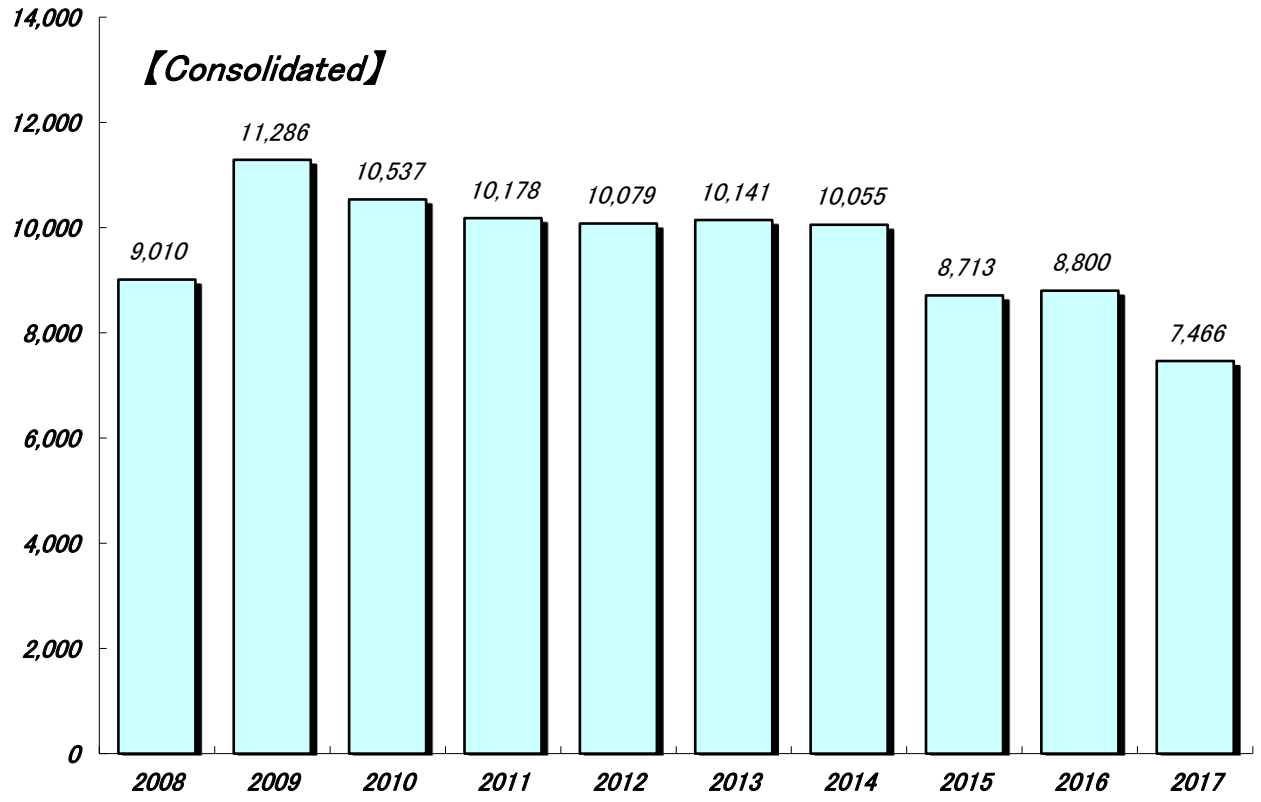


(Units : Millions of yen)

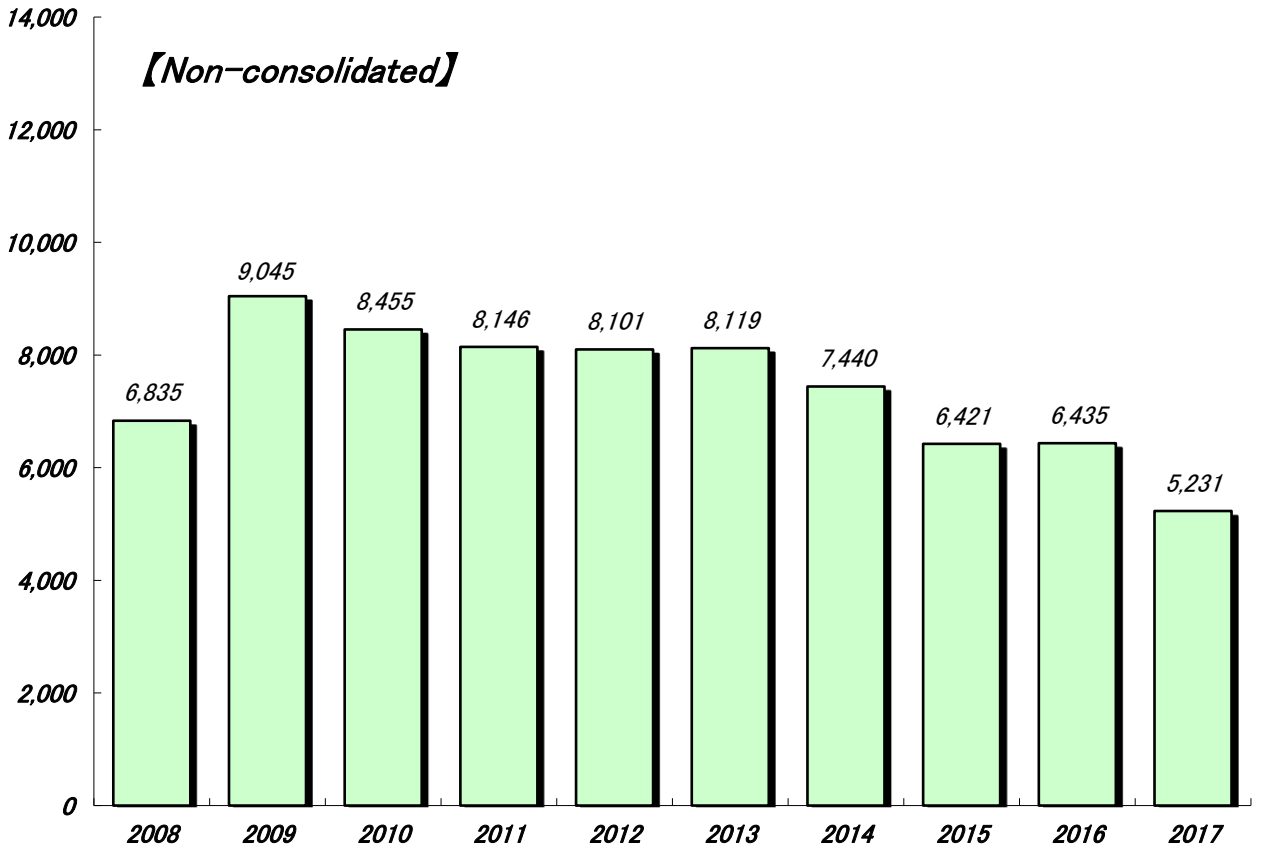


Depreciation and Amortization

(Units : Millions of yen)

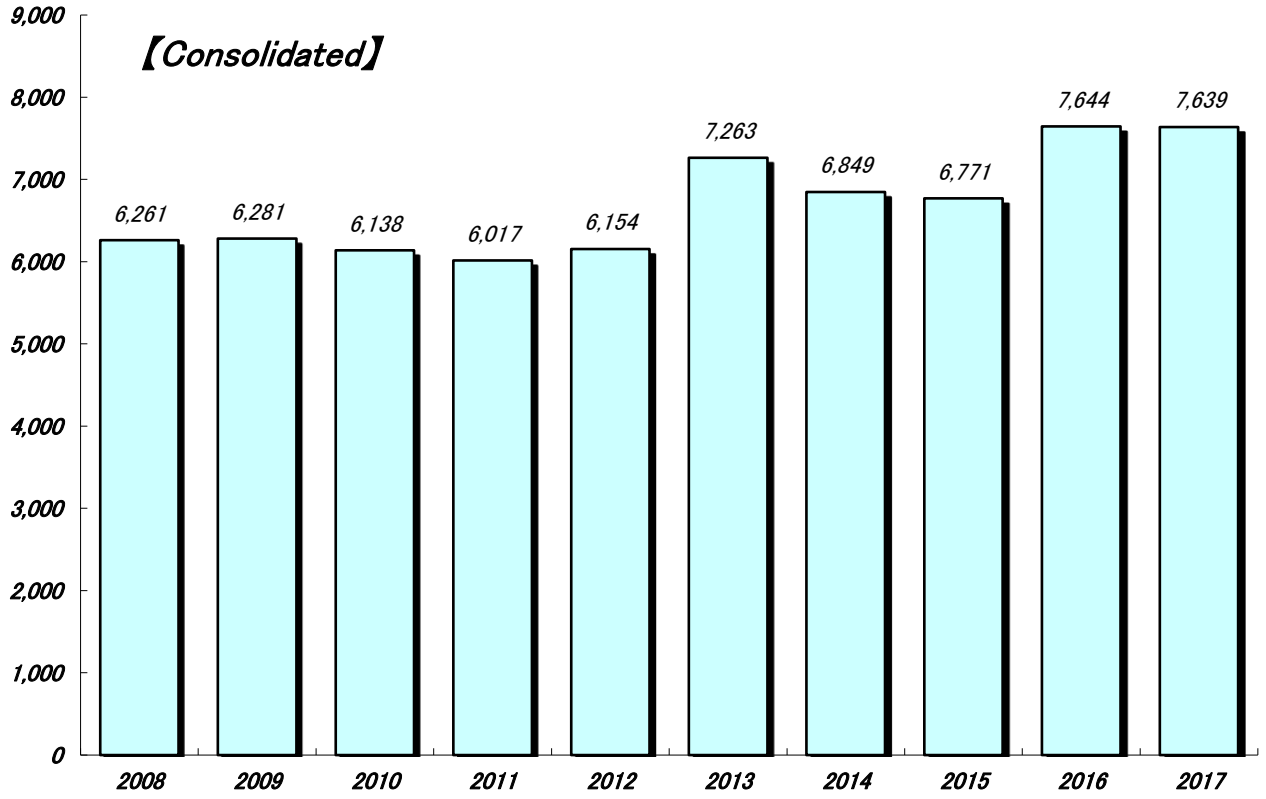


(Units : Millions of yen)



R&D Expenses

(Units : Millions of yen)



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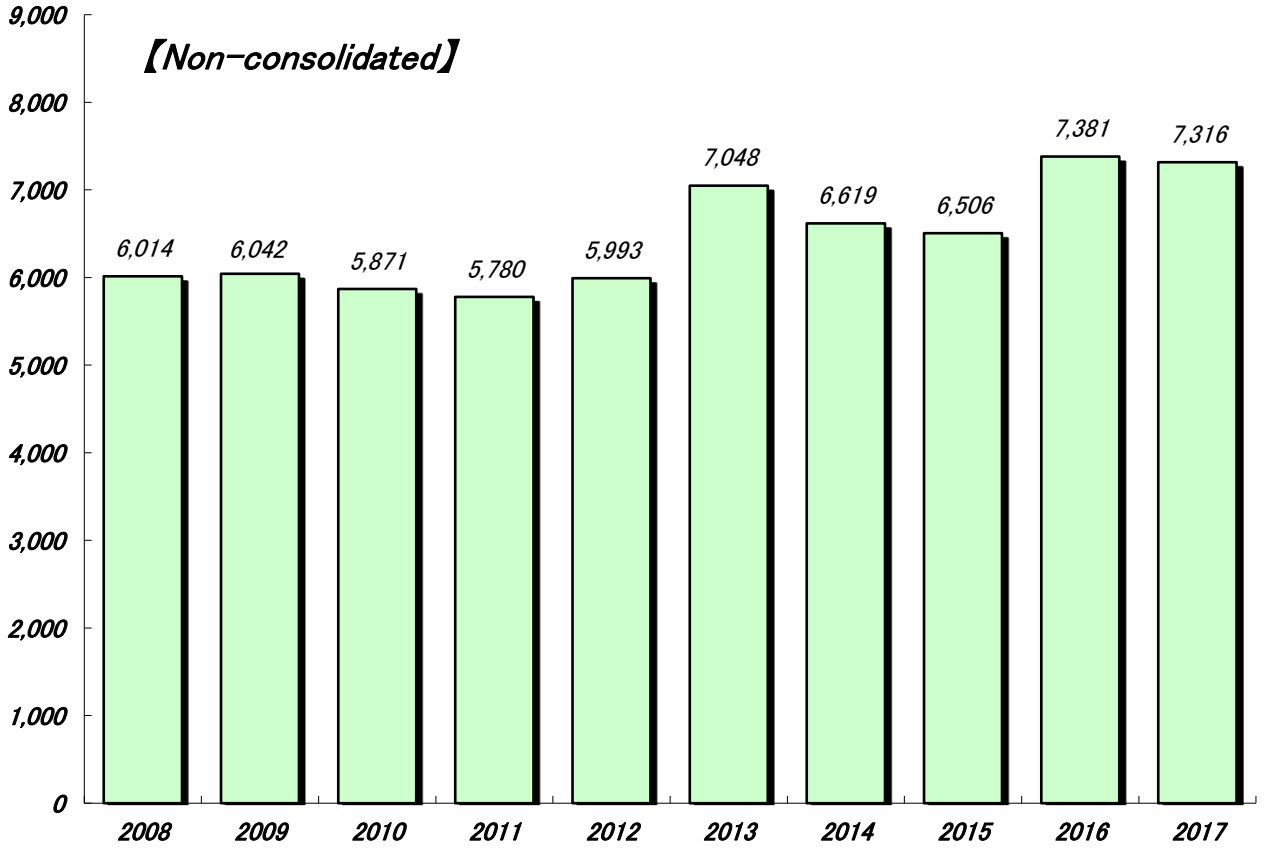
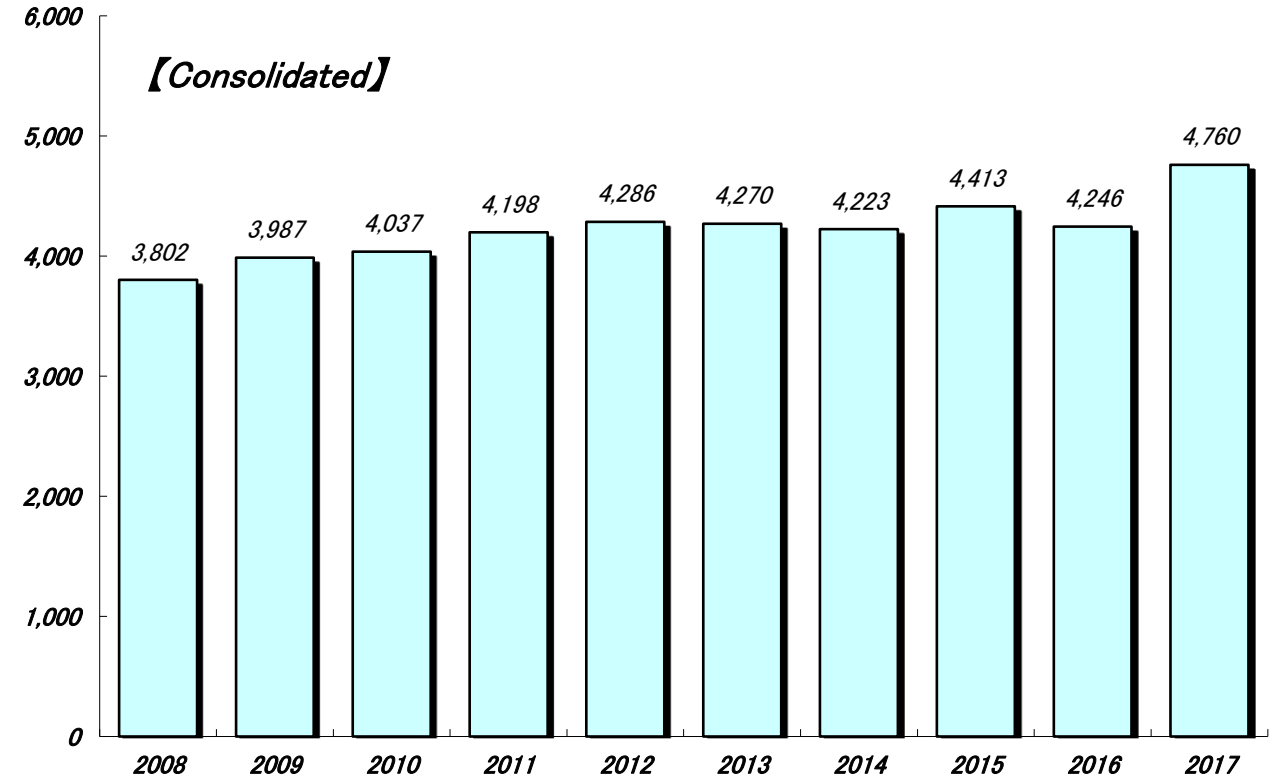
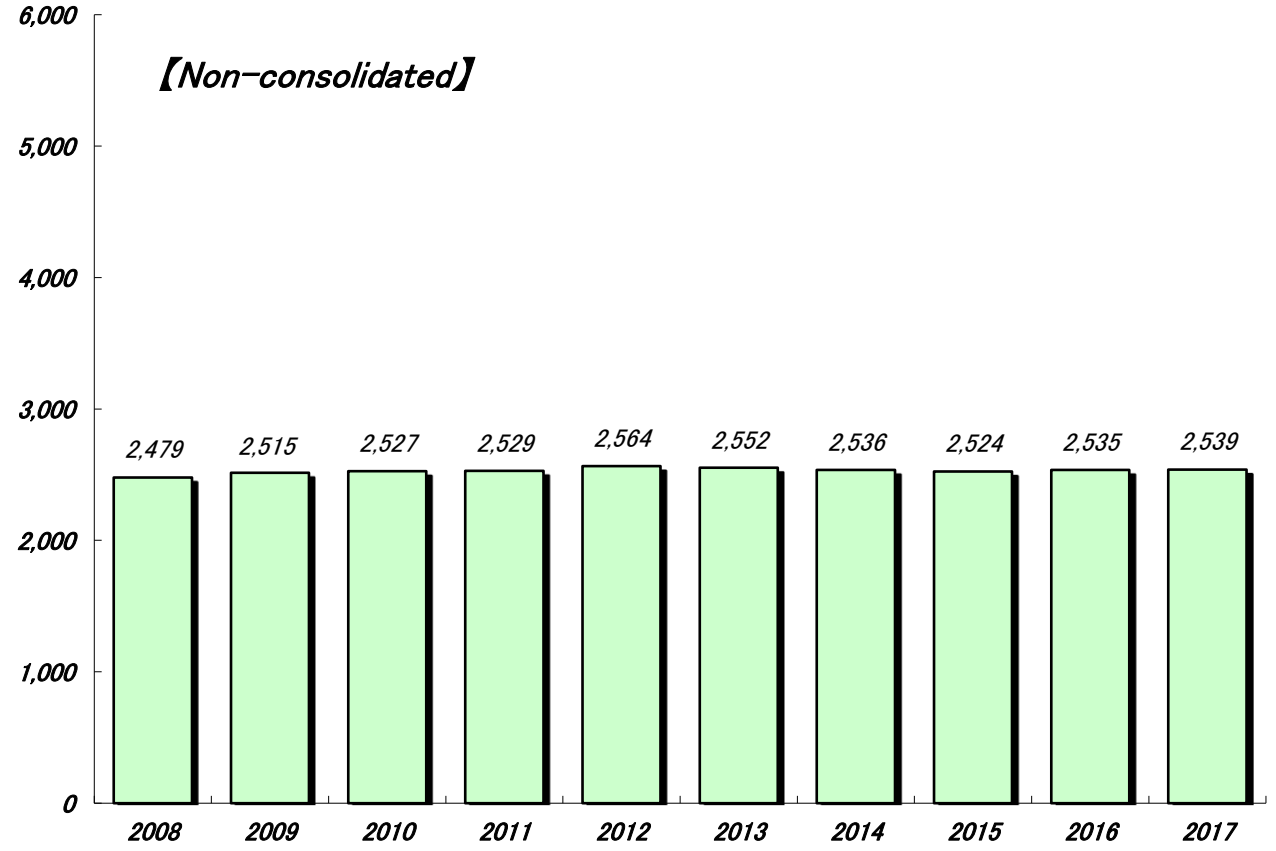


Number of employees

(Units:peoples)



(Units:peoples)



Consolidated Balance Sheets

(Units:Millions of Yen)	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Current assets	**120,027**	**95,937**	**121,451**	**132,891**	**137,229**	**138,505**	**149,396**	**163,017**	**163,647**	**151,449**
Cash and deposits	18,636	16,271	27,474	37,403	40,907	44,603	51,212	62,059	65,733	45,060
Trade notes and accounts receivable	68,615	47,750	64,089	63,107	64,765	61,791	63,488	64,094	62,331	66,801
Securities	—	0	0	—	—	—	—	—	—	—
Inventories	28,463	26,992	24,686	27,571	27,217	27,531	30,554	32,142	31,066	34,584
Deferred tax assets	1,864	1,924	2,202	2,473	2,189	2,307	1,922	1,879	1,121	1,614
Other	2,507	3,223	3,225	2,539	2,395	2,530	2,308	2,944	3,538	3,503
Allowance for doubtful accounts	(59)	(226)	(226)	(203)	(246)	(259)	(89)	(103)	(143)	(114)
Non-current assets	**84,824**	**76,917**	**74,204**	**73,296**	**72,973**	**77,543**	**75,676**	**74,427**	**77,072**	**122,749**
Property, plant and equipment	73,710	67,010	63,337	61,888	62,273	64,915	61,456	61,503	64,859	73,871
Buildings and structures	25,451	23,887	24,748	24,528	25,159	27,369	27,386	26,595	29,945	31,397
Machinery, equipment and vehicles	34,146	30,359	27,183	25,109	23,348	24,405	21,829	19,299	20,130	27,293
Land	8,670	8,655	8,681	8,709	9,238	10,382	10,395	10,263	10,184	11,057
Construction in progress	3,375	1,728	480	1,446	2,716	1,023	354	3,635	2,864	2,163
Other	2,066	2,379	2,242	2,095	1,810	1,734	1,490	1,710	1,734	1,958
Intangible assets	317	381	1,334	2,072	2,345	3,047	2,794	2,538	2,357	38,559
Goodwill	—	—	—	202	170	192	158	93	22	34,558
Other	317	381	1,334	1,870	2,174	2,855	2,636	2,444	2,334	4,000
Investments and other assets	10,796	9,525	9,532	9,334	8,354	9,580	11,425	10,384	9,855	10,318
Deferred tax assets	5,859	5,807	5,501	5,426	4,894	5,047	5,940	3,578	4,978	5,063
Other	5,104	3,880	4,202	4,103	3,635	4,704	5,759	7,024	4,980	5,359
Allowance for doubtful accounts	(168)	(162)	(170)	(195)	(175)	(171)	(275)	(217)	(103)	(105)
Total assets	**204,851**	**172,854**	**195,656**	**206,188**	**210,203**	**216,048**	**225,073**	**237,444**	**240,720**	**274,199**
Current liabilities	**67,630**	**43,655**	**58,654**	**60,465**	**62,075**	**56,911**	**54,820**	**57,058**	**56,389**	**64,401**
Trade notes and accounts payable	49,988	29,514	44,071	44,506	45,612	43,124	41,286	40,674	39,683	45,057
Short-term loans payable	3,536	3,430	1,424	1,467	1,320	1,430	1,510	1,695	1,695	641
Current portion of long-term loans payable	—	—	—	—	—	—	—	—	—	3,051
Accrued income taxes	1,632	267	3,555	3,557	1,223	1,931	2,594	3,413	2,272	3,098
Other	12,473	10,442	9,603	10,933	13,919	10,425	9,429	11,275	12,737	12,550
Non-current liabilities	**15,586**	**15,269**	**15,499**	**15,146**	**15,279**	**15,566**	**17,641**	**8,711**	**12,228**	**31,107**
Long-term loans payable	201	107	54	—	—	—	—	—	—	17,795
Provision for retirement benefits	15,115	14,398	14,032	13,802	13,914	14,136	—	—	—	—
Net defined benefit liability	—	—	—	—	—	—	16,375	7,853	11,476	12,362
Other	269	764	1,412	1,344	1,365	1,430	1,266	857	752	949
Total liabilities	**83,217**	**58,924**	**74,153**	**75,611**	**77,355**	**72,478**	**72,462**	**65,770**	**68,618**	**95,508**
Net assets	**121,634**	**113,930**	**121,502**	**130,576**	**132,847**	**143,569**	**152,610**	**171,674**	**172,101**	**178,690**
Common stock	23,201	23,201	23,201	23,201	23,201	23,201	23,201	23,201	23,201	23,201
Capital surplus	26,818	26,830	26,830	26,830	26,830	26,830	26,830	26,830	26,829	26,829
Retained earnings	69,488	70,707	76,916	88,638	94,281	99,198	104,771	116,638	123,713	131,247
Treasury stock, at cost	(1,037)	(1,032)	(1,034)	(1,035)	(2,750)	(2,752)	(7,754)	(7,741)	(7,712)	(7,714)
Net unrealized holding gain/loss on securities	292	(87)	96	102	117	213	355	832	701	775
Foreign currency translation adjustments	2,050	(6,408)	(5,334)	(7,894)	(9,561)	(3,843)	5,236	11,256	7,812	6,938
Pensionplan liability adjustment	—	—	—	(141)	(160)	(213)	—	—	—	—
Remeasurements of defined benefit plans	—	—	—	—	—	—	(1,110)	(503)	(3,509)	(3,392)
Share subscription rights	47	41	67	88	94	113	148	166	169	186
Non-controlling interests	773	679	759	786	796	822	930	992	895	619
Total liabilities and net assets	**204,851**	**172,854**	**195,656**	**206,188**	**210,203**	**216,048**	**225,073**	**237,444**	**240,720**	**274,199**

Consolidated Statements of Income

(Units:Millions of yen)	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Net sales	202,296	194,901	189,348	212,733	200,905	190,844	203,242	207,255	210,501	205,975
Cost of sales	159,603	158,874	151,702	164,188	158,738	150,432	158,005	157,122	156,877	153,115
Gross profit	42,693	36,026	37,645	48,544	42,167	40,411	45,236	50,133	53,624	52,859
Selling, general and administrative expenses	27,799	27,528	26,068	27,655	28,192	29,847	31,470	33,251	35,932	36,264
Operating income	14,894	8,498	11,576	20,889	13,975	10,564	13,766	16,881	17,692	16,595
Non-operating income	672	760	791	659	625	1,304	1,118	2,349	752	875
Interest income	196	197	103	161	233	251	261	335	308	218
Dividend income	86	83	74	65	53	228	59	55	59	91
other	388	479	614	431	338	825	797	1,957	385	564
Non-operating expenses	2,287	3,605	1,068	2,028	986	887	1,719	1,329	820	1,786
Interest expenses	75	91	21	19	24	57	13	21	18	73
other	2,212	3,513	1,046	2,009	962	830	1,706	1,308	801	1,712
Ordinary income	13,279	5,654	11,300	19,520	13,613	10,981	13,165	17,901	17,623	15,684
Extraordinary gain	99	—	395	104	22	44	49	329	11	329
Extraordinary loss	187	439	295	58	253	189	332	674	835	615
Profit before income taxes	13,191	5,215	11,399	19,565	13,382	10,836	12,883	17,555	16,799	15,398
Income taxes - current	3,255	1,539	4,083	6,104	3,689	3,419	4,449	5,851	5,339	5,383
Income taxes - deferred	585	290	(46)	(235)	987	(256)	(55)	48	689	(1,191)
Profit	—	—	—	13,696	8,704	7,673	8,489	11,656	10,769	11,206
Profit (loss) attributable to non-controlling interests	40	(5)	78	73	56	(7)	(12)	(2)	(129)	(244)
Profit attributable to owners of parent	9,308	3,391	7,284	13,622	8,648	7,681	8,501	11,659	10,899	11,450
Profit	—	—	—	13,696	8,704	7,673	8,489	11,656	10,769	11,206
Other comprehensive income / (loss)	—	—	—	(2,511)	(1,718)	5,794	9,489	6,958	(6,549)	(716)
Net unrealized holding gain/loss on securities	—	—	—	6	14	95	140	476	(130)	73
Foreign currency translation adjustment	—	—	—	(2,536)	(1,713)	5,750	9,221	5,885	(3,443)	(907)
Pensionplan liability adjustment	—	—	—	18	(19)	(52)	127	—	—	—
Remeasurements of defined benefit plans, net of tax	—	—	—	—	—	—	—	595	(2,975)	118
Comprehensive income	—	—	—	11,184	6,986	13,468	17,978	18,614	4,220	10,489

Consolidated Statements of Cash Flows

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Cash flows from operating activities	17,739	12,979	22,259	23,307	18,910	19,619	16,309	15,485	19,928	24,361
Profit before income taxes	13,191	5,215	11,399	19,565	13,382	10,836	12,883	17,555	16,799	15,398
Depreciation and amortization	9,010	11,286	10,537	10,178	10,079	10,141	10,055	8,713	8,800	7,466
Other, net	(4,462)	(3,522)	322	(6,436)	(4,550)	(1,358)	(6,629)	(10,783)	(5,671)	1,497
Cash flows from investing activities	(15,071)	(9,752)	(9,253)	(9,926)	(12,262)	(13,966)	(6,952)	(5,104)	(9,898)	(48,378)
Purchase of property, plant and equipment	(14,700)	(9,584)	(7,777)	(8,237)	(8,760)	(13,823)	(5,508)	(6,299)	(9,810)	(13,049)
Expenditure by acquisition of the subsidiary share accompanied by change of the range of connection	—	—	—	(1,332)	—	—	—	—	—	(36,909)
Other, net	(371)	(168)	(1,475)	(357)	(3,502)	(143)	(1,443)	1,194	(87)	1,580
Cash flows from financing activities	(768)	(2,300)	(3,454)	(2,820)	(5,099)	(2,877)	(8,020)	(3,135)	(4,044)	5,257
Proceeds from long-term loans payable	—	—	—	—	—	—	—	—	—	20,850
Repayments of long-term loans payable	—	—	—	—	—	—	—	—	—	(9,253)
Other, net	(768)	(2,300)	(3,454)	(2,820)	(5,099)	(2,877)	(8,020)	(3,135)	(4,044)	(6,338)
Effect of exchange rate change on cash and cash equivalents	(324)	(2,870)	465	(1,250)	(700)	1,927	2,979	2,363	(1,712)	35
Net increase (decrease) in cash and cash equivalents	1,574	(1,943)	10,016	9,310	848	4,703	4,315	9,608	4,273	(18,723)
Cash and cash equivalents at beginning of year	15,549	17,314	15,370	25,387	35,188	36,036	40,739	44,992	56,050	60,323
Increase in cash and cash equivalents from newly consolidated of subsidiary	189	—	—	490	—	—	19	1,449	0	—
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	—	—	—	—	—	—	(83)	—	—	(315)
Cash and cash equivalents at end of year	17,314	15,370	25,387	35,188	36,036	40,739	44,992	56,050	60,323	41,284